

# **IRDA Public Disclosures**

Half Year ended 30 September 2013

Aviva Life Insurance Company India Limited

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### FORM L-1-A-RA Name of the Insurer: Aviva Life Insurance Company India Limited





UNAUDITED REVENUE ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013
Policyholders' Account (Technical Account)

|  |          | LINKED      |             |             | NON-LINKED                  |             |             |              |                 |             |             |
|--|----------|-------------|-------------|-------------|-----------------------------|-------------|-------------|--------------|-----------------|-------------|-------------|
| Particulars  | Schedule | LIFE        | PENSION     | GROUP       | Discontinued<br>Policy Fund | LIFE        | PENSION     | GROUP - LIFE | GROUP - PENSION | Q2 '13-14   | YTD SEP '13 |
|  |          | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) |                             | (Rs. 000's) | (Rs. 000's) | (Rs. 000's)  | (Rs. 000's)     | (Rs. 000's) | (Rs. 000's) |
| Premiums earned – net  |          |             |             |             |                             |             |             |              |                 |             |             |
| (a) Premium  | L-4      | 3,001,176   | 765,097     | 116,252     | -                           | 2,270,579   | 133,338     | 434,936      |                 | 3,969,766   | 7,271,378   |
| (b) Reinsurance ceded  |          | (36,640)    | -           | 8,319       | -                           | (160,591)   | -           | (35,176)     | -               | (108,833)   | (224,088)   |
| (c) Reinsurance accepted Sub Total                           |          | 2.964.536   | 765.097     | 124.571     |                             | 2,109,988   | 133.338     | 399.760      | 550.000         | 3.860.933   | 7.047.290   |
| Income from Investments                                      |          | 2,704,500   | 700,077     | 124,071     |                             | 2,107,700   | 100,000     | 0,7,700      | 550,000         | 0,000,700   | 7,047,270   |
| (a) Interest, Dividends and Rent – Gross                     |          | 1.038.290   | 239.390     | 47.256      | 52,979                      | 356.080     | 57.183      | 127.927      | 94.867          | 1.011.673   | 2.013.972   |
| (b) Profit on sale/redemption of investments                 |          | 1,892,633   | 824,111     | 25,232      | 2,988                       | 127,409     | 807         | 3,459        | 2,490           | 1,562,016   | 2,879,129   |
| (c) (Loss) on sale/redemption of investments                 |          | (1,450,710) | (545,194)   | (15,328)    | (1,372)                     | (10)        | (5)         | (4,453)      | (3,322)         | (1,564,854) | (2,020,394) |
| (d) Transfer/Gain on revaluation/change in fair value        |          | (1,761,719) | (515,209)   | (41,754)    | (7,082)                     | -           | -           | -            | -               | (2,538,987) | (2,325,764) |
| Sub Total  |          | (281,506)   | 3,098       | 15,406      | 47,513                      | 483,479     | 57,985      | 126,933      | 94,035          | (1,530,151) | 546,943     |
| Other Income   |          |             |             |             |                             |             |             |              |                 |             |             |
| (a) Contribution from the Shareholders' A/c                  |          | -           |             | 3,475       | 577,389                     | 1,043,267   | 866         | 69,699       |                 | 575,049     | 1,703,731   |
| TOTAL (A)  |          | 2,683,030   | 768,195     | 143,452     | 624,902                     | 3,636,734   | 192,189     | 596,393      | 653,069         | 2,905,832   | 9,297,965   |
| Commission   | L-5      | 33,658      | 3,330       | (0)         |                             | 227,813     | 1,600       | 568          | -               | 176,450     | 266,969     |
| Operating Expenses related to Insurance Business             | L-6      | 576.087     | 80.968      | 8.143       | 788                         | 1,427,805   | 8,510       | 26,191       | 9,035           | 996.035     | 2,137,527   |
| Provision for Doubtful debts                                 |          | 110         | 20          | 2           | -                           | 269         | 3           | 5            |                 | (10)        | 409         |
| Bad debts written off  |          | -           | _           |             | -                           | -           | -           |              | -               |             |             |
| Provision for Tax (Fringe Benefit Tax)                       |          |             |             |             | -                           | -           | -           | -            | -               | -           |             |
| Provisions (other than taxation)                             |          | -           | -           |             | -                           | -           | -           | -            | -               | -           |             |
| (a) For diminution in the value of investments (Net)         |          | -           | -           |             | -                           | -           | -           | -            | -               | -           |             |
| (b) Others   |          | 609.855     | 84.318      | 8.145       | 788                         | 1.655.887   | 10.113      | 26,764       | 9.035           | 1 172 475   | 2,404,905   |
| IOIAL(B)   |          | 607,655     | 04,310      | 8,145       | /88                         | 1,000,007   | 10,113      | 20,764       | 7,035           | 1,172,475   | 2,404,705   |
| Benefits Paid (Net)  | L-7      | 4.547.028   | 2.625.586   | 149.367     |                             | 152.096     | 1.590       | 361.537      | 750.000         | 4.411.933   | 8.587.203   |
| Interim Bonuses Paid   |          | 14.746      | 543         |             |                             |             | -           |              |                 | 8.565       | 15,289      |
| Change in valuation of liability in respect of life policies |          |             |             |             | -                           |             |             |              |                 |             |             |
| (a) Gross  |          | (3.707.843) | (2.062.423) | (14.061)    | 624.116                     | 1.829.695   | 161.054     | 248.850      |                 | (3.058.125) | (3.026.577) |
| (b) Amount ceded in Reinsurance                              |          | -           | -           |             | -                           | -           | -           | (40,760)     | -               | (6,325)     | (40,760)    |
| (c) Amount accepted in Reinsurance TOTAL (C)                 |          | 853.931     | 563.706     | 135,306     | 624.116                     | 1.981.790   | 162.644     | 569.627      | 644.035         | 1.356.048   | 5.535.155   |
| IOIAL(C)   |          | 853,931     | 563,706     | 135,306     | 624,116                     | 1,981,790   | 162,644     | 569,627      | 644,035         | 1,356,048   | 5,535,155   |
| TOTAL (B+C)  |          | 1,463,786   | 648,024     | 143,451     | 624,904                     | 3,637,677   | 172,757     | 596,392      | 653,069         | 2,528,523   | 7,940,060   |
|  |          |             |             |             |                             |             |             |              |                 |             |             |
| SURPLUS/(DEFICIT) (D)=(A)-(B)-(C)                            |          | 1,219,242   | 120,171     | C           | 0                           | (943)       | 19,434      | C            | 0               | 377,308     | 1,357,904   |
| APPROPRIATIONS   |          |             |             |             |                             |             |             |              |                 |             |             |
| Transfer to Shareholders' Account                            |          | -           | _           |             |                             | _           |             |              |                 | -           |             |
| Transfer to Other Reserves                                   |          | -           | -           |             | -                           | -           | -           | -            | -               | -           |             |
| Transfer to/(from) Funds for Future Appropriations           |          | (35,985)    | (6,871)     |             | -                           | (943)       | 228         | -            | -               | (58,165)    | (43,572)    |
| Transfer to Balance sheet                                    |          | 1,255,228   | 127,042     | 0           | 0                           |             | 19,206      | 0            | 0               | 435,473     | 1,401,476   |
| TOTAL (D)  |          | 1,219,242   | 120,171     | 0           | 0                           | (943)       | 19,434      | 0            | 0               | 377,308     | 1,357,904   |
| The break up of Total surplus is as under:                   |          |             |             |             |                             |             |             |              |                 |             |             |
| (a) Interim Bonuses Paid:                                    |          | 14.746      | 543         |             | -                           | _           |             |              | -               | 8.565       | 15.289      |
| (b) Allocation of Bonus to policyholders:                    |          | -           |             |             | -                           | -           | -           | -            | -               | -           |             |
| (c) Surplus shown in the Revenue Account:                    |          | 1,219,242   | 120,171     |             | 0                           | (943)       | 19,434      | 0            | 0               | 377,308     | 1,357,904   |
| (d) Total Surplus: ((a)+(b)+(c)):                            |          | 1 233 988   | 120 714     |             | 0                           | (943)       | 19 434      |              |                 | 385 874     | 1 373 193   |

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Name of the Insurer: Aviva Life Insurance Company India Limited Registration No. 122 with the IRDA, dated 14 May 2002



|   |          |                       | LINKED         |             |             | NON-LINKED            |             |              |                 |             |                    |
|---|----------|-----------------------|----------------|-------------|-------------|-----------------------|-------------|--------------|-----------------|-------------|--------------------|
| Particulars   | Schedule |                       | LINKED         |             |             |                       | NON-L       | INKED        |                 | Q2 '12-13   | YTD SEP '12        |
|   |          | LIFE                  | PENSION        | GROUP       | Policy Fund | LIFE                  | PENSION     | GROUP - LIFE | GROUP - PENSION |             |                    |
|   |          | (Rs. 000's)           | (Rs. 000's)    | (Rs. 000's) | (Rs. 000's) | (Rs. 000's)           | (Rs. 000's) | (Rs. 000's)  | (Rs. 000's)     | (Rs. 000's) | (Rs. 000's)        |
| Premiums earned – net   |          |                       |                |             |             |                       |             |              |                 |             |                    |
| (a) Premium   | L-4      | 4,377,462<br>(77,227) | 1,511,997      | 73,949      | -           | 2,087,487<br>(59,345) | 103,765     | 516,451      | 800,000         | 4,684,132   | 9,471,111          |
| (b) Reinsurance ceded<br>(c) Reinsurance accepted                             |          | 1//:22/1              | -              | 133.3101    | -           | 159.3451              | -           | (10.839)     | -               | (105.414)   | (180.721)          |
| Sub Total   |          | 4.300.235             | 1,511,997      | 40.639      | -           | 2.028.142             | 103.765     | 505.612      | 800.000         | 4,578,717   | 9.290.390          |
| Income from Investments   |          |                       |                |             |             |                       |             |              |                 |             |                    |
| (a) Interest, Dividends and Rent – Gross                                      |          | 1,141,959             | 337,646        | 46,848      | 17,422      | 170,630               | 41,078      | 57,010       | 100,642         | 925,514     | 1,913,235          |
| (b) Profit on sale/redemption of investments                                  |          | 953,039               | 310,597        | 12,955      | 943         | 6,253                 | 1,993       | 1,156        | 2,041           | 814,635     | 1,288,977          |
| (c) (Loss) on sale/redemption of investments                                  |          | (1,026,683)           | (437,391)      | (11,264)    | -           | (0)                   | -           | -            | -               | (787,162)   | (1,475,338)        |
| (d) Transfer/Gain on revaluation/change in fair value                         |          | 2,014,150             | 827,829        | 28,512      | -           | -                     | -           | -            | -               | 2,908,603   | 2,870,491          |
| (e) Appropriation/Expropriation Adjustment account                            |          |                       |                |             |             | -                     |             |              | -               |             |                    |
| Sub Total Other Income  |          | 3,082,465             | 1,038,681      | 77,051      | 18,365      | 176,883               | 43,071      | 58,166       | 102,683         | 3,861,590   | 4,597,365          |
| (a) Contribution from the Shareholders' A/c                                   |          |                       | _              | 34 637      | 475 455     | 1.682.026             | 10.007      | 136.648      | _               | 1.278.108   | 2.338.772          |
| TOTAL (A)   |          | 7,382,700             | 2,550,678      | 152,327     | 493,820     | 3,887,051             | 156,843     | 700,426      | 902,683         | 9,718,416   | 16,226,527         |
| Commission  | L-5      | 54.909                | 6.418          | 1           |             | 324.907               | 2.860       | 2.865        |                 | 269.663     | 391.960            |
|   |          |                       |                |             |             |                       |             |              |                 |             |                    |
| Operating Expenses related to Insurance Business Provision for Doubtful debts | L-6      | 892,046<br>785        | 127,448<br>185 | 7,479       | 106,548     | 1,867,057<br>1,286    | 7,877       | 32,275<br>35 | 15,472          | 1,603,056   | 3,056,204<br>2,320 |
| Bad debts written off   |          | /65                   | 100            | 12          |             | 1,200                 | 16          | 33           | -               | 1           | 2,320              |
| Provision for Tax (Fringe Benefit Tax)  |          |                       |                |             | _           |                       |             |              |                 |             |                    |
| Provisions (other than taxation)  |          | -                     | -              | -           | -           |                       |             | _            |                 |             |                    |
| (a) For diminution in the value of investments (Net)                          |          | -                     |                | -           | -           | _                     | -           | -            | -               |             |                    |
| (b) Others  |          | -                     | -              | -           | -           | -                     | -           | -            | -               | -           |                    |
| TOTAL (B)   |          | 947,741               | 134,051        | 7,492       | 106,548     | 2,193,250             | 10,754      | 35,175       | 15,472          | 1,872,719   | 3,450,484          |
| Benefits Paid (Net)   | L-7      | 5,104,026             | 2,937,689      | 106,293     | -           | 183,295               | 4,352       | 59,623       | -               | 4,866,082   | 8,395,278          |
| Interim Bonuses Paid  |          | 1,608                 | 388            | -           | -           | -                     | -           | -            | -               | 1,107       | 1,996              |
| Change in valuation of liability in respect of life policies                  |          |                       |                |             |             |                       |             |              |                 |             |                    |
| (a) Gross   |          | 442,970               | (617,767)      | 38,542      | 387,272     | 1,510,167             | 101,316     | 636,136      | 800,000         | 2,309,023   | 3,298,636          |
| (b) Amount ceded in Reinsurance   |          | -                     | -              | -           | -           | -                     | -           | (30.508)     | -               | -           | (30.508)           |
| (c) Amount accepted in Reinsurance TOTAL (C)                                  |          | 5.548.604             | 2.320.310      | 144.835     | 387.272     | 1.693.462             | 105.668     | 665.251      | 800.000         | 7,176,211   | 11.665.402         |
|   |          |                       |                |             |             |                       |             |              |                 |             |                    |
| TOTAL (B+C)   |          | 6.496.345             | 2.454.361      | 152,327     | 493.821     | 3.886.713             | 116.422     | 700.426      | 815.472         | 9.048.930   | 15.115.886         |
| SURPLUS/DEFICIT (D)=(A)-(B)-(C)   |          | 886,355               | 96,317         | 0           | -           | 337                   | (40,421)    | 0            | 87,211          | 669,485     | 1,110,641          |
| APPROPRIATIONS  |          |                       |                |             |             |                       |             |              |                 |             |                    |
| Transfer to Shareholders' Account   |          | _                     | _              | -           |             | _                     | _           | _            |                 | _           |                    |
| Transfer to Other Reserves  |          | -                     | -              | -           | -           | -                     | -           | -            | -               | -           |                    |
| Transfer to/(from) Funds for Future Appropriations                            |          | (108,630)             | (93,160)       | -           | -           | 337                   | 149         | -            | -               | (98,772)    | (201,304)          |
| Transfer to Balance sheet   |          | 994,985               | 189,477        |             |             | -                     | 40,272      |              | 87,211          | 768,256     | 1,311,945          |
| TOTAL (D)   |          | 886,355               | 96,317         |             |             | 337                   | 40,421      |              | 87,211          | 669,485     | 1,110,641          |
| The break up of Total surplus is as under:                                    |          |                       |                |             |             |                       |             |              |                 |             |                    |
| (a) Interim Bonuses Paid:   |          | 1,608                 | 388            | -           | -           | -                     | -           | -            | -               | 1,107       | 1,996              |
| (b) Allocation of Bonus to policyholders:                                     |          | -                     | -              | -           | -           | -                     | -           | -            | -               | -           |                    |
| (c) Surplus shown in the Revenue Account:                                     |          | 886,355               | 96,316         |             | -           | 337                   | 40,421      |              | 87,211          | 669,485     | 1,110,641          |
| (d) Total Surplus: ((a)+(b)+(c)):   |          | 887,963               | 96,705         |             |             | 337                   | 40,421      |              | 87,211          | 670,591     | 1,112,637          |

Note: A required by Section 4818 (4) of the Insurance Act, 1938 we certify that all expenses of Management in respect of life insurance business transacted in India by the company have been fully debited to the Policyholders' Revenue Account as expenses, unless specific AVYIA LET INSURANCE COMPANY FORD A UNITED.

#### FORM L-2-A-PL

### Name of the Insurer: Aviva Life Insurance Company India Limited





UNAUDITED PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED SEPTEMBER 30, 2013 Shareholders' Account (Non-technical Account)

| Particulars  | Q2 '13-14    | YTD SEP '13   | Q2 '12-13    | YTD SEP '12   |
|--|--------------|---------------|--------------|---------------|
|  | (Rs. 000's)  | (Rs. 000's)   | (Rs. 000's)  | (Rs. 000's)   |
| Amount transferred from Policyholders Account (Technical Account)            | -            | -             | -            | -             |
| Income From Investments  |              |               |              |               |
| (a) Interest, Dividends and Rent – Gross                                     | 186,174      | 351,409       | 172,091      | 334,033       |
| (b) Profit on sale/redemption of investments                                 | 10,154       | 40,492        | 12,845       | 29,250        |
| (c) (Loss) on sale/redemption of investments                                 | -            | (40)          | 0            | (0)           |
| Other Income   | -            | =             | =            | -             |
| TOTAL (A)  | 196,328      | 391,861       | 184,936      | 363,283       |
| Expense other than those directly related to the insurance business          | 13,630       | 33,372        | 10,658       | 29,367        |
| Bad debts written off  | -            | -             | -            | -             |
| Provisions (Other than taxation)   | -            | _             | -            | -             |
| (a) For diminution in the value of investments (net)                         | -            | _             | -            | -             |
| (b) Provision for doubtful debts   | -            | _             | _            | _             |
| (c) Others   | -            | _             | -            | -             |
| Contribution to the Policyholders Account (Technical Account)                |              |               |              |               |
| Linked - Individual - Life - Participating                                   | -            | _             | _            | _             |
| Linked - Individual - Pension - Participating                                | -            | _             | _            | _             |
| Linked - Individual - Life - Non Participating                               | -            | _             | _            | _             |
| Linked - Individual - Pension - Non Participating                            | -            | _             | _            | -             |
| Linked - Group - Life - Non Participating                                    | 3,475        | 3,475         | 27,520       | 34,637        |
| Non Linked - Individual - Life - Participating                               | =            | -             | -            |               |
| Non Linked - Individual - Pension - Participating                            | -            | _             | _            | -             |
| Non Linked - Individual - Life - Non Participating                           | 46,745       | 1,035,635     | 831,976      | 1,677,228     |
| Non Linked - Individual - Pension - Non Participating                        | -            | -             | -            | 1,077,220     |
| Non Linked - Group - Life - Non Participating                                | (81,295)     | 58.496        | 26,892       | 136.648       |
| Non Linked - Group - Pension - Non Participating                             | 9,035        | 9,035         | (92,043)     | -             |
| Non Linked - Annuity - Non Participating                                     | 866          | 866           | 3,512        | 10,007        |
| Discontinued Policy Fund   | 577,389      | 577,389       | 475,455      | 475,455       |
| Non Linked - Variable group  | 11,203       | 11,203        | ., 0, .00    | -1,0,400      |
| Non Linked Health Non Participating  | 7,632        | 7,632         | 4,796        | 4,796         |
| TOTAL (B)  | 588,679      | 1,737,103     | 1,288,766    | 2,368,138     |
|  |              |               |              |               |
| Profit/ (Loss) before tax Provision for Taxation                             | (392,352)    | (1,345,242)   | (1,103,829)  | (2,004,856)   |
| Profit / (Loss) after tax  | (392,352)    | (1,345,242)   | (1,103,829)  | (2,004,856)   |
| APPROPRIATIONS   |              |               |              |               |
| (a) Balance at the beginning of the year                                     | (14,682,317) | (13,729,427)  | (14,950,465) | (14,049,439)  |
| (b) Interim dividends paid during the year                                   | (14,662,317) | (13,/29,42/)  | (14,930,463) | (14,049,439)  |
| (c) Proposed final dividend  |              | -             | -            | -             |
| (d) Dividend distribution on tax   | _            | -             | -            | _             |
| (e) Transfer to reserves/ other accounts                                     | _            | -             | -            | -             |
| Profit/ (Loss) carried forward to the Balance Sheet                          | (15,074,669) | (15,074,669)  | (16,054,294) | (16,054,295)  |
|  | (.0,0/4,007) | (10,074,007)  | (10,001,211) | (.0,004,270)  |
| Earnings per equity share  |              | 0.004.000.0   |              | 0.004.000     |
| Weighted average number of equity shares outstanding                         |              | 2,004,900,000 |              | 2,004,900,000 |
| Basic and diluted earnings per equity share (Face value of Rs. 10 per share) |              | (0.67)        |              | (1.00)        |

### FORM L-3-A-BS



### Name of the Insurer: Aviva Life Insurance Company India Limited

Registration No. 122 with the IRDA, dated 14 May 2002

| IINAIIDITED | RALANCE SHE | T AS AT SEPTE | MRER 30 2013 |
|-------------|-------------|---------------|--------------|

| Particulars  | Schedule     | UNAUDITED AS AT<br>SEPTEMBER 30, 2013<br>(Rs. 000's) | UNAUDITED AS A<br>SEPTEMBER 30, 201:<br>(Rs. 000's |
|--|--------------|--|--|
| SOURCES OF FUNDS<br>SHAREHOLDERS' FUNDS:   |              | (RS. 000 S)  | (RS. 000 s   |
| SHARE CAPITAL  | L-8,L-9      | 20,049,000   | 20.049.00  |
| RESERVES AND SURPLUS   | L-10         | -  |  |
| CREDIT/[DEBIT] FAIR VALUE CHANGE ACCOUNT  Sub-Total  |              | 20,049,000   | 20,049,000   |
| 305-10Idi  |              | 20,047,000   | 20,047,00  |
| BORROWINGS POLICYHOLDERS' FUNDS:   | L-11         | -  | ,  |
| CREDIT/[DEBIT] FAIR VALUE CHANGE ACCOUNT SURPLUS ON POLICYHOLDER'S ACCOUNT - Pending transfer to Shareholder's accoun                                | <del>t</del> | (60)<br>1,401,476                                    | 1.311.94   |
| -  | •            | 1,401,470  | 1,011,7  |
| POLICY LIABILITIES Linked - Individual - Life - Non Participating  |              | 260,461  | 292,13   |
| Linked - Individual - Pension - Non Participating  |              | 38,875   | 49,80  |
| Linked - Group - Life - Non Participating  |              | 705  | 67   |
| Non Linked - Individual - Life - Participating   |              | 21,340   | 15,81  |
| Non Linked - Individual - Pension - Participating  |              | 10,347   | 8,93   |
| Non Linked - Individual - Life - Non Participating   |              | 9,940,067  | 5,282,64   |
| Non Linked - Individual - Pension - Non Participating  |              | 1,204,126  | 949,69   |
| Non Linked - Group - Life - Non Participating  |              | 2,594,941  | 1,861,52   |
| Non Linked - Group - Pension - Non Participating Non Linked - Annuity - Non Participating  |              | 2,379,621<br>156,674                                 | 2,125,58<br>88,33                                  |
| Non Linked - Armony - North articipating  Non Linked - Variable group  |              | 64,018   | 00,33  |
| Non Linked Health Non Participating  |              | 15,160   | 3,11   |
| NSURANCE RESERVES<br>PROVISION FOR LINKED LIABILITIES<br>Linked - Individual - Life - Participating<br>Linked - Individual - Pension - Participating |              | 571,238<br>56,829                                    | 845,21<br>70,07                                    |
| Linked - Individual - Life - Non Participating   |              | 38,224,212   | 44,897,48  |
| Linked - Individual - Pension - Non Participating Linked - Group - Life - Non Participating  |              | 9,352,490<br>1,227,594                               | 14,639,20<br>1,223,83                              |
| Discontinued Policies Fund - Non payment of premium  |              | 1,641,347  | 629,03   |
| Sub-Total  |              | 69,161,461   | 74,295,07  |
| FUNDS FOR FUTURE APPROPRIATIONS<br>FFA - Linked Liabilities (Lapsed Policies)  |              | 41,151   | 343,40   |
| FFA - Others TOTAL   |              | 446,839<br><b>89,698,45</b> 1                        | 422,733<br><b>95,110,22</b> 3                      |
| APPLICATION OF FUNDS   |              |  |  |
| APPLICATION OF FUNDS INVESTMENTS   |              |  |  |
| - Shareholders'  | L-12         | 8,570,250  | 7,435,550  |
| - Policyholders'   | L-13         | 16,339,704   | 10,393,66  |
| Assets held to cover linked liabilities  | L-14         | 51,553,715   | 63,053,90  |
| LOANS  | L-15         | -  |  |
| FIXED ASSETS   | L-16         | 297,332  | 262,07   |
| CURRENT ASSETS   |              |  |  |
| Cash & Bank Balance  | L-17         | 463,471  | 611,15   |
| Advances And Other Assets Sub-Total (A)  | L-18         | 1,920,440<br><b>2,383,911</b>                        | 1,972,25<br><b>2,583,40</b>                        |
| 002 10.01 (N)  |              | 2,000,711  | 2,303,40   |
| CURRENT LIABILITIES  | L-19         | 4,357,932  | 4,482,02   |
| PROVISIONS   | L-20         | 163,198  | 190,64   |
| Sub-Total (B)  |              | 4,521,130  | 4,672,66   |
| NET CURRENT ASSETS (C) = (A – B)   |              | (2,137,219)  | (2,089,257   |
| MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)  | L-21         | -  |  |
| DEBIT DALIANOE IN DROEIT AND LOSS ACCOUNT (Street aldered Account)   |              | 15.07.7.1  | 1/05/00  |
| DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT (Shareholders' Account)   |              | 15,074,669   | 16,054,29  |

| Contingent Liabilities  | As at September 30, 2013<br>(Rs. 000's) | As at September 30, 2012<br>(Rs. 000's) |
|---|---|---|
| Partly paid-up investments  | Nil                                     | Nil                                     |
| Underwriting commitments outstanding (in respect of shares and securities)        | Nil                                     | Nil                                     |
| Claims, other than those under policies, not acknowledged as debts by the Company | 3,403                                   | 2,130                                   |
| Guarantees given by or on behalf of the Company                                   | Nil                                     | Nil                                     |
| Statutory demands/liabilities in dispute, not provided for                        | 17,083                                  | 17,083                                  |
| Reinsurance obligations to the extent not provided for in accounts                | Nil                                     | Nil                                     |
| Others (In relation to Claims against policies) *                                 | 117,757                                 | 133,946                                 |
| Total   | 138,243                                 | 153,159                                 |

<sup>\*\*</sup>Represents potential liability to the Company in respect of cases filed against the Company's decision of repudiation of death claims and customer complaints.



# **FORM L-4-PREMIUM SCHEDULE**

|                             | 0011014              | VID 050 H 0 | 00.00       | VID 050 40  |
|-----------------------------|----------------------|-------------|-------------|-------------|
| Particulars                 | Q2 '13-14            | YTD SEP '13 | Q2 '12-13   | YTD SEP '12 |
|                             | (Rs. 000's)          | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) |
|                             | (KS. 000 S)          | (KS. 000 S) | (KS. 000 S) | (KS. 000 S) |
| First year premiums         | 907,960              | 1,970,581   | 1,100,353   | 2,876,183   |
| Renewal premiums            | 3,040,666            | 5,262,372   | 3,560,309   | 6,546,345   |
| Single premiums             | 21,140               | 38,424      | 23,470      | 48,583      |
| TOTAL PREMIUM               | 3,969,766            | 7,271,378   | 4,684,132   | 9,471,111   |
| Note:ULIP Premium Income is | Gross of Service Tax |             |             |             |
| Premium Income from busine  | ss written :         |             |             |             |
| In India                    | 3,969,766            | 7,271,378   | 4,684,132   | 9,471,111   |
| Outside India               | <u>-</u>             | -           | -           | -           |
| TOTAL PREMIUM               | 3,969,766            | 7,271,378   | 4,684,132   | 9,471,111   |



# FORM L-5 - COMMISSION SCHEDULE

| Particulars   | Q2 '13-14   | YTD SEP '13 | Q2 '12-13   | YTD SEP '12 |
|---|-------------|-------------|-------------|-------------|
|   | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) |
| Commission Paid                                     |             |             |             |             |
| Direct - First year premiums                        | 125,900     | 190,262     | 220,295     | 298,015     |
| - Renewal premiums                                  | 43,163      | 69,315      | 50,408      | 94,891      |
| - Single premiums                                   | 22          | 26          | 165         | 259         |
| Total (A)   | 169,085     | 259,604     | 270,868     | 393,165     |
| Add : Commission on Re-insurance Accepted           | -           | -           | -           | -           |
| Less : Commission on Re-insurance Ceded             | 7,365       | 7,365       | (1,205)     | (1,205)     |
| Net Commission                                      | 176,450     | 266,969     | 269,663     | 391,960     |
| Break-up of the expenses (Gross) incurred to procur | e husiness: |             |             |             |
| Agents  | 71,580      | 117.414     | 97,564      | 160,717     |
| Brokers   | 6,265       | 11,555      | 14,271      | 17,278      |
| Corporate Agency                                    | 91,240      | 130,634     | 98,858      | 215,118     |
| Referral  | 1           | 0           | -           | 52          |
| TOTAL (B)   | 169,085     | 259,604     | 210,693     | 393,165     |



### FORM L-6-OPERATING EXPENSES SCHEDULE

| Particulars Particulars                               | Q2 '13-14   | YTD SEP '13 | Q2 '12-13   | YTD SEP '12 |
|---|-------------|-------------|-------------|-------------|
|   | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) |
| Employees' remuneration and welfare benefits          | 512,158     | 1,124,057   | 727,594     | 1,422,949   |
| Travel, conveyance and vehicle running expenses       | 13,604      | 23,066      | 36,986      | 51,071      |
| Training expenses                                     | (5,452)     | 15,010      | 76,260      | 125,714     |
| Rents, rates and taxes                                | 110,546     | 217,853     | 132,755     | 286,161     |
| Repairs   | 842         | 1,834       | 1,126       | 1,535       |
| Printing and stationery                               | 14,118      | 24,750      | 23,786      | 34,131      |
| Communication expenses                                | 48,168      | 89,422      | 56,594      | 107,295     |
| Legal and professional charges                        | 36,911      | 81,081      | 51,837      | 80,889      |
| Medical fees  | 9,749       | 20,960      | 15,055      | 30,048      |
| Auditors' fees, expenses etc                          | -           | -           | -           | -           |
| a) as auditor   | 1,000       | 2,703       | 1,250       | 2,076       |
| b) as adviser or in any other capacity, in respect of | -           | -           | -           | -           |
| (i) Taxation matters                                  | -           | -           | -           | -           |
| (ii) Insurance matters                                | -           | -           | -           | -           |
| (iii) Management services; and                        | -           | -           | -           | -           |
| c) in any other capacity (Tax Audit)                  | 75          | 150         | 75          | 150         |
| Advertisement and publicity                           | 35,224      | 107,630     | 181,201     | 354,389     |
| Interest and bank charges                             | 9,099       | 23,452      | 6,531       | 11,325      |
| Information technology and related expenses           | 36,967      | 65,749      | 38,427      | 71,947      |
| Service tax on premium                                | 60,268      | 129,735     | 96,282      | 189,035     |
| Others  | -           | -           | -           | -           |
| a) Office maintenance                                 | 32,192      | 63,835      | 65,182      | 115,027     |
| b) Electricity  | 21,861      | 46,728      | 29,206      | 54,712      |
| c) Recruitment  | 8,433       | 9,115       | 11,833      | 20,581      |
| d) Miscellaneous expenses                             | 16,616      | 23,398      | 12,569      | 13,839      |
| Depreciation  | -<br>33,656 | -<br>67,000 | -<br>38,507 | 83,332      |
| TOTAL   | 996,035     | 2,137,527   | 1,603,056   | 3,056,206   |



# FORM L-7-BENEFITS PAID SCHEDULE

| Particulars                      | Q2 '13-14   | YTD SEP '13 | Q2 '12-13   | YTD SEP '12 |
|----------------------------------|-------------|-------------|-------------|-------------|
|                                  | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) | (Rs. 000's) |
| Insurance Claims                 |             |             |             |             |
| (a) Claims by Death,             | 223,546     | 518,321     | 231,091     | 455,180     |
| (b) Claims by Maturity,          | 274,250     | 435,015     | 116,014     | 247,011     |
| (c) Annuities/Pension payment    | 958,105     | 998,813     | 51,133      | 84,449      |
| (d) Other benefits - Riders      | 4,045       | 5,607       | 2,594       | 2,700       |
| - Surrender                      | 3,047,738   | 6,890,797   | 4,542,887   | 7,748,707   |
| (Amount ceded in reinsurance):   | -           | -           | -           | -           |
| (a) Claims by Death,             | (95,752)    | (261,350)   | (77,636)    | (142,769)   |
| (b) Claims by Maturity,          | -           | -           | -           | -           |
| (c) Annuities/Pension payment    | -           | -           | -           | -           |
| (d) Other benefits - Riders      | -           | -           | -           | -           |
| - Surrender                      | -           | -           | -           | -           |
| Amount accepted in reinsurance : | -           | -           | -           | -           |
| (a) Claims by Death,             | -           | -           | -           | -           |
| (b) Claims by Maturity,          | -           | -           | -           | -           |
| (c) Annuities/Pension payment    | -           | -           | -           | -           |
| (d) Other benefits - Riders      | -           | -           | -           | -           |
| - Surrender                      | -           | -           | =           | -           |
| TOTAL                            | 4,411,933   | 8,587,203   | 4,866,083   | 8,395,279   |
| Benefits paid to claimants:      |             |             |             |             |
| In India                         | 4,411,933   | 8,587,203   | 4,866,083   | 8,395,279   |
| Outside India                    | -,411,700   | 5,507,205   | -1,000,000  | 0,070,277   |
| Total Benefits paid (Net)        | 4.411.933   | 8,587,203   | 4.866.083   | 8,395,279   |



### FORM L-8-SHARE CAPITAL SCHEDULE

| Particulars Particulars  | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT SEPTEMBER 30, 2012 |
|--|---------------------------------------|------------------------------------|
|  | (Rs. 000's)                           | (Rs. 000's)                        |
| Authorized Capital 2,500,000,000 (Previous Year 2,500,000,000) Equity shares of Rs 10 each Issued, Subscribed and Called up Capital 2,004,900,000 (Previous Year 2,004,900,000) Equity shares of Rs 10 each, fully | 25,000,000                            | 25,000,000                         |
| paid up *  | 20,049,000                            | 20,049,000                         |
| Less : Calls unpaid  | -                                     | -                                  |
| Add : Shares forfeited (Amount originally paid up)   | -                                     | -                                  |
| Less: Par value of Equity Shares bought back   | -                                     | -                                  |
| Less: Preliminary expenses   |                                       |                                    |
| Expenses including commission or brokerage or underwriting or subscription of shares.  | -                                     | -                                  |
| TOTAL  | 20,049,000                            | 20,049,000                         |

<sup>\* 1,483,626,000</sup> equity shares (Previous year 1,483,626,000) are held in the name of Partners, who are holding these shares on behalf of Dabur Invest Corp. (Partnership Firm). During the year NIL (Previous Year NIL) equity shares of Rs. 10 each were alloted, at par value.



### FORM L-9-PATTERN OF SHAREHOLDING SCHEDULE

| Shareholder | UNAUDITED A         | S AT SEPTEMBER<br>30, 2013 | UNAUDITED A         | S AT SEPTEMBER<br>30, 2012 |
|-------------|---------------------|----------------------------|---------------------|----------------------------|
|             | Number of<br>Shares | % of Holding               | Number of<br>Shares | % of Holding               |
| Promoters   |                     |                            |                     |                            |
| - Indian    | 1,483,626           | 74%                        | 1,483,626           | 74%                        |
| - Foreign   | 521,274             | 26%                        | 521,274             | 26%                        |
| Others      | -                   | -                          | -                   | -                          |
| TOTAL       | 2,004,900           | 100%                       | 2,004,900           | 100%                       |



### FORM L-10-RESERVES AND SURPLUS SCHEDULE

| Particulars  | UNAUDITED AS AT SEPTEMBER<br>30, 2013 | UNAUDITED AS AT<br>SEPTEMBER 30, 2012 |
|--|---------------------------------------|---------------------------------------|
|  | (Rs. 000's)                           | (Rs. 000's)                           |
| Capital Reserve  | _                                     | -                                     |
| Capital Redemption Reserve                             | -                                     | _                                     |
| Share Premium  | -                                     | -                                     |
| Revaluation Reserve                                    | -                                     | -                                     |
| General Reserves                                       | -                                     | -                                     |
| Less: Debit balance in Profit and Loss Account, if any | -                                     | -                                     |
| Less: Amount utilized for Buy-back                     | _                                     | -                                     |
| Catastrophe Reserve                                    | -                                     | -                                     |
| Other Reserves   | -                                     | -                                     |
| Balance of profit in Profit and Loss Account           | -                                     | -                                     |
| TOTAL  | -                                     | -                                     |



# FORM L-11-BORROWINGS SCHEDULE

|                                  | Particulars | UNAUDITED AS AT SEPTEMBER<br>30, 2013 | UNAUDITED AS AT SEPTEMBER 30, 2012 |
|----------------------------------|-------------|---------------------------------------|------------------------------------|
|                                  |             | (Rs. 000's)                           | (Rs. 000's)                        |
| Debentures/ Bonds<br>Banks       |             | -                                     | -                                  |
| Financial Institutions<br>Others |             | -                                     | -                                  |
|                                  | TOTAL       |                                       | <u>-</u>                           |



### Form L-12 - INVESTMENTS-SHAREHOLDERS

| Particulars  | UNAUDITED AS AT SEP 30,<br>2013 | UNAUDITED AS AT SEP 30 |
|--|---------------------------------|------------------------|
|  | (Rs. 000's)                     | (Rs. 000's             |
| ONG TERM INVESTMENTS Covernment Securities and Government guaranteed bonds including treasury bills Market value [Rs '000] Current Year 1,685,682 Previous Year 446,123) | 1,861,944                       | 434,45                 |
| other Approved Securities  Market value (Rs '000) Current Year 936,965 Previous Year 1,193,641)  | 990,238                         | 1,219,17               |
| other Approved Investments   |                                 |                        |
| a) Shares<br>(aa) Equity   | -                               |                        |
| (bb) Preference b) Mutual Funds  | -                               |                        |
| Derivative Instruments   | -                               | 70.0                   |
| d) Debentures/Bonds<br>Narket value (Rs '000) Current Year 37,040 Previous Year 80,237)  | 37,008                          | 79,3                   |
| e) Other Securities (Term Deposits)<br>Market value (Rs '000) Current Year 381,500 Previous Year 570,300)  | 381,500                         | 570,30                 |
| ) Subsidiaries<br>ovestment Properties-Real Estate   | -                               |                        |
| ovestments in Infrastructure , Social Sector and Housing :   | 000 100                         | 1,000.5                |
| lon Convertible Debentures<br>Market value (Rs '000) Current Year 969,307 Previous Year 1,104,535)   | 988,198                         | 1,099,54               |
| ther investments   |                                 |                        |
| HORT TERM INVESTMENTS  |                                 |                        |
| overnment Securities and Government guaranteed bonds including treasury bills #<br>Market value (Rs '000) Current Year 2,166,462 Previous Year 2,447,232)                | 2,166,462                       | 2,447,23               |
| other Approved Securities  Market value (Rs '000) Current Year 29,371 Previous Year 99,803)  | 29,570                          | 100,0                  |
| other Approved Investments   |                                 |                        |
| a) Shares  |                                 |                        |
| (aa) Equity (bb) Preference  |                                 |                        |
| b) Mutual Funds  | •                               |                        |
| Market value (Rs '000) Current Year NIL Previous Year NIL)  c) Derivative Instruments  | -                               |                        |
| d) Debentures/ Bonds   | 16,000                          | 200,0                  |
| Market value (Rs '000) Current Year 15,966 Previous Year 199,703)  3) Other Securities (Commercial Papers , Certificate of Deposits and Term Deposits)                   | 1,399,371                       | 738,3                  |
| Aarket value (Rs '000) Current Year 1,399,371 Previous Year 738,345)<br>Other Securities (Reverse Repo)  | 56,545                          |                        |
| Market value (Rs '000) Current Year 56,545 Previous Year NIL)  | 30,343                          |                        |
| ) Subsidiaries<br>Ivestment Properties-Real Estate   | -                               |                        |
| vestments in Infrastructure , Social Sector and Housing :  | 643,415                         | 547,0                  |
| on Convertible Debentures<br>Aarket value (Rs '000) Current Year 641,885 Previous Year 549,419)  | 043,413                         | 347,01                 |
| ther Investments lutual Funds  |                                 |                        |
| TOTAL  | 8,570,250                       | 7,435,55               |
| IVESTMENTS<br>India  | 8,570,250                       | 7,435,55               |
| Dutside India  |                                 |                        |
| TOTAL  | 8,570,250                       | 7,435,55               |



### Form L-13 - INVESTMENTS-POLICYHOLDERS

| Particulars  | UNAUDITED AS AT SEP 30,<br>2013 | UNAUDITED AS AT SEP 30,<br>2012 |
|--|---------------------------------|---------------------------------|
|  | (Rs. 000's)                     | (Rs. 000's)                     |
| LONG TERM INVESTMENTS  |                                 |                                 |
| Government Securities and Government guaranteed bonds including treasury bills (Market value (Rs '000) Current Year 6,577,645 Previous Year 3,040,062)   | 7,263,441                       | 3,008,333                       |
| Other Approved Securities<br>(Market value (Rs '000) Current Year 345,822 Previous Year 356,187)   | 370,583                         | 367,875                         |
| Other Approved Investments   |                                 |                                 |
| a) Shares (aa) Equity  | 806                             | 238                             |
| Market value (Rs '000) Current Year 806 Previous Year 238)   |                                 |                                 |
| (bb) Preference b) Mutual Funds  | -                               | -                               |
| (c) Derivative Instruments   | -                               | -                               |
| (d) Debentures/ Bonds<br>(Market value (Rs '000) Current Year 7,720 Previous Year 185,865)   | 7,974                           | 187,119                         |
| (e) Other Securities (Fixed Deposits)  | 201,700                         | 201,700                         |
| (Market value (Rs '000) Current Year 201,700 Previous Year 201,700)  |                                 |                                 |
| (f) Subsidiaries<br>Investment Properties-Real Estate  | -                               | -                               |
| lander on the land to be found in the land of the land |                                 |                                 |
| Investments in Infrastructure , Social Sector and Housing :  Non Convertible Debentures  | 2,846,000                       | 1,881,810                       |
| (Market value (Rs '000) Current Year 2,714,539 Previous Year 1,923,729)  |                                 |                                 |
| Equity Shares<br>(Market value (Rs '000) Current Year 135 Previous Year NIL)   | 135                             | -                               |
| Other Investments  |                                 |                                 |
| Equity Shares  | 67                              | 76                              |
| (Market value (Rs '000) Current Year 67 Previous Year 76)  |                                 |                                 |
| SHORT TERM INVESTMENTS   | . =                             |                                 |
| Government Securities and Government guaranteed bonds including treasury bills<br>(Market value (Rs '000) Current Year 1,702,868 Previous Year 1,495,380)  | 1,703,818                       | 1,495,221                       |
| Other Approved Securities (Market value (Rs '000) Current Year 557,610 Previous Year 387,739)  | 561,772                         | 388,362                         |
| Other Approved Investments (a) Shares  |                                 |                                 |
| (aa) Equity  | -                               | -                               |
| (bb) Preference  | -                               | -                               |
| (b) Mutual Funds<br>(Market value (Rs '000) Current Year NIL Previous Year NIL)  | -                               | -                               |
| (c) Derivative Instruments   | -                               | -                               |
| (d) Debentures/ Bonds<br>(Market value (Rs '000) Current Year 80,293 Previous Year 60,060)   | 80,696                          | 59,628                          |
| (e) Other Securities (Term Deposit and Certificate of Deposits)  | 2,690,754                       | 1,821,592                       |
| (Market value (Rs '000) Current Year 2,690,754 Previous Year 1,821,592)  (f) Other Securities (Reverse Repo)   | 587,431                         | 326.372                         |
| (g) Subsidiaries   | 007,401                         | -                               |
| Investment Properties-Real Estate  | -                               | -                               |
| nvestments in Infrastructure , Social Sector and Housing :   | 24,528                          | 655,338                         |
| Non Convertible Debentures<br>(Market value (Rs '000) Current Year 24,480 Previous Year 657,875)   | 2 1,020                         | 253,000                         |
| Commercial Paper  (Market Value (Rs '000) Current Year NIL Previous Year NIL)  | -                               | -                               |
| Balances in bank   |                                 |                                 |
| TOTAL  | 16,339,704                      | 10,393,662                      |
| INVESTMENTS  |                                 |                                 |
| In India   | 16,339,704                      | 10,393,662                      |
| Outside India TOTAL  | 16,339,704                      | 10,393,662                      |



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| Particulars  | Linked Par                             | Linked Par                    | UNAUDITED AS A                           | AT SEPTEMBER 30, 2013<br>Linked Non Par | Linked Non Par                     | Discontinued Policy                | Total                                      |
|--|--|-------------------------------|--|---|------------------------------------|------------------------------------|--|
| ranculars  | Individual Life<br>LPIL<br>(Rs. 000's) | Pension<br>LPP<br>(Rs. 000's) | Individual Life<br>LNPIL<br>(Rs. 000's)  | Pension<br>LNPP<br>(Rs. 000's)          | Group life<br>LNPGL<br>(Rs. 000's) | Fund<br>DPF<br>(Rs. 000's)         | (Rs. 000's)                                |
| LONG TERM INVESTMENTS Government Securities and Government guaranteed bonds Including Treasury Bills   | 42,249                                 | 15,423                        | 5,406,084                                | 1,199,140                               | 265,412                            |                                    | 7,400,539                                  |
| "Linked Par (Ind Life) 45,855. PY NIL (Linked par (Pension) 15,929. PY NIL Linked Non Par (Ind Life) 5,979,754. PY 2,422,906 Linked Non Par (Pension) 1,329,708. PY 503,904 Linked Non Par (Group) 295,382. PY 124,773 Disconlinued Policy Fund 479,750. PY 244,603  |  |                               |  |   |                                    |                                    |  |
| Other Approved Securities  *Linked For (Ind Life) NIL (Linked par (Pension) NIL PY NIL Linked Non Par (Ind Life) 261,650  PY 1927,55 Linked Non Par (Pension) 48,921  PY 39,860 Linked Non Par (Group) 7,501  PY NIL  Discontinued Policy Fund 264  PY NIL   | -                                      | -                             | 246,841                                  | 46,067                                  | 7,111                              | 264                                | 300,283                                    |
| Other Approved Investments (a) Shares (ac) Equih) *Unixed Par (Ind Life) 322 PY S82 (Linked par (Pension) 48 PY 48 Linked Non Par (Ind Life) 16,986,399 PY 1,7747.385 (kinked Non Par (Pension) 4.493,171 PY 6.859,025 Linked Non Par (Group) 80,392 PY 95,946 Discontinued Policy Fund PY   | 2,510                                  | 331                           | 18,329,582                               | 5,056,550                               | 88,655                             | -                                  | 23,477,627                                 |
| (bb) Preference (b) Mutual Funds   | -                                      | -                             | -  | -                                       | -                                  |                                    | -  |
| (c) Derivative Instruments (d) Debenshers/Bonds  "Linked Par (Ind Life) 87.541 PY NIL (Linked par (Pension) 14.482 PY NIL Linked Non Par (Ind Life) 87.541 PY NIL Debensher (Ind Life) 87.541 PY NIL Linked Non Par (Group) 58,788 PY 214,367 Discontinued Policy Fund PY NIL Linked Non Par (Group) 58,788 PY 214,367 Discontinued Policy Fund PY | 83,514                                 | 14,215                        | 503,805                                  | 111,811                                 | 57,897                             | -                                  | 771,242                                    |
| (e) Other Securifies (Certificate of Deposit, Term Deposits and Commercial paper) *Linked Par (Ind Life) 125,300 PY 437,300 (Linked par (Pension) 6,800 PY 53,700 Linked Non Par (Ind Life) 17,300 PY 2,136,000 Linked Non Par (Pension) NIL PY 351,500 Linked Non Par (Group) NIL PY 52,200   | 125,300                                | 6,800                         | 17,300                                   | -                                       | -                                  | -                                  | 149,400                                    |
| (f) Subsidiaries (g) Investment Properties-Real Estate Investments in Infrastructure, Social Sector and Housing:   | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| (a) Non Conventible Debentures  "Linked Por (Incl.) idia (40,197 - Pt 161,526 (Linked par (Pension) 44,519 - Pt 27,079 Linked Non Par  (Ind Life) 2,455,453 - Pt 6,040,052 Linked Non Par (Pension) 614,117 - Pt 1,540,457 Linked Non Par  (Group) 266,528 - Pt 298,242 Discontinued policy Fund (Group) 266,528 - Pt 133,846                      | 395,443                                | 43,108                        | 2,413,373                                | 605,350                                 | 264,196                            | -                                  | 3,721,471                                  |
| (b) Equify  *Linked Por [Ind Life] NIL PY NIL (Linked par (Pension) NIL PY NIL Linked Non Par (Ind Life) 3,959,825 PY 3,498,958 Linked Non Par (Pension) 951,990 PY 1,349,775 Linked Non Par (Group) 11,282 PY 17,708 Discontinued Policy Fund NIL PY NIL  | -                                      | -                             | 3,451,564                                | 750,989                                 | 9,284                              | -                                  | 4,211,837                                  |
| Other Investments (a) Equity Shares (b) Equity Shares Variased Pre (nd Life) NIL PY NIL (Linked par (Persion) NIL PY NIL Linked Non Par (Ind Life) 1,47,031 PY 2,276,412 Linked Non Par (Persion) 305,494 PY 614,916 Linked Non Par (Group) 7,323 PY 6,730 Disconfused Poley Pard NIL PY NIL   | -                                      | -                             | 1,177,077                                | 268,454                                 | 6,141                              | -                                  | 1,451,672                                  |
| (b) Debentures/Bonds *Linked Par (Ind Lifle) NIL PY NIL (Linked par (Pension) NIL PY NIL Linked Non Par (Ind Lifle) 242.927 PY 276.553 Linked Non Par (Pension) 127,462 PY 127,462 Linked Non Par (Group) 31,986 PY 50,191 Dicontinued Policy Fund NIL PY NIL  | -                                      | -                             | 242,044                                  | 126,456                                 | 31,614                             | -                                  | 400,114                                    |
| SHORT TERM INVESTMENTS Government Securities and Government guaranteed bonds Including Treasury Bills  | -                                      |                               |  |   |                                    |                                    |  |
| Government Securifies and Government guaranteed bonds *Linked Par (Ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL Linked Non Par (Ind Life) 5 PY NIL Linked Non Par (Pension) NIL PY NIL Linked Non Par (Group) NIL PY NIL Discontinued Policy Fund 79:5/84 PY 125.206  | -                                      | -                             | 5  | -                                       | -                                  | 817,447                            | 817,452                                    |
| Other Approved Securities Other Approved Investments   | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| (a) Shares (aa) Equity (bb) Preference   | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| (b) Mutual Funds (c) Derivative Instruments  | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| (d) Debentures/Bonds  "Unked Par (Ind Life) NIL PY 267,375 (Linked par (Pension) NIL PY 38,351 Linked Non Par (Ind Life) 271,495 PY 168,394 Linked Non Par (Pension) 44,715 PY 17,852 Linked Non Par (Group) 76,102 PY 27,846  | -                                      | -                             | 273,319                                  | 43,985                                  | 75,569                             | -                                  | 392,873                                    |
| (e) Other Securifies (Certificate of Deposit, Term Deposits and Commercial paper) *Linked Par (Ind Life) 227,000 PY 14.475 (Linked par (Penison) 8,700 PY 14,883 Linked Non Par (Ind Life) 2.333,119 Y 495,550 Linked Non Par (Penison) 305,956 PY 272,384 Linked Non Par (Group) 113,408 PY 202,796 Discontinued Policy Fund 91,196 PY 45,043     | 227,000                                | 8,700                         | 2,353,169                                | 306,008                                 | 114,624                            | 93,225                             | 3,102,726                                  |
| (f) Other Securities (Reverse Repo)  "Linked Far (Ind Life) NIL FY NIL (Linked par (Pension) NIL FY NIL Linked Non Par (Ind Life) 43,177  FY NIL Linked Non Far (Pension) NIL FY NIL Linked Non Far (Group) 12,849  FY NIL Discontinued  Folicy Fund NIL FY NIL  | -                                      | -                             | 43,177                                   | -                                       | 12,849                             | -                                  | 56,026                                     |
| (a) Subsidiaries (h) Investment Properties-Real Estate   | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| Investments in Infrastructure, Social Sector and Housing: 'United Par (Ind Life) NIL PY 104.611 (Linked par (Pension) NIL PY 15.835 Linked Non Par (Ind Life) '367.626 PY 575.151 Linked Non Par (Pension) 113.542 PY 270.096 Linked Non Par (Group) 111.788 PY 6.7800Sconlinued Policy Fund NIL PY 35.700   | -                                      | -                             | 360,773                                  | 110,915                                 | 111,783                            | -                                  | 583,470                                    |
| Other Investments Multool Funds **Linked For (ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL Linked Non Par (ind Life) NIL PY **NIL Linked Non Par (Pension) NIL PY NIL Linked Non Par (Group) NIL PY NIL Discontinued Policy Fund NIL PY NIL   | -                                      | -                             | -  | -                                       | -                                  | -                                  | -  |
| (b) Debentures/Bonds *Linked Par (ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL Linked Non Par (ind Life) NIL PY NIL Linked Non Par (Pension) NIL PY NIL Linked Non Par (Group) NIL PY NIL Discontinued Policy Fund NIL PY NIL   | -                                      | -                             | 35,053                                   | -                                       | 15,023                             | -                                  | 50,076                                     |
| Balances in Bank Other Current Assets (net)  101AL   | (120,315)<br>201,518<br><b>957,220</b> | (4,468)<br>25,591<br>109,700  | 27,342<br>3,379,089<br><b>38,259,596</b> | 11,288<br>721,244<br><b>9,358,257</b>   | 967<br>166,470<br><b>1,227,594</b> | 518<br>257,663<br><b>1,641,347</b> | (84,668)<br>4,751,574<br><b>51,553,715</b> |
| INVESTMENTS In India Outside India TOTAL   | 957,220<br>-<br><b>957,220</b>         | 109,700<br>-<br>109,700       | 38,259,596<br>-<br><b>38,259,596</b>     | 9,358,257<br>-<br>9,358,257             | 1,227,594<br>-<br><b>1,227,594</b> | 1,641,347<br>-<br><b>1,641,347</b> | 51,553,715<br>-<br><b>51,553,715</b>       |
| * Historical Cost CY (Rs '000)   |  |                               |  |   |                                    |                                    |  |

\* Historical Cost CY (Rs '000)

VIVA LIFE INSURANCE COMPANY INDIA LIMITED

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| UNAUDITED AS AT SEPTI Particulars  | Linked Par                       | ed Par Pension                | Linked Non Par L                           | inked Non Par                            |                                     | scontinued Policy          | Total                                       |
|--|----------------------------------|-------------------------------|--|--|-------------------------------------|----------------------------|---|
|  | Individual Life LPIL (Rs. 000's) | LPP<br>(Rs. 000's)            | Individual Life<br>LNPIL<br>(Rs. 000's)    | Pension<br>LNPP<br>(Rs. 000's)           | Group life<br>LNPGL<br>(Rs. 000's)  | Fund<br>DPF<br>(Rs. 000's) | (Rs. 000's)                                 |
| NG TERM INVESTMENTS vernment Securifies and Government guaranteed bonds  | (R3. 000 3)                      | (R3. 000 3)                   |  |  |                                     |                            |   |
| udina Treasurv Bills  ked Per (Ind Life) 45.856 PY NIL. (Linked por (Pension) 15.929 PY  Linked Non Per (Ind Life) 5.979.754 PY 2.422.906 Linked Non Par  sion) 1.329.708 PY 503,904 Linked Non Par (Group) 295.382 PY  773 Discontinued Policy Fund 477.750 PY 244.603  | -                                | -                             | 2,435,750                                  | 506,297                                  | 125,533                             | 244,776                    | 3,312,357                                   |
| red Paprowed Securilles  ked Par (Ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL  det Non Par (Ind Life) 181, 187 NIL (Linked par (Pension) NIL PY NIL  det Non Par (Ind Life) 261, 263 PY 192,756 Linked Non Par (Pension)  21 PY 39,860 Linked Non Par (Group) 7,501 PY NIL Discontinued  y Fund 264 PY NIL  NIL DISCONTINUED NIL DISCONTINUED NIL DISCONTINUED  Y Fund 264 PY NIL  NIL DISCONTINUED | -                                | -                             | 188,611                                    | 38,995                                   | -                                   | 266                        | 227,872                                     |
| er Approved Investments  |                                  |                               |  |  |                                     |                            |   |
| hares (ac) Equify (ac) Equify de Par (Ind Life) 582 PY 582 (Linked por (Pension) 48 PY 48 Linked Per (Ind Life) 18,98.399 PY 17,747,385 Linked Non Par (Pension) 1,71 PY 6,859/025 Linked Non Par (Group) 80,392 PY 95,946 Inflined Pokey Fund PY  | 2,555                            | 337                           | 21,100,280                                 | 8,405,890                                | 106,360                             | -                          | 29,615,423                                  |
| (bb) Preference<br>Mutual Funds  | _                                | _                             | _  | _  |                                     | _                          |   |
| Derivatiive Instruments<br>bebentures/Bonds<br>del Par (Ind Life) 87.541 PY NIL (Linked par (Pension) 14.482 PY<br>del Par (Ind Life) 519.820 PY 3.429 A16 Linked Non Par<br>sion) 112.688 PY 586.122 Linked Non Par (Group) 58,988 PY   |                                  | -                             | 3,431,770                                  | 854,919                                  | 219,196                             | -                          | 4,505,886                                   |
| 137 Disconfinued Policy Fund PY  Other Securifies (Certificate of Deposit, Term Deposits and Commercial paper)  old Par (Ind. Life) 125,300 PY 437,300 (Linked par (Pension) 6,800 PY  old Par (Ind. Life) 17,300 PY 2,136,000 Linked Non Par  slon) NL PY 315,700 Linked Non Par (Group) NL PY 52,200   | 437,300                          | 53,700                        | 2,136,000                                  | 351,500                                  | 52,200                              |                            | 3,030,700                                   |
| Subsidiaries<br>Investment Properties-Real Estate<br>Istments in Infrastructure, Social Sector and Housing :   | -                                |                               |  | -  | -                                   |                            | -   |
| Jon Conventible Debenturs<br>est Por (Ind Life) 40,197 P. 11.526 (Linked par (Pension) 44,519<br>7,079 Linked Non Por (Ind Life) 2455,453 PY 6,040,052 Linked Non<br>Pension) 614,117 PY 1.560,457 Linked Non Par (Group) 266,528 PY<br>242 Disconfirmed policy Fund (Group) 266,528 PY 133,346  | 169,090                          | 28,528                        | 6,074,745                                  | 1,537,998                                | 303,871                             | 133,651                    | 8,247,883                                   |
| Equify ked Por (Ind Life), NIL PY NIL (Linked por (Pension), NIL PY NIL ad Non Por (Ind Life), 3,959,825, PY 3,468,958 Linked Non Por nsion) 951,990, PY 1,359,775 Linked Non Por (Group) 11,282, PY 60 Discontinued Policy Fund NIL PY NIL  | -                                | -                             | 3,797,977                                  | 1,301,364                                | 18,608                              | -                          | 5,117,950                                   |
| er Investments   |                                  |                               |  |  |                                     |                            |   |
| Equity Shares keet Par [Ind Lile] NIL PY NIL (Linked par (Pension) NIL PY NIL ed Non Par (Ind Lile] 1,417,051 PY 2,276,412 Linked Non Par siston) 3,05,48 P 1,614,916 Linked Non Par (Group) 7,323 PY 8,750 ontlinued Polcy Fund NIL PY NIL  | -                                | -                             | 1,642,017                                  | 491,958                                  | 6,510                               | -                          | 2,140,485                                   |
| Debentures/Bonds  Keel Par (Ind. Life) NIL PY NIL (Linked par (Pension) NIL PY NIL  del Non Par (Ind. Life) 24.2927 PY 276.553 Linked Non Par (Pension)  44.22 PY 117.462 Linked Non Par (Group) 31,986 PY 50,191  ontinued Policy Fund NIL PY NIL   | -                                | -                             | 277,143                                    | 127,762                                  | 50,189                              | -                          | 455,095                                     |
| ORT TERM INVESTMENTS vernment Securities and Government guaranteed bonds including sarry Bills vernment Securities and Government guaranteed bonds viced Par [Ind Life]. NIL PY NIL [Linked par [Persion] NIL PY NIL kead Non Par (Ind Life]. S PY NIL Linked Non Par [Persion] NIL PY NIL kead Non Par (Ind Par Security NIL PY NIL Discontinued Policy Fund 796,944 125.206  | -                                | -                             | -  | -  | -                                   | 128,819                    | 128,819                                     |
| ner Approved Securities ner Approved Investments Shares  | -                                | -                             | 484  | 1,916                                    | -                                   | -                          | 2,399                                       |
| (aa) Equity<br>(bb) Preference   | -                                | -                             | -  | -  | -                                   | -                          | -   |
| Mutual Funds Derivative Instruments Debenfures/ Bonds sed Par (Ind Life) NIL PY 267,375 (Linked par (Persion) NIL PY SI Linked Non Par (Ind Life) 271,459 PY 188,396 Linked Non Par rsion) 44,715 PY 17,852 Linked Non Par (Group) 76,102 PY 440SISCONTINUED POLICY FUND NIL PY NIL) NIL PIN PIN NIL P | 283,260                          | 40,615                        | 172,389                                    | 18,144                                   | 27,890                              | -                          | 542,298                                     |
| Other Securilies (Certificate of Deposit, Term Deposits and Commercial paper)<br>keal Par (Ind Life) 227,000. PT 144,475 (Linked par (Pension) 8,700. PY<br>838 Linked Non Per (Ind Life) 2353,11) PT 495,550 (Inked Non Par<br>195,956) 13,956. PT 272,284 Linked Non Par (Group) 113,406. PY<br>779 (Bacchimace) Paloly Parid 91,116. PT 45,048.   | 152,005                          | 16,168                        | 523,441                                    | 287,830                                  | 210,267                             | 46,375                     | 1,236,086                                   |
| Other Securifies (Reverse Repo)  red Per (Ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL  at Non Per (Ind Life) 14,31.77 Pt NIL Linked Non Par (Pension) NIL PY  Linked Non Per (Group) 12,849 PY NIL Discontinued Policy Fund  PY NIL  | -                                | -                             | 22,479                                     | 5,313                                    | 18,109                              |                            | 45,901                                      |
| Subsidiories Investment Properties-Real Estate Investment In Infrastructure, Social Sector and Housing: Iked Par (Ind Life) NIL PY 104,611 (Linked par (Persion) NIL PY 333 Linked Non Per (Ind Life) 376,256 PY 576.131 Linked Non Par Insion) 113,542 PY 290,076 Linked Non Par (Group) 111,788 PY 000Scontilused Policy Fund NIL PY 33,700  100 Linked Non Par (Group) 111,788 PY 1 | -<br>105,954                     | -<br>-<br>16,032              | -<br>565,195                               | -<br>-<br>285,278                        | 6,753                               | 35,780                     | 1,014,993                                   |
| ter Investments Utal Funds Ked Par (Ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL dd Non Par (Ind Life) NIL PY NIL Linked Non Par (Pension) NIL PY Linked Non Par (Group) NIL PY NIL Discontinued Policy Fund NIL NIL  |                                  |                               | -  |  | -                                   | -                          | -   |
| Debentures/Bonds<br>ked Par (Ind Life) NIL PY NIL (Linked par (Pension) NIL PY NIL<br>ed Non Par (Ind Life) NIL PY NIL Linked Non Par (Pension) NIL PY<br>Linked Non Par (Group) NIL PY NIL Discontinued Policy Fund NIL<br>NIL  |                                  |                               |  |  |                                     |                            |   |
| ances in Bank er Current Assets (net) TOTAL  | (86,901)<br>154,751<br>1,218,014 | (62,499)<br>23,480<br>116,361 | (92,048)<br>2,865,311<br><b>45,141,545</b> | (53,022)<br>576,408<br><b>14,738,551</b> | 5,192<br>73,155<br><b>1,223,836</b> | 25,929<br>615,596          | (289,278)<br>3,719,035<br><b>63,053,902</b> |
| VESTMENTS<br>India   | 1,218,014                        | 116,361                       | 45,141,545                                 | 14,738,551                               | 1,223,836                           | 615,596                    | 63,053,902                                  |
| Outside India TOTAL  | 1.218.014                        | 116.361                       | 45.141.545                                 | 14.738.551                               | 1.223.836                           | 615.596                    | 63,053,902                                  |

\* Historical Cost CY (Rs '000)

AMINA LIEF INSURANCE COMPANY INDIA LIMITED



### FORM L-15-LOANS SCHEDULE

| Particulars                                | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT SEPTEMBER 30, 2012 |
|--|---------------------------------------|------------------------------------|
|  | (Rs. 000's)                           | (Rs. 000's)                        |
| Security-Wise Classification               |                                       |                                    |
| Secured                                    |                                       |                                    |
| (a) On mortgage of property                |                                       |                                    |
| (aa) In India                              | -                                     | -                                  |
| (bb) Outside India                         | -                                     | -                                  |
| (b) On Shares, Bonds, Govt. Securities etc | -                                     | -                                  |
| (c) Loans against policies                 | -                                     | -                                  |
| (d) Others (to be specified)               | -                                     | -                                  |
| Unsecured                                  | -                                     | -                                  |
| TOTAL                                      | -                                     | -                                  |
| BORROWER-WISE CLASSIFICATION               | -                                     | -                                  |
| (a) Central and State Governments          | -                                     | -                                  |
| (b) Banks and Financial Institutions       | -                                     | -                                  |
| (c) Subsidiaries                           | -                                     | -                                  |
| (d) Companies                              | -                                     | -                                  |
| (e) Loans against policies                 | -                                     | -                                  |
| (f) Others                                 | -                                     | -                                  |
| TOTAL                                      | -                                     | -                                  |
| PERFORMANCE-WISE CLASSIFICATION            | -                                     | -                                  |
| (a) Loans classified as standard           | -                                     | -                                  |
| (aa) In India                              | -                                     | -                                  |
| (bb) Outside India                         | -                                     | -                                  |
| (b) Non-standard loans less provisions     | -                                     | -                                  |
| (aa) In India                              | -                                     | -                                  |
| (bb) Outside India                         | -                                     | -                                  |
| TOTAL                                      | -                                     | -                                  |
| MATURITY-WISE CLASSIFICATION               | -                                     | -                                  |
| (a) Short Term                             | -                                     | -                                  |
| (b) Long Term                              | -                                     | -                                  |
|  |                                       |                                    |
| Total                                      | -                                     | -                                  |



### FORM L-16-FIXED ASSETS SCHEDULE

(Rs 000's)

|                                     |                                 | Cost/ G                   | ross Block |                               |                                 | Depreciation / | Amortisation          |                               | Net I                           | Block                           |
|-------------------------------------|---------------------------------|---------------------------|------------|-------------------------------|---------------------------------|----------------|-----------------------|-------------------------------|---------------------------------|---------------------------------|
| Particulars                         | Balance as on March<br>31, 2013 | Additions during the year | Deductions | Balance as on SEP 30,<br>2013 | Balance as on March<br>31, 2013 | For the Year   | Sales/<br>Adjustments | Balance as on SEP 30,<br>2013 | UNAUDITED AS AT SEP<br>30, 2013 | UNAUDITED AS AT SEP<br>30, 2012 |
| Goodwill                            | -                               | -                         | -          | -                             | -                               | -              | -                     | -                             | -                               | -                               |
| Intangibles                         |                                 |                           |            |                               |                                 |                |                       |                               |                                 |                                 |
| - Software                          | 200,638                         | 92,723                    | -          | 293,361                       | 143,871                         | 29,780         | -                     | 173,651                       | 119,711                         | 47,237                          |
| Tangibles                           |                                 |                           |            |                               |                                 |                |                       |                               |                                 |                                 |
| Leasehold Improvements              | 396,058                         | 7,084                     | 27,976     | 375,167                       | 347,268                         | 11,274         | 26,760                | 331,783                       | 43,384                          | 50,765                          |
| Buildings                           | -                               | -                         | -          | -                             | -                               | -              | -                     | -                             | -                               | -                               |
| Furniture & Fittings                | 166,425                         | 424                       | 2,414      | 164,435                       | 160,832                         | 1,322          | 2,350                 | 159,804                       | 4,631                           | 5,738                           |
| Information Technology<br>Equipment | 729,698                         | 70,626                    | 84         | 800,240                       | 681,494                         |                | 48                    | 702,399                       | 97,841                          | 56,961                          |
| Vehicles                            | 3,005                           | -                         | -          | 3,005                         | 2,291                           | 232            | -                     | 2,523                         | 483                             | 944                             |
| Office Equipment                    | 109,654                         | 1,659                     | 2,129      | 109,184                       | 98,659                          | 3,440          | 2,112                 | 99,987                        | 9,197                           | 8,046                           |
| Sub Total                           | 1,605,478                       | 172,516                   | 32,603     | 1,745,392                     | 1,434,415                       | 67,000         | 31,269                | 1,470,146                     | 275,246                         | 169,693                         |
| Capital Work In Progress -          |                                 |                           |            |                               |                                 |                |                       |                               |                                 |                                 |
| (including capital advances)        |                                 |                           |            | -                             |                                 |                |                       |                               | 22,085                          | 92,377                          |
| TOTAL                               | 1,605,478                       | 172,516                   | 32,603     | 1,745,392                     | 1,434,415                       | 67,000         | 31,269                | 1,470,146                     | 297,332                         | 262,070                         |
| PREVIOUS YEAR                       | 1,536,998                       | 48,464                    | 33,166     | 1,552,296                     | 1,332,404                       | 83,332         | 33,133                | 1,382,603                     | 262,070                         | -                               |



# FORM L-17-CASH AND BANK BALANCE SCHEDULE

| Particulars   | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT<br>SEPTEMBER 30, 2012 |
|---|---------------------------------------|---------------------------------------|
|   | (Rs. 000's)                           | (Rs. 000's)                           |
| Cash (including cheques, drafts and stamps) Bank Balances                                 | 98,816<br>-                           | 70,073                                |
| (a) Deposit Accounts  | -                                     | -                                     |
| <ul><li>(aa) Short-term (due within 12 months<br/>of the date of balance sheet)</li></ul> | 44,743                                | 72,028                                |
| (bb) Others   | -                                     | -                                     |
| (b) Current Accounts  | 319,911                               | 469,056                               |
| (c) Others  | -                                     | -                                     |
| Money at Call and Short Notice  | -                                     | -                                     |
| (a) With Banks (b) With other Institutions  | -                                     | -                                     |
| (b) With other Institutions Others  | -                                     | -                                     |
| TOTAL   | 463,471                               | 611,156                               |
| Balances with non-scheduled banks included above  | -                                     | -                                     |
| CASH AND BANK BALANCES  |                                       |                                       |
| In India  | 463,471                               | 611,156                               |
| Outside India   | -                                     | <u>-</u>                              |
| TOTAL   | 463,471                               | 611,156                               |



# FORM L-18-ADVANCE AND OTHER ASSETS SCHEDULE

| Particulars Particulars   | UNAUDITED AS AT<br>SEPTEMBER 30, 2013<br>(Rs. 000's) | UNAUDITED AS AT<br>SEPTEMBER 30, 2012<br>(Rs. 000's) |
|---|--|--|
| ADVANCES  |  |  |
| Reserve deposits with ceding companies  | -  | -  |
| Application money for investments   | -  | -  |
| Prepayments   | 46,191   | 60,944   |
| Advances to Directors/Officers  | -  | -  |
| Advance tax paid and taxes deducted at source (Net of provision for taxation) | 51   | 11,746   |
| Others (includes vendor, travel advances & salary recoverable)                | 83,009   | 117,839  |
| TOTAL (A)   | 129,251  | 190,529  |
| OTHER ASSETS  | (01.014  | 40.4.774   |
| Income accrued on investments   | 691,244  | 406,676  |
| Outstanding Premiums Agents' Balances   | 251,230<br>21,401                                    | 229,574<br>13,436                                    |
| Foreign Agencies' Balances  | 21,401   | 13,436   |
| Due from other entities carrying on insurance business (including reinsurers) | 8,862  | -  |
| Others  | -  | -  |
| -Refundable Security Deposits   | 279,158  | 296,882  |
| - Unsettled Contracts   | 501,348  | 758,188  |
| -Service Tax Unutilized Credit  | 37,946   | 76,965   |
| TOTAL (B)   | 1,791,189  | 1,781,721  |
|   |  |  |
| TOTAL (A+B)   | 1,920,440  | 1,972,250  |



### FORM L-19-CURRENT LIABILITIES SCHEDULE

| Particulars  | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT<br>SEPTEMBER 30, 2012 |
|--|---------------------------------------|---------------------------------------|
|  | (Rs. 000's)                           | (Rs. 000's)                           |
| Agents' Balances   | 232,463                               | 203,497                               |
| Balances due to other insurance companies                | 5,944                                 | 28,448                                |
| Deposits held on re-insurance ceded                      | -                                     | -                                     |
| Premiums received in advance                             | 37,939                                | 23,125                                |
| Unallocated premium                                      | 235,265                               | 138,083                               |
| Sundry creditors   |                                       |                                       |
| Micro, Small & Medium Enterprises                        | -                                     | -                                     |
| Others   | 26,400                                | 47,264                                |
| Accrual for expenses                                     | 984,096                               | 1,406,274                             |
| Unclaimed Amount - Policyholders *                       | 1,602,968                             | 1,158,166                             |
| Claims Outstanding                                       | 463,058                               | 397,182                               |
| Others:  |                                       |                                       |
| Investment redemption proceeds received in advance       | -                                     | -                                     |
| Proposal deposits not yet underwritten                   | 75,985                                | 4,866                                 |
| Premium/ proposal deposits, to be refunded               | -                                     | -                                     |
| Others (includes statutory dues payable, and payables to | 76,727                                | 147,694                               |
| employees)   |                                       |                                       |
| Service Tax payable                                      | 51,478                                | 21,431                                |
| Payables for unsettled investment contracts              |                                       | 99,912                                |
| Temporary book overdrafts                                | 565,609                               | 806,078                               |
| TOTAL  | 4,357,932                             | 4,482,021                             |

### FORM L-20-PROVISIONS SCHEDULE

| Particulars   | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT SEPTEMBER 30, 2012 |
|---|---------------------------------------|------------------------------------|
|   | (Rs. 000's)                           | (Rs. 000's)                        |
| For taxation (less payments and taxes deducted at source) | -                                     | -                                  |
| For proposed dividends                                    | -                                     | -                                  |
| For dividend distribution tax                             | -                                     | -                                  |
| Others:   | -                                     | -                                  |
| Provision for Gratuity                                    | 13,908                                | -                                  |
| Provision for Leave Encashment                            | 22,696                                | 27,895                             |
| Provision for Other Long Term Benefits                    | 82,230                                | 83,993                             |
| Provision for Other Employee Benefits                     | 44,364                                | 78,753                             |
| TOTAL   | 163,198                               | 190,641                            |



# FORM L-21-MISC EXPENDITURE SCHEDULE

| Particulars   | UNAUDITED AS AT<br>SEPTEMBER 30, 2013 | UNAUDITED AS AT<br>SEPTEMBER 30, 2012 |
|---|---------------------------------------|---------------------------------------|
|   | (Rs. 000's)                           | (Rs. 000's)                           |
| Discount Allowed in issue of shares/ debentures<br>Others | -<br>-                                |                                       |
| TOTAL   | -                                     | -                                     |



|  | Q2 '13-14   | YTD SEP '13  | Q2 '12-13     | YTD SEP '12   |
|--|-------------|--------------|---------------|---------------|
| 1 New business premium income growth rate - segment wise                       |             |              |               |               |
| Linked Par Individual Life   | -1273%      | -882%        | 375%          | 220%          |
| Linked Par Pension   | -100%       | -100%        | -100%         | -79%          |
| Linked Non Par Individual Life<br>Linked Non Par Pension                       | -55%<br>14% | -56%<br>133% | -57%<br>7%    | -55%<br>-132% |
| Linked Non Par Group   | 19%         | 64%          | -55%          | -56%          |
| Non Linked Par Individual Life   | -83%        | -84%         | -10%          | 11%           |
| Non Linked Par Pension   | -100%       | -100%        | -84%          | -73%          |
| Non Linked Non Par Individual Life   | -33%        | -32%         | 33%           | 31%           |
| Non Linked Non Par Pension Life  | -66%        | -39%         | -101%         | -101%         |
| Non Linked Group Life<br>Non Linked Group Pension                              | 44%<br>0%   | -33%<br>-31% | -67%<br>-100% | 7%<br>74%     |
| Non Linked Group Pension  Non Linked Non Par Annuity                           | 53%         | 17%          | 79%           | 212%          |
| 2 Net Retention Ratio  | 97%         | 97%          | 98%           | 98%           |
| 3 Expense of Management to Gross Direct Premium Ratio                          | 27%         | 32%          | 38%           | 35%           |
| 4 Commission Ratio (Gross commission paid to Gross Premium)                    | 4.5%        | 3.7%         | 5.9%          | 4.2%          |
| 5 Ratio of policy holder's liabilities to shareholder's funds                  | 11          | 11           | 14            | 14            |
| 6 Growth rate of shareholders' fund  | 20%<br>1%   | 20%<br>2%    | -2%<br>1%     | -2%<br>2%     |
| 7 Ratio of surplus to policyholders' liability 8 Change in net worth in ('000) | 1,069,158   | 1,069,158    | (81,693)      | (81,693)      |
| 9 Profit after tax/Total Income  | -16%        | -17%         | -13%          | -14%          |
| 10 (Total real estate + loans)/(Cash & invested assets)                        | NA          | NA           | NA            | NA            |
| 11 Total investments/(Capital + Surplus)                                       | 12          | 12           | 15            | 15            |
| 12 Total affiliated investments/(Capital+ Surplus)                             | NA          | NA           | NA            | NA            |
| 13 Investment Yield (Gross) with total gains                                   |             |              |               |               |
| Policyholders' Funds:<br>Non-Linked:   |             |              |               |               |
| R1. PAR  | 2%          | 5%           | 2%            | 4%            |
| R2. Non-PAR  | 2%          | 5%           | 2%            | 4%            |
| R3.Sub-TOTAL   | 2%          | 5%           | 2%            | 4%            |
| Linked:  |             |              |               |               |
| R4. PAR  | -1%         | 2%           | 3%            | 5%            |
| R5. Non-PAR<br>R6. Sub-TOTAL   | -4%<br>-4%  | -1%<br>-1%   | 6%<br>6%      | 6%<br>6%      |
| R7.Grand Total   | -2%         | 0%           | 5%            | 6%            |
| Shareholders' Funds  | 2%          | 5%           | 2%            | 5%            |
| Investment Yield (Net) (Only realized gains)                                   |             |              |               |               |
| Policyholders' Funds:  |             |              |               |               |
| Non-Linked:<br>R1. PAR   | 2%          | 5%           | 2%            | 4%            |
| R2. Non-PAR  | 2%          | 5%           | 2%            | 4%            |
| R3.Sub-TOTAL   | 2%          | 5%           | 2%            | 4%            |
| Linked:  |             |              |               |               |
| R4. PAR  | 2%          | 5%           | 2%            | 4%            |
| R5. Non-PAR<br>R6. Sub-TOTAL   | 1%<br>1%    | 3%<br>3%     | 1%<br>1%      | 1%<br>1%      |
| R7.Grand Total   | 1%          | 4%           | 1%            | 2%            |
| Shareholders' Funds  | 2%          | 5%           | 2%            | 5%            |
| 14 Conservation Ratio  |             |              |               |               |
| Linked Par Individual Life   | -264%       | -76%         | 58%<br>69%    | 79%           |
| Linked Par Pension<br>Linked Non Par Individual Life                           | 69%<br>68%  | 63%<br>66%   | 69%<br>71%    | 70%<br>70%    |
| Linked Non Par Pension   | 54%         | 52%          | 74%           | 70%           |
| Non Linked Par Individual Life   | 66%         | 60%          | 107%          | 96%           |
| Non Linked Par Pension   | 96%         | 95%          | 89%           | 88%           |
| Non Linked Non Par Individual Life   | 75%         | 67%          | 78%           | 68%           |
| Non Linked Non Par Pension Life 15 Persistency Ratio (by numbers)*             | 101%        | 135%         | 50%           | 32%           |
| For 13th month   | 56%         | 53%          | 54%           | 53%           |
| For 25th month   | 47%         | 45%          | 57%           | 54%           |
| For 37th month   | 27%         | 31%          | 29%           | 25%           |
| For 49th Month   | 23%         | 19%          | 18%           | 22%           |
| for 61st month   | 13%         | 15%          | 14%           | 16%           |
| Persistency Ratio (by premium)*  | 100         | 5007         | F 107         | F707          |
| For 13th month<br>For 25th month   | 60%<br>48%  | 58%<br>52%   | 56%<br>58%    | 57%<br>63%    |
| For 37th month   | 33%         | 36%          | 37%           | 31%           |
| For 49th Month   | 30%         | 24%          | 22%           | 25%           |
| for 61st month   | 14%         | 15%          | 15%           | 18%           |
| 16 NPA Ratio   |             |              |               |               |
| Gross NPA Ratio  | NIL         | NIL          | NIL           | NIL           |
| Net NPA Ratio  | NIL         | NIL          | NIL           | NIL           |
| Equity Holding Pattern for Life Insurers                                       |             |              |               |               |
| (a) No. of shares (in Lakhs)   |             | 20,049       |               | 20,049        |
| (b) Percentage of shareholding (Indian / Foreign)                              |             | 74% / 26%    |               | 74% / 26%     |
| (c) %of Government holding (in case of public sector insurance                 |             | Nil          |               | Nil           |
| (a) Basic and diluted EPS before extraordinary items (net of tax expense)      |             | (0.67)       |               | (1.00)        |
| (b) Basic and diluted EPS after extraordinary items (net of tax expense)       |             | (0.67)       |               | (1.00)        |
| (iv) Book value per share (Rs)   |             | 3.18         |               | 2.65          |
|  |             |              |               |               |



| FORM L-24 | Valuation of net liabilitie | es                                    |                                       |
|-----------|-----------------------------|---------------------------------------|---------------------------------------|
|           |                             |                                       | (Rs in Lakhs)                         |
|           |                             | Valuation of net liabilities          |                                       |
| SI. No.   | Particular                  | UNAUDITED AS AT SEPTEMBER<br>30, 2013 | UNAUDITED AS AT<br>SEPTEMBER 30, 2012 |
| 1         | Linked                      |                                       |                                       |
| а         | Life                        | 416,826                               | 476,790                               |
| b         | General Annuity             | -                                     | -                                     |
| С         | Pension                     | 96,911                                | 149,685                               |
| d         | Health                      | -                                     | -                                     |
| 2         | Non-Linked                  |                                       |                                       |
| а         | Life                        | 150,000                               | 92,856                                |
| b         | General Annuity             | 1,567                                 | 883                                   |
| С         | Pension                     | 12,145                                | 9,586                                 |
| d         | Health                      | 152                                   | 31                                    |



FORM L-25- (i) : Geographical Distribution Channel - Individuals for the quarter ended 30 Sep 2013

Date: 30 Sep 2013

|         |                           |                |              |                      | Ge                       | ographical Distribut | ion of Total Business | ;                    |                          |                 |              |                      |                         |
|---------|---------------------------|----------------|--------------|----------------------|--------------------------|----------------------|-----------------------|----------------------|--------------------------|-----------------|--------------|----------------------|-------------------------|
|         |                           |                | RURAL (Inc   | dividual)            |                          |                      | URBAN (In             | dividual)            |                          |                 | TOTAL (I     | ndividual)           |                         |
| SL. No. | State/Union Territory     | No of Policies | No of lives  | Premium (in<br>Lakh) | Sum Assured (in<br>Lakh) | No of Policies       | No of lives           | Premium (in<br>Lakh) | Sum Assured (in<br>Lakh) | No of Policies  | No of lives  | Premium (in<br>Lakh) | Sum Assured (in Lakh)   |
|         |                           | 140 OF FORCIES | 140 01 11703 | Edikilj              | Editif                   | 140 of Folicies      | NO OF HVC3            | Editify              | Editif                   | 140 of Folicies | 140 01 11703 | Editif               | John Addored (in Edith) |
| 1       | Andaman & Nicobar Islands | _              | -            |                      |                          | 1                    | 1                     | 0                    | 2                        | 1               | 1            | 0                    | 2                       |
| 2       | Andhra Pradesh            | 104            | 102          | 25                   | 1,079                    | 1,317                | 1,184                 | 457                  | 40,389                   | 1,421           | 1,286        | 483                  | 41,469                  |
| 3       | Arunachal Pradesh         | 6              | 6            | 1                    | 18                       | 37                   | 35                    | 19                   |                          | 43              | 41           | 20                   |                         |
| 4       | Assam                     | 17             | 17           | 4                    | 85                       | 461                  | 439                   | 126                  | 6,764                    | 478             | 456          | 130                  | 6,849                   |
| 5       | Bihar                     | 131            | 130          | 20                   | 373                      | 306                  | 281                   | 109                  | 6,761                    | 437             | 411          | 129                  | 7,135                   |
| 6       | Chandigarh                | 2              | 2            | 0                    | 1                        | 123                  | 103                   | 41                   | 3,317                    | 125             | 105          | 41                   | 3,318                   |
| 7       | Chattisgarh               | 3              | 3            | 2                    | 30                       | 115                  | 106                   | 32                   | 2,753                    | 118             | 109          | 34                   | 2,783                   |
| 8       | Dadra & NagraHaveli       | -              | -            | -                    | -                        | 10                   | 8                     | 3                    | 312                      | 10              | 8            | 3                    | 312                     |
| 9       | Daman & Diu               | -              | -            | -                    | -                        | -                    | -                     | 0                    | -                        | -               | -            | 0                    | -                       |
| 10      | Delhi                     | 5              | 5            | 2                    | 18                       | 1,545                | 1,373                 | 811                  | 53,009                   | 1,550           | 1,378        | 812                  | 53,027                  |
|         | Goa                       | -              | -            | 0                    | -                        | 57                   | 55                    | 14                   | 1,737                    | 57              | 55           | 14                   | 1,737                   |
| 12      | Gujarat                   | 170            | 163          | 30                   | 941                      | 912                  | 845                   | 314                  | 22,302                   | 1,082           | 1,008        | 345                  | 23,243                  |
|         | Haryana                   | 157            | 152          | 32                   | 1,513                    | 1,036                | 943                   | 474                  | 36,639                   | 1,193           | 1,095        | 506                  | 38,152                  |
| 14      | Himachal Pradesh          | 16             | 13           | 5                    | 192                      | 54                   | 49                    | 12                   | 1,465                    | 70              | 62           | 17                   | 1,657                   |
| 15      | Jammu & Kashmir           | 5              | 5            | 1                    | 6                        | 56                   | 50                    | 18                   | 1,137                    | 61              | 55           | 19                   | 1,143                   |
| 16      | Jharkhand                 | 35             | 33           | 4                    | 67                       | 358                  | 339                   | 102                  | 5,585                    | 393             | 372          | 107                  | 5,652                   |
|         | Karnataka                 | 59             | 57           | 10                   | 389                      | 1,462                | 1,328                 | 450                  | 60,085                   | 1,521           | 1,385        | 461                  | 60,473                  |
|         | Kerala                    | 23             | 23           | 5                    | 320                      | 258                  | 242                   | 163                  | 5,607                    | 281             | 265          | 168                  | 5,928                   |
|         | Lakshadweep               | -              | -            | -                    | -                        | -                    | -                     | -                    | -                        | -               | -            | -                    | -                       |
|         | Madhya Pradesh            | 28             | 28           | 2                    | 167                      | 413                  | 370                   | 92                   | 9,257                    | 441             | 398          | 95                   | 9,424                   |
|         | Maharashtra               | 7,840          | 2,659        | 55                   | 1,967                    | 2,477                | 2,170                 | 878                  | 103,012                  | 10,317          | 4,829        | 933                  | 104,979                 |
|         | Manipur                   | -              | -            | -                    | -                        | 1                    | 1                     | 1                    | -                        | 1               | 1            | 1                    | -                       |
|         | Meghalaya                 | 1              | 1            | 1                    | 12                       | 16                   | 16                    | 8                    | 391                      | 17              | 17           | 8                    | 403                     |
| 24      | Mirzoram                  | -              | -            | -                    | -                        | 16                   | 16                    | 3                    | 40                       | 16              | 16           | 3                    | 40                      |
|         | Nagaland                  | -              | -            | -                    | -                        | 25                   | 24                    | 11                   | 211                      | 25              | 24           | 11                   | 211                     |
|         | Orissa                    | 262            | 257          | 34                   | 725                      | 471                  | 450                   | 132                  |                          | 733             | 707          | 166                  |                         |
|         | Puducherry                | -              | -            | -                    | -                        | 14                   | 14                    | 7                    | 160                      | 14              | 14           | 7                    | 160                     |
|         | Punjab                    | 240            | 235          | 55                   |                          | 527                  | 474                   | 152                  |                          | 767             | 709          | 206                  | 12,259                  |
|         | Rajasthan                 | 648            | 354          | 24                   | 999                      | 457                  | 429                   | 99                   |                          | 1,105           | 783          | 123                  |                         |
|         | Sikkim                    | 14             | 14           | 6                    | 55                       | 26                   | 24                    | 10                   |                          | 40              | 38           | 16                   |                         |
|         | Tamil Nadu                | 456            | 453          | 14                   | 495                      | 1,195                | 1,116                 | 417                  | 29,203                   | 1,651           | 1,569        | 430                  |                         |
|         | Tripura                   | 79             | 79           | 9                    | 91                       | 92                   | 90                    | 19                   |                          | 171             | 169          | 28                   |                         |
|         | Uttar Pradesh             | 44             | 42           | 8                    | 225                      | 1,095                | 996                   | 297                  | 32,979                   | 1,139           | 1,038        | 305                  |                         |
|         | Uttrakhand                | 34             | 34           | 2                    |                          | 61                   | 53                    | 13                   |                          | 95              | 87           | 16                   | 2,365                   |
| 35      | West Bengal               | 213            | 200          | 28                   | 476                      | 1,309                | 1,215                 | 506                  | 17,443                   | 1,522           | 1,415        | 534                  | 17,919                  |
|         | Grand Total               | 10,592         | 5,067        | 380                  | 11,557                   | 16,303               | 14,839                | 5,790                | 475,104                  | 26,895          | 19,906       | 6,169                | 486,661                 |



FORM L-25- (i) : Geographical Distribution Channel - Individuals for the half year ended 30 Sep 2013

Date: 30 Sep 2013

|         |                           |                |             |             | Ge              | ographical Distribut | ion of Total Busines | s           |                 |                |             |             |                       |
|---------|---------------------------|----------------|-------------|-------------|-----------------|----------------------|----------------------|-------------|-----------------|----------------|-------------|-------------|-----------------------|
|         |                           |                | RURAL (In   | dividual)   |                 |                      | URBAN (Ir            | ndividual)  |                 |                | TOTAL (     | Individual) |                       |
| SL. No. | State/Union Territory     |                |             | Premium (in | Sum Assured (in |                      |                      | Premium (in | Sum Assured (in |                |             | Premium (in |                       |
|         |                           | No of Policies | No of lives | Lakh)       | Lakh)           | No of Policies       | No of lives          | Lakh)       | Lakh)           | No of Policies | No of lives | Lakh)       | Sum Assured (in Lakh) |
| 1       | Andaman & Nicobar Islands | _              | -           | _           | _               | 5                    | 5                    | 2           | 316             | 5              | 5           | 2           | 316                   |
|         | Andhra Pradesh            | 746            | 732         | 45          |                 | 2,361                | 2,169                | 747         |                 |                | 2,901       | 792         |                       |
|         | Arunachal Pradesh         | 17             | 17          | 3           | 2,000           | 2,361                | 2,107                | 30          |                 |                | 83          | 32          |                       |
|         | Assam                     | 26             | 26          | 6           | 160             | 788                  | 752                  | 223         |                 |                | 778         | 229         |                       |
|         | Bihar                     | 228            | 227         | 35          |                 | 508                  | 478                  | 153         |                 |                | 705         | 188         |                       |
|         | Chandigarh                | 6              | 6           | 0           | 7 3 7           | 219                  | 193                  | 74          |                 |                | 199         | 74          |                       |
|         | Chattisgarh               | 5              | 5           | 4           | 48              | 298                  | 287                  | 70          |                 |                | 292         | 73          |                       |
|         | Dadra & NagraHaveli       | -              | -           | -           | 40              | 19                   | 17                   | 5           |                 | 19             | 17          | 5           | 461                   |
|         | Daman & Diu               |                |             |             |                 |                      | 5                    | 2           |                 |                | 5           | 2           | 149                   |
|         | Delhi                     | 7              | 7           | (5)         | 19              | 2,769                | 2,532                | 1,284       |                 |                | 2,539       | 1,280       |                       |
|         | Goa                       | 3              | 3           | (0)         | 15              | 111                  | 107                  | (14)        |                 |                | 110         | (13)        | 3,528                 |
|         | Gujarat                   | 291            | 283         | 50          |                 | 1,621                | 1,519                | 505         |                 |                | 1,802       | 555         |                       |
|         | Haryana                   | 280            | 273         | 52          |                 | 1,884                | 1,733                | 789         |                 | 2,164          | 2,006       | 841         | 75,073                |
|         | Himachal Pradesh          | 29             | 26          | 0           | 289             | 93                   | 86                   | 20          |                 |                | 112         | 29          |                       |
|         | Jammu & Kashmir           | 11             | 10          | 3           | 15              | 106                  | 98                   | 35          |                 |                | 108         | 38          |                       |
|         | Jharkhand                 | 62             | 59          | 10          |                 | 575                  | 551                  | 151         | 9,463           |                | 610         | 161         | 9,721                 |
|         | Karnataka                 | 139            | 136         | 14          |                 | 2,632                | 2,416                | 811         | 110,312         |                | 2,552       | 825         |                       |
|         | Kerala                    | 40             | 40          | 14          |                 | 496                  | 471                  | 247         |                 |                | 511         | 261         | 11,626                |
|         | Lakshadweep               | -              | -           |             |                 | -70                  | 771                  | 2-7/        |                 | -              | -           | 201         | 11,020                |
|         | Madhya Pradesh            | 54             | 53          | 2           |                 | 673                  | 618                  | 127         |                 |                | 671         | 128         | 16,118                |
|         | Maharashtra               | 11.907         | 5,481       | 89          |                 | 4,829                | 4,328                | 1,517       |                 |                | 9,809       | 1,606       |                       |
|         | Manipur                   | 11,707         | 0,401       | -           | 0,700           | 4,027                | 4,020                | 2           |                 |                | 4           | 2           | 87                    |
|         | Meghalaya                 | 2              | 2           | 1           | 13              | 27                   | 27                   | 15          |                 | 29             | 29          | 16          |                       |
|         | Mirzoram                  | -              | _           |             | -               | 30                   | 30                   | 9           | 153             |                | 30          | 9           | 153                   |
|         | Nagaland                  |                |             | _           | _               | 49                   | 46                   | 22          |                 |                | 46          | 22          |                       |
|         | Orissa                    | 393            | 387         | 57          | 1,129           | 780                  | 753                  | 194         |                 |                | 1,140       | 251         | 12,165                |
|         | Puducherry                | -              | -           | -           | .,,             | 29                   | 28                   | 14          |                 | 29             | 28          | 14          |                       |
|         | Punjab                    | 459            | 448         | 105         | 2.694           | 1,135                | 1,055                | 260         |                 |                | 1,503       | 365         |                       |
|         | Rajasthan                 | 1,616          | 1,003       | 47          |                 | 923                  | 861                  | 152         |                 |                | 1,864       | 199         |                       |
|         | Sikkim                    | 19             | 18          | 12          |                 | 48                   | 46                   | 20          |                 |                | 64          | 32          |                       |
|         | Tamil Nadu                | 868            | 865         | 24          |                 | 2.072                | 1,954                | 746         |                 |                | 2,819       | 770         |                       |
|         | Tripura                   | 170            | 170         | 17          |                 | 162                  | 160                  | 26          |                 |                | 330         | 43          |                       |
|         | Uttar Pradesh             | 119            | 117         | 24          |                 | 2,070                | 1,900                | 515         |                 |                | 2,017       | 539         |                       |
|         | Uttrakhand                | 47             | 47          | 3           |                 | 119                  | 109                  | 24          |                 |                | 156         | 27          | 4,153                 |
|         | West Bengal               | 394            | 379         | 47          |                 | 2,180                | 2.048                | 789         |                 |                | 2.427       | 836         | 30,168                |
|         | Grand Total               | 17.938         | 10.820      | 668         |                 | 29,689               | 27,452               | 9,566       |                 | 47.627         | 38,272      | 10.234      | 906,268               |



FORM L-25- (ii) : Geographical Distribution Channel - GROUP for the quarter ended 30 Sep 2013

Date: 30 Sep 2013

|         |                         |                    |                            |                       | Geo                       | graphical Distri   | bution of Total Bus | iness- GROUP          |                           |                    |              |                       |                           |
|---------|-------------------------|--------------------|----------------------------|-----------------------|---------------------------|--------------------|---------------------|-----------------------|---------------------------|--------------------|--------------|-----------------------|---------------------------|
|         |                         |                    |                            | Rural<br>Froup)       |                           |                    |                     | ban<br>oup)           |                           |                    |              | Business<br>oup)      |                           |
| SI. No. | State / Union Territory | No. of<br>Policies | No. of Lives (<br>Actual ) | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | No. of<br>Policies | No. of Lives        | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) | No. of<br>Policies | No. of Lives | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) |
| 1       | Andhra Pradesh          | _                  | _                          |                       | -                         | 7                  | 271,994             | 857                   | 39,452                    | 7                  | 271,994      | 857                   | 39,452                    |
| 2       | Arunachal Pradesh       | _                  | -                          |                       | _                         | -                  |                     | -                     | -                         | _                  |              | -                     |                           |
| 3       | Assam                   | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 4       | Bihar                   | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 5       | Chattisgarh             | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 6       | Goa                     | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 7       | Gujarat                 | -                  | -                          |                       | -                         | -                  | 656                 | 1                     | 327                       | -                  | 656          | 1                     | 327                       |
| 8       | Haryana                 | -                  | -                          |                       | -                         | 1                  | 1,653               | 16                    | (278)                     | 1                  | 1,653        | 16                    | (278)                     |
| 9       | Himachal Pradesh        | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 10      | Jammu & Kashmir         | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 11      | Jharkhand               | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 12      | Karnataka               | -                  | -                          |                       | -                         | 1                  | 1,958               | 34                    | 4,040                     | 1                  | 1,958        | 34                    | 4,040                     |
| 13      | Kerala                  | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 14      | Madhya Pradesh          | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 15      | Maharashtra             | -                  | -                          |                       | -                         | 5                  | 10,102              | 830                   | 26,208                    | 5                  | 10,102       | 830                   | 26,208                    |
| 16      | Manipur                 | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 17      | Meghalaya               | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 18      | Mirzoram                | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 19      | Nagaland                | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 20      | Orissa                  | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 21      | Punjab                  | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | =            | -                     | =                         |
| 22      | Rajasthan               | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 23      | Sikkim                  | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 24      | Tamil Nadu              | -                  | -                          |                       | -                         | 2                  | 17,064              | 527                   | 386                       | 2                  | 17,064       | 527                   | 386                       |
| 25      | Tripura                 | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 26      | Uttar Pradesh           | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 27      | UttraKhand              | -                  | =                          |                       | -                         | =                  | =                   | =                     | -                         | =                  | =            | =                     | =                         |
| 28      | West Bengal             | -                  | -                          | -                     | -                         | -                  | 179                 | 95                    | 153                       | -                  | 179          | 95                    | 153                       |
| 29      | Andaman & Nicobar Isla  | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 30      | Chandigarh              | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 31      | Dadra & Nagrahaveli     | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 32      | Daman & Diu             | -                  | -                          | -                     | -                         | -                  | -                   | -                     | _                         | -                  | -            | _                     | _                         |
| 33      | Delhi                   | -                  | -                          | -                     | -                         | 3                  | 66,006              | 761                   | 13,936                    | 3                  | 66,006       | 761                   | 13,936                    |
| 34      | Lakshadweep             | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 35      | Puducherry              | <u>-</u>           | -                          |                       |                           | -                  | -                   | -                     | -                         |                    | -            |                       | -                         |
|         | Total                   | -                  |                            |                       |                           | 19                 | 369,612             | 3,122                 | 84,224                    | 19                 | 369,612      | 3,122                 | 84,224                    |



FORM L-25- (ii) : Geographical Distribution Channel - GROUP for the half year ended 30 Sep 2013

Date: 30 Sep 2013

|         |                         |                    |                            |                       | Geo                       | graphical Distri   | bution of Total Bus | iness- GROUP          |                           |                    |              |                       |                           |
|---------|-------------------------|--------------------|----------------------------|-----------------------|---------------------------|--------------------|---------------------|-----------------------|---------------------------|--------------------|--------------|-----------------------|---------------------------|
|         |                         |                    |                            | Rural<br>Group)       |                           |                    |                     | ban<br>oup)           |                           |                    |              | Business<br>oup)      |                           |
| SI. No. | State / Union Territory | No. of<br>Policies | No. of Lives (<br>Actual ) | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | No. of<br>Policies | No. of Lives        | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) | No. of<br>Policies | No. of Lives | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) |
| 1       | Andhra Pradesh          | -                  | -                          | -                     | -                         | 16                 | 537,119             | 1,039                 | 79,027                    | 16                 | 537,119      | 1,039                 | 79,027                    |
| 2       | Arunachal Pradesh       | -                  | -                          |                       | -                         | _                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 3       | Assam                   | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | _                  | -            | -                     | -                         |
| 4       | Bihar                   | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 5       | Chattisgarh             | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 6       | Goa                     | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 7       | Gujarat                 | -                  | -                          |                       | -                         | 4                  | 22,047              | 410                   | 22,290                    | 4                  | 22,047       | 410                   | 22,290                    |
| 8       | Haryana                 | -                  | -                          |                       | =                         | 4                  | 2,533               | 108                   | (2,725)                   | 4                  | 2,533        | 108                   | (2,725)                   |
| 9       | Himachal Pradesh        | -                  | -                          |                       | -                         | -                  | =                   | -                     | -                         | -                  | -            | -                     | -                         |
| 10      | Jammu & Kashmir         | -                  | -                          |                       | -                         | -                  | =                   | -                     | -                         | -                  | -            | -                     | -                         |
| 11      | Jharkhand               | -                  | -                          |                       | -                         | -                  | =                   | -                     | -                         | -                  | -            | -                     | -                         |
| 12      | Karnataka               | -                  | -                          |                       | =                         | 2                  | 4,656               | 59                    | 7,717                     | 2                  | 4,656        | 59                    | 7,717                     |
| 13      | Kerala                  | -                  | -                          |                       | =                         | =                  | -                   | -                     | -                         | =                  | =            | -                     | -                         |
| 14      | Madhya Pradesh          | -                  | -                          |                       | =                         | =                  | -                   | -                     | -                         | =                  | =            | -                     | -                         |
| 15      | Maharashtra             | -                  | -                          |                       | -                         | 5                  | 20,871              | 1,379                 | 37,201                    | 5                  | 20,871       | 1,379                 | 37,201                    |
| 16      | Manipur                 | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 17      | Meghalaya               | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 18      | Mirzoram                | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 19      | Nagaland                | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 20      | Orissa                  | -                  | -                          |                       | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 21      | Punjab                  | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 22      | Rajasthan               | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 23      | Sikkim                  | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | -                         |
| 24      | Tamil Nadu              | -                  | -                          | -                     | -                         | 2                  | 17,631              | 5,530                 | 3,082                     | 2                  | 17,631       | 5,530                 | 3,082                     |
| 25      | Tripura                 | -                  | -                          | -                     | -                         | =                  | =                   | -                     | -                         | -                  | -            | -                     | -                         |
| 26      | Uttar Pradesh           | -                  | -                          | -                     | -                         | =                  | =                   | -                     | -                         | -                  | -            | -                     | =                         |
| 27      | UttraKhand              | -                  | -                          | -                     | -                         | =                  | =                   | -                     | -                         | -                  | -            | -                     | =                         |
| 28      | West Bengal             | -                  | -                          | -                     | -                         | 1                  | 1,831               | 106                   | (152)                     | 1                  | 1,831        | 106                   | (152)                     |
| 29      | Andaman & Nicobar Isla  | -                  | -                          | -                     | -                         | =                  | =                   | -                     | -                         | -                  | -            | -                     | =                         |
| 30      | Chandigarh              | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | =                         |
| 31      | Dadra & Nagrahaveli     | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | =                         |
| 32      | Daman & Diu             | -                  | -                          | -                     | -                         | -                  | -                   | -                     | -                         | -                  | -            | -                     | =                         |
| 33      | Delhi                   | -                  | -                          | -                     | -                         | 6                  | 77,383              | 1,225                 | 7,422                     | 6                  | 77,383       | 1,225                 | 7,422                     |
| 34      | Lakshadweep             | -                  | -                          | -                     | =                         | -                  | =                   | -                     | -                         | -                  | =            | -                     | -                         |
| 35      | Puducherry              | -                  | -                          |                       | =                         | =                  | -                   | -                     | =                         | -                  | =            | -                     | -                         |
|         | Total                   | -                  |                            | <u> </u>              | -                         | 40                 | 684,071             | 9,856                 | 153,862                   | 40                 | 684,071      | 9,856                 | 153,862                   |



Jitendra Nayyar Director- Finance

FORM L-26-INVESTMENT ASSETS (LIFE INSURERS)-3A

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement as on: 30 Sep 2013

Statement of Investment Assets (Life insurers)

(Business within India)

Periodicity of Submission : Quarterly

|  | In Rs Crores |       |
|--|--------------|-------|
| Total Application as per Balance Sheet (A) |              | 8,970 |
| ADD (B)                                    |              | -     |
| Provisions                                 | Sch - 14     | 16    |
| Current Liabilities                        | Sch - 13     | 436   |
|  |              | 452   |
| LESS ( C)                                  |              |       |
| Debit Balance in P&L A/C                   |              | 1,507 |
| Loans                                      | Sch - 09     | =     |
| Adv & Other Assets                         | Sch - 12     | 192   |
| Cash & Bank Balance                        | Sch - 11     | 46    |
| Fixed Assets                               | Sch - 10     | 30    |
| Misc Exp. not written off                  | Sch - 15     | 0     |
|  |              | 1,776 |
| Funds available for Investments            |              | 7,646 |

| Reconciliation of Investment Assets     |       |
|---|-------|
| Total Investment Assets (as per balance | 7,646 |
| Balance Sheet Value of: (#)             |       |
| A. Life Fund                            | 1,873 |
| B. Pension & Gen Annuity Fund           | 618   |
| C. Unit Linked Funds                    | 5,155 |
| TOTAL                                   | 7,646 |

Rs. In Crores

#### NON - LINKED BUSINESS

| N | ON - LINKI  | ED BOSINESS   |  |                   |         |       |                        |     |         |             |          |            |            |              |
|---|-------------|---|--|-------------------|---------|-------|------------------------|-----|---------|-------------|----------|------------|------------|--------------|
|   |             |   |  | % as per Reg      |         | SH    |                        | PH  |         | Book Value  |          |            |            |              |
| Α | . LIFE FUND | Central Govt Securities Central Govt Sec, State Govt Sec or Other Approved Securities (incl (1) above) Investment subject to Exposure Norms  a Housing & Infrastructure |  | 70 as per neg     | Balance | FRSM+ | <b>UL-Non Unit Res</b> | PAR | NON PAR | (SH+PH)     | Actual % | FVC Amount | Total Fund | Market Value |
|   |             |   |  |                   | (a)     | (b)   | (c)                    | (d) | (e)     | F=(b+c+d+e) |          |            |            |              |
|   | 1           | Central Govt Securities   |  | Not less than 25% |         | 403   | 16                     | 2   | 629     | 1,050       | 56.1%    | -          | 1,050      | 970          |
|   | 2           | Central Govt Sec, State Govt Sec or Ot  | her Approved Securities (incl (1) above) | Not less than 50% |         | 505   | 16                     | 2   | 665     | 1,188       | 63.5%    | -          | 1,188      | 1,101        |
|   | 3           |   |  |                   |         |       |                        |     |         |             |          |            | ĺ          |              |
| Г |             | a   | Housing & Infrastructure                 |                   |         |       |                        |     |         |             |          |            | i          |              |
| Г |             |   | Approved Investments                     | Not less than 15% |         | 163   | 7                      | 1   | 238     | 409         | 21.9%    | (0.0)      | 409        | 396          |
| Г |             |   | 2. Other Investments                     |                   |         | -     | -                      | =   | -       | -           | 0.0%     | -          | - 1        | -            |
| Г |             | b   | i) Approved Investments                  | Not exceeding 35% |         | 189   | 8                      | 1   | 78      | 275         | 14.7%    | (0.0)      | 275        | 275          |
|   |             | ii) Other Investments   |  | Not exceeding 35% |         | =     | -                      | 0   | -       | 0           | 0.0%     | (0.0)      | 0          | 0            |
| F |             |   | TOTAL LIFE FUND                          | 100%              |         | 857   | 31                     | 4   | 980     | 1,873       | 0.0%     | (0.0)      | 1,873      | 1,771        |

| B.PENSION GENE |            | PENEDAL ANNUITY FUND   | % as per Reg      | P   | 'H      | Book Value | Actual %  | FVC Amount | Total Fund  | Market Value |
|----------------|------------|--|-------------------|-----|---------|------------|-----------|------------|-------------|--------------|
|                | .PENSION ( | IENERAL ANNOTT FOND  | % as per neg      | PAR | NON PAR | BOOK Value | Actual 76 | rvc Amount | Total Fullu | Market Value |
|                | 1          | Central Govt Securities  | Not less than 20% |     | 249     | 249        | 40.3%     | =          | 249         | 243          |
|                | 2          | Central Govt Sec, State Govt Sec or Other Approved Securities (incl (i) above) | Not less than 40% |     | 307     | 307        | 49.6%     |            | 307         | 300          |
|                | 3          | Balance in Approved investment   | Not exceeding 60% |     | 312     | 312        | 50.4%     | =          | 312         | 310          |
| Г              |            | TOTAL PENSION GENERAL ANNUITY FUND   | 100%              |     | 618     | 618        | 100.0%    | -          | 618         | 610          |

#### LINKED BUSINESS

| LIII DOO    |                             |                   |     |         |            |          |  |
|-------------|-----------------------------|-------------------|-----|---------|------------|----------|--|
| C.LINKED FU | NIDC                        | 0/                | P   | н       | Total Fund | Actual % |  |
| C.LINKED FU | NDS                         | % as per Reg      | PAR | NON PAR | lotal Fund | Actual % |  |
| 1           | Approved investment         | Not less than 75% | 107 | 4,904   | 5,010      | 97.2%    |  |
| 2           | Other Investments           | Not more than 25% | =   | 145     | 145        | 2.8%     |  |
|             | TOTAL LINKED INSURANCE FUND | 100%              | 107 | 5,049   | 5,155      | 100.0%   |  |

#### ERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: 07-11-2013

### Note:

- (+) FRSM refers to 'Funds representing Solvency Margin'
- 2 Funds beyond Solvency Margin shall have a separate Custody Account.
- 3 Other Investments' are as permitted under Secction 27A(2) of Insurance Act, 1938
- Pattern of Investment is applicable to both Shareholders funds representing solvency margin and policyholders funds.
- Exposure Norms shall apply to Funds held beyond Solvency Margin, held in a separate Custody Account
- During the quarter category of DPF fund has been changed from life to linked.



UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

NAME OF THE INSURER: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

PERIODICITY: QUARTERLY

Statement as on: 30th September 2013

Rs. In Crores

|          |                                   | <b>Group Superannuation</b> | Group Superannuation | Group Superannuation | Group Superannuation   | Group Superannuation   | Grp Superann-Short  |
|----------|-----------------------------------|-----------------------------|----------------------|----------------------|------------------------|------------------------|---------------------|
|          |                                   | & Gratuity Balanced         | & Gratuity Cash Fund | & Gratuity Debt Fund | & Gratuity Growth Fund | & Gratuity Secure Fund | Term Debt fund      |
|          |                                   | Fund                        |                      |                      |                        |                        |                     |
|          | PARTICULARS                       | ULGF00210/03/2006GR         | ULGF00531/03/2006GR  | ULGF00310/03/2006GR  | ULGF00410/03/2006GR    | ULGF00113/07/2005GR    | ULGF00613/02/2009GR |
|          | TARTICODARO                       | OUPBALAN122                 | OUPCASHF122          | OUPDEBTF122          | OUPGROWT122            | OUPSECUR122            | OUPSDEBT122         |
|          | Opening Balance (Market Value)    | 10.60                       | 4.98                 | 61.71                | 10.25                  | 17.10                  | 1.20                |
| Add:     | Inflow during the Quarter         | 0.37                        | 0.75                 | 4.03                 | 0.25                   | 0.08                   | 0.00                |
|          | Increase / (Decrease) Value of Ir | -0.41                       | 0.07                 | -2.59                | -0.33                  | -0.57                  | 0.02                |
| Less:    | Outflow during the Quarter        | 0.25                        | 1.28                 | 3.90                 | 0.26                   | 0.41                   | 0.00                |
| TOTAL II | NVESTIBLE FUNDS (MKT VALUE)       | 10.31                       | 4.53                 | 59.25                | 9.91                   | 16.20                  | 1.22                |

| INVESTMENT OF UNIT FUND                | ULGF00210/  | /03/2006GR | ULGF00531   | /03/2006GR | ULGF00310,  | /03/2006GR | ULGF00410/  | 03/2006GR | ULGF00113,  | /07/2005GR | ULGF00613/  | 02/2009GR |
|--|-------------|------------|-------------|------------|-------------|------------|-------------|-----------|-------------|------------|-------------|-----------|
| investment of our rolls                | Actual Inv. | % Actual   | Actual Inv. | % Actual   | Actual Inv. | % Actual   | Actual Inv. | % Actual  | Actual Inv. | % Actual   | Actual Inv. | % Actual  |
| Approved Investments (>=75%)           |             |            |             |            |             |            |             |           |             |            |             |           |
| Central Govt Securities                | 2.75        | 26.71%     | 0.00        | 0.0%       | 15.73       | 26.55%     | 2.44        | 24.61%    | 5.61        | 34.67%     | 0.00        | 0.00%     |
| State Governement Securities           | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.47        | 0.80%      | 0.24        | 2.39%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Other Approved Securities              | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Corporate Bonds                        | 0.80        | 7.72%      | 0.00        | 0.0%       | 8.15        | 13.75%     | 0.70        | 7.03%     | 2.58        | 15.93%     | 0.10        | 8.18%     |
| Infrastructure Bonds                   | 2.43        | 23.55%     | 0.70        | 15.5%      | 21.47       | 36.24%     | 0.69        | 6.93%     | 4.54        | 28.04%     | 0.40        | 32.44%    |
| Equity                                 | 3.13        | 30.31%     | 0.00        | 0.0%       | 0.00        | 0.00%      | 4.40        | 44.42%    | 2.27        | 14.00%     | 0.00        | 0.00%     |
| Money Market Investments               | 0.00        | 0.00%      | 3.78        | 83.5%      | 0.54        | 0.90%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.66        | 53.97%    |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Deposit with Banks                     | 0.00        | 0.00%      | 0.00        | 0.0%       | 1.70        | 2.87%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Sub Total (A)                          | 9.10        | 88.28%     | 4.48        | 99.0%      | 48.07       | 81.12%     | 8.46        | 85.38%    | 15.00       | 92.64%     | 1.16        | 94.59%    |
| Current Assets:                        |             |            |             |            |             |            |             |           |             |            |             |           |
| Accrued Interest                       | 0.18        | 1.77%      | 0.05        | 1.0%       | 1.98        | 3.33%      | 0.11        | 1.09%     | 0.34        | 2.09%      | 0.03        | 2.07%     |
| Dividend Recievable                    | 0.00        | 0.05%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.01        | 0.09%     | 0.00        | 0.02%      | 0.00        | 0.00%     |
| Bank Balance                           | 0.12        | 1.21%      | 0.00        | 0.0%       | -0.03       | -0.06%     | 0.00        | 0.01%     | 0.00        | 0.00%      | 0.00        | 0.08%     |
| Receivable for Sale of Investments     | 0.70        | 6.78%      | 0.00        | 0.0%       | 9.27        | 15.65%     | 1.06        | 10.68%    | 0.74        | 4.58%      | 0.04        | 3.31%     |
| Other Current Assets (for Investments) | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Less: Current Liabilities              |             |            |             | 0.0%       |             | 0.00%      |             | 0.00%     |             | 0.00%      |             | 0.00%     |
| Payable for Investments                | 0.00        | -0.01%     | 0.00        | 0.0%       | 0.00        | 0.00%      | -0.01       | -0.07%    | -0.01       | -0.07%     | 0.00        | 0.00%     |
| Fund Mgmt Charges Payable              | 0.00        | -0.05%     | 0.00        | 0.0%       | -0.03       | -0.05%     | 0.00        | -0.05%    | -0.01       | -0.05%     | 0.00        | -0.05%    |
| Other Current Liabilities (for Investm | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | -0.01%    | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Sub Total (B)                          | 1.01        | 9.75%      | 0.05        | 1.0%       | 11.19       | 18.88%     | 1.16        | 11.75%    | 1.06        | 6.57%      | 0.07        | 5.41%     |
| Other Investments (<=25%)              |             |            |             |            |             |            |             |           |             |            |             |           |
| Corporate Bonds                        | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Infrastructure Bonds                   | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Equity                                 | 0.20        | 1.96%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.28        | 2.87%     | 0.13        | 0.79%      | 0.00        | 0.00%     |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Venture funds                          | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Others                                 | 0.00        | 0.00%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Sub Total (C)                          | 0.20        | 1.96%      | 0.00        | 0.0%       | 0.00        | 0.00%      | 0.28        | 2.87%     | 0.13        | 0.79%      | 0.00        | 0.00%     |
| Total (A + B + C)                      | 10.31       | 100.00%    | 4.53        | 100.0%     | 59.25       | 100.00%    | 9.91        | 100.00%   | 16.20       | 100.00%    | 1.22        | 100.00%   |
| Fund Carried Forward (as per LB 2)     | 10.31       |            | 4.53        |            | 59.25       |            | 9.91        |           | 16.20       |            | 1.22        |           |

Date : 07-11-2013

#### Note:

<sup>1.</sup> The aggregate of all the above Segregated Unit-Funds should reconcile with item C of FORM 3A (Part A), for both Par & Non Par Business

<sup>2.</sup> Details of Item 12 of FORM LB 2 which forms part of IRDA (Acturial Report) Regulation, 2000 shall be reconciled with FORM 3A (Part B).

<sup>3.</sup> Other Investments' are as permitted under Sec 27A(2)

<sup>4.</sup> During the quarter category of DPF fund has been changed from life to linked.

AVIVA LIFE INSURANCE COMPANY INDIA LIMITED



Rs. In Crore

FORM L-27-UNIT LINKED BUSINESS-3A

UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

LINK TO ITEM C OF FORM 3A (PART A)

NAME OF THE INSURER: AVIVA LIFE INSURANCE CO

PERIODICITY : QUARTERLY

Statement as on: 30th September 2013

|         |                                   | Pension Unit Linked   | Pension Unit Linked  | Pension Unit linked  | Pension Unit Linked  | Pension Unit Linked  | Pension Unit Linked  |
|---------|-----------------------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|         |                                   | Balanced Fund         | Balanced - II Fund   | Growth fund          | Growth - II Fund     | Infrastructure fund  | Index Fund           |
|         |                                   |                       |                      |                      |                      |                      |                      |
|         | PARTICULARS                       | ULIF00311/02/2003PNSB | ULIF02325/01/2010PNB | ULIF00703/03/2005PNS | ULIF02425/01/2010PNG | ULIF02525/01/2010PNS | ULIF01122/01/2008PNS |
|         | TARTICOLARS                       | ALANCE122             | ALAN-II122           | NGROWTH122           | ROWT-II122           | NINFRAF122           | NINDEXF122           |
|         | Opening Balance (Market Value)    | 115.44                | 36.40                | 163.96               | 28.95                | 20.85                | 358.35               |
| Add:    | Inflow during the Quarter         | 1.87                  | 4.07                 | 2.01                 | 1.35                 | 1.03                 | 2.08                 |
|         | Increase / (Decrease) Value of Ir | -4.60                 | -1.72                | -6.40                | -1.09                | -1.67                | -7.03                |
| Less:   | Outflow during the Quarter        | 6.49                  | 1.14                 | 17.00                | 2.17                 | 1.42                 | 39.87                |
| TOTAL I | INVESTIBLE FUNDS (MKT VALUE)      | 106.21                | 37.61                | 142.56               | 27.04                | 18.79                | 313.53               |

| INVESTMENT OF UNIT FUND                | ULIF00311/0 | 2/2003PNSB | ULIF02325/0 | 01/2010PNB | ULIF00703/0 | 03/2005PNS | ULIF02425/0 | 1/2010PNG | ULIF02525/0 | 01/2010PNS | ULIF01122/0 | 1/2008PNS |
|--|-------------|------------|-------------|------------|-------------|------------|-------------|-----------|-------------|------------|-------------|-----------|
| INVESTIMENT OF ONLY FOND               | Actual Inv. | % Actual   | Actual Inv. | % Actual   | Actual Inv. | % Actual   | Actual Inv. | % Actual  | Actual Inv. | % Actual   | Actual Inv. | % Actual  |
| Approved Investments (>=75%)           |             |            |             |            |             |            |             |           |             |            |             |           |
| Central Govt Securities                | 26.51       | 24.96%     | 10.69       | 28.42%     | 29.0        | 20.37%     | 5.72        | 21.17%    | 0.00        | 0.00%      | 0.00        | 0.00%     |
| State Governement Securities           | 0.00        | 0.00%      | 0.86        | 2.28%      | 0.0         | 0.00%      | 0.25        | 0.92%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Other Approved Securities              | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Corporate Bonds                        | 5.67        | 5.34%      | 2.18        | 5.81%      | 6.6         | 4.66%      | 0.70        | 2.60%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Infrastructure Bonds                   | 16.08       | 15.14%     | 7.24        | 19.26%     | 10.0        | 7.03%      | 3.71        | 13.72%    | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Equity                                 | 34.70       | 32.68%     | 10.40       | 27.65%     | 70.0        | 49.10%     | 12.18       | 45.05%    | 14.42       | 76.78%     | 287.20      | 91.60%    |
| Money Market Investments               | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Deposit with Banks                     | 6.00        | 5.65%      | 0.90        | 2.39%      | 14.5        | 10.17%     | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Sub Total (A)                          | 88.97       | 83.77%     | 32.27       | 85.80%     | 130.2       | 91.33%     | 22.57       | 83.46%    | 14.42       | 76.78%     | 287.20      | 91.60%    |
| Current Assets:                        |             |            |             |            |             |            |             |           |             |            |             |           |
| Accrued Interest                       | 3.20        | 3.01%      | 0.84        | 2.23%      | 5.9         | 4.14%      | 0.23        | 0.84%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Dividend Recievable                    | 0.08        | 0.08%      | 0.02        | 0.05%      | 0.1         | 0.09%      | 0.02        | 0.08%     | 0.05        | 0.28%      | 0.31        | 0.10%     |
| Bank Balance                           | -0.01       | -0.01%     | 0.26        | 0.69%      | 0.0         | -0.02%     | 0.00        | 0.01%     | 0.06        | 0.34%      | 0.16        | 0.05%     |
| Receivable for Sale of Investments     | 12.71       | 11.97%     | 3.61        | 9.60%      | 4.6         | 3.21%      | 3.53        | 13.05%    | 0.64        | 3.40%      | 16.22       | 5.17%     |
| Other Current Assets (for Investments) | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Less: Current Liabilities              |             | 0.00%      |             | 0.00%      |             | 0.00%      |             | 0.00%     |             | 0.00%      |             | 0.00%     |
| Payable for Investments                | -0.09       | -0.08%     | -0.01       | -0.02%     | -1.5        | -1.05%     | -0.02       | -0.07%    | -0.21       | -1.10%     | -1.10       | -0.35%    |
| Fund Mgmt Charges Payable              | -0.08       | -0.07%     | -0.03       | -0.08%     | -0.1        | -0.09%     | -0.02       | -0.08%    | -0.02       | -0.08%     | -0.15       | -0.05%    |
| Other Current Liabilities (for Investm | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | -0.02       | -0.01%    |
| Sub Total (B)                          | 15.81       | 14.89%     | 4.69        | 12.46%     | 8.9         | 6.28%      | 3.74        | 13.81%    | 0.53        | 2.83%      | 15.44       | 4.92%     |
| Other Investments (<=25%)              |             |            |             |            |             |            |             |           |             |            |             |           |
| Corporate Bonds                        | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Infrastructure Bonds                   | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Equity                                 | 1.43        | 1.34%      | 0.65        | 1.74%      | 3.4         | 2.39%      | 0.74        | 2.72%     | 3.83        | 20.39%     | 10.89       | 3.47%     |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Venture funds                          | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Others                                 | 0.00        | 0.00%      | 0.00        | 0.00%      | 0.0         | 0.00%      | 0.00        | 0.00%     | 0.00        | 0.00%      | 0.00        | 0.00%     |
| Sub Total (C)                          | 1.43        | 1.34%      | 0.65        | 1.74%      | 3.4         | 2.39%      | 0.74        | 2.72%     | 3.83        | 20.39%     | 10.89       | 3.47%     |
| Total (A + B + C)                      | 106.21      | 100.00%    | 37.61       | 100.00%    | 142.6       | 100.00%    | 27.04       | 100.00%   | 18.79       | 100.00%    | 313.53      | 100.00%   |
| Fund Carried Forward (as per LB 2)     | 106.21      |            | 37.61       |            | 142.6       |            | 27.04       |           | 18.79       |            | 313.53      |           |

Date: 07-11-2013

Note:

- 1. The aggregate of all the above Segregated Unit-Fi
- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274

During the quarter category of DPF fund has been
 AVIVA LIFE INSURANCE COMPANY INDIA LIMITED



UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

NAME OF THE INSURER: AVIVA LIFE INSURANCE CO

PERIODICITY : QUARTERLY

Rs. In Crore

Statement as on: 30th September 2013

|          |                                   | Pension Unit Linked   | Pension Unit Linked  | Pension Unit linked  | Pension Unit Linked   | Pension Unit Linked  | Pension Unitised with |
|----------|-----------------------------------|-----------------------|----------------------|----------------------|-----------------------|----------------------|-----------------------|
|          |                                   | Index - II fund       | PSU fund             | Secure fund          | Protector Fund        | Protector -II fund   | Profit fund           |
|          |                                   |                       |                      |                      |                       |                      |                       |
|          | PARTICULARS                       | ULIF02625/01/2010PNIN | ULIF02725/01/2010PNS | ULIF00803/03/2005PNS | ULIF01408/02/2008PNSP | ULIF02825/01/2010PNP | ULIF00411/02/2003PNS  |
|          | TARTICOLING                       | DEX-II122             | NPSUFND122           | NSECURE122           | ROTECT122             | ROTE-II122           | WPROFIT122            |
|          | Opening Balance (Market Value)    | 84.98                 | 72.92                | 66.82                | 89.54                 | 22.67                | 11.55                 |
| Add:     | Inflow during the Quarter         | 4.17                  | 2.17                 | 0.39                 | 7.09                  | 4.04                 | 5.79                  |
|          | Increase / (Decrease) Value of Ir | -1.72                 | -7.02                | -1.66                | -4.31                 | -1.02                | -0.19                 |
| Less:    | Outflow during the Quarter        | 5.84                  | 3.81                 | 29.83                | 7.39                  | 2.08                 | 6.18                  |
| TOTAL II | NVESTIBLE FUNDS (MKT VALUE)       | 81.58                 | 64.26                | 35.72                | 84.92                 | 23.60                | 10.97003              |

| INVESTMENT OF UNIT FUND                | ULIF02625/0         | 1/2010PNIN            | ULIF02725/0         | 01/2010PNS            | ULIF00803/0         | 03/2005PNS | ULIF01408/0         | 2/2008PNSP | ULIF02825/0         | 01/2010PNP     | ULIF00411/0 | 02/2003PNS |
|--|---------------------|-----------------------|---------------------|-----------------------|---------------------|------------|---------------------|------------|---------------------|----------------|-------------|------------|
| INVESTIMENT OF CHILITONS               | Actual Inv.         | % Actual              | Actual Inv.         | % Actual              | Actual Inv.         | % Actual   | Actual Inv.         | % Actual   | Actual Inv.         | % Actual       | Actual Inv. | % Actual   |
| Approved Investments (>=75%)           |                     |                       |                     |                       |                     |            |                     |            |                     |                |             |            |
| Central Govt Securities                | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 11.72               | 32.80%     | 28.00               | 32.97%     | 8.23                | 34.89%         | 1.54        | 14.06%     |
| State Governement Securities           | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.24                | 0.67%      | 2.69                | 3.17%      | 0.57                | 2.41%          | 0.00        | 0.00%      |
| Other Approved Securities              | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Corporate Bonds                        | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 4.07                | 11.39%     | 7.87                | 9.27%      | 1.08                | 4.58%          | 1.42        | 12.96%     |
| Infrastructure Bonds                   | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 10.55               | 29.54%     | 16.80               | 19.78%     | 7.22                | 30.58%         | 4.31        | 39.30%     |
| Equity                                 | 74.26               | 91.02%                | 58.21               | 90.59%                | 4.82                | 13.50%     | 11.48               | 13.52%     | 3.07                | 13.01%         | 0.03        | 0.30%      |
| Money Market Investments               | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.45                | 1.91%          | 0.00        | 0.00%      |
| Mutual funds                           | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Deposit with Banks                     | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.65                | 1.82%      | 8.00                | 9.42%      | 0.10                | 0.42%          | 1.55        | 14.13%     |
| Sub Total (A)                          | 74.26               | 91.02%                | 58.21               | 90.59%                | 32.05               | 89.71%     | 74.84               | 88.13%     | 20.72               | 87.81%         | 8.86        | 80.74%     |
| Current Assets:                        |                     |                       |                     |                       |                     |            |                     |            |                     |                |             |            |
| Accrued Interest                       | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 1.00                | 2.80%      | 4.14                | 4.88%      | 0.49                | 2.06%          | 0.81        | 7.40%      |
| Dividend Recievable                    | 0.08                | 0.10%                 | 0.37                | 0.58%                 | 0.01                | 0.02%      | 0.02                | 0.02%      | 0.00                | 0.02%          | 0.00        | 0.00%      |
| Bank Balance                           | 0.18                | 0.22%                 | 0.02                | 0.04%                 | -0.05               | -0.14%     | 0.56                | 0.65%      | -0.03               | -0.12%         | -0.45       | -4.07%     |
| Receivable for Sale of Investments     | 4.57                | 5.60%                 | 5.41                | 8.42%                 | 2.50                | 6.99%      | 4.68                | 5.51%      | 2.17                | 9.21%          | 1.75        | 15.93%     |
| Other Current Assets (for Investments) | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Less: Current Liabilities              |                     | 0.00%                 |                     | 0.00%                 |                     | 0.00%      |                     | 0.00%      |                     | 0.00%          |             | 0.00%      |
| Payable for Investments                | -0.21               | -0.26%                | -1.61               | -2.50%                | 0.00                | -0.01%     | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Fund Mgmt Charges Payable              | -0.05               | -0.06%                | -0.05               | -0.08%                | -0.02               | -0.06%     | -0.05               | -0.06%     | -0.02               | -0.08%         | 0.00        | 0.00%      |
| Other Current Liabilities (for Investm | -0.01               | -0.01%                | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Sub Total (B)                          | 4.56                | 5.59%                 | 4.15                | 6.45%                 | 3.43                | 9.60%      | 9.35                | 11.01%     | 2.62                | 11.08%         | 2.11        | 19.26%     |
| Other Investments (<=25%)              |                     |                       |                     |                       |                     |            |                     |            |                     |                |             |            |
| Corporate Bonds                        | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Infrastructure Bonds                   | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Equity                                 | 2.77                | 3.39%                 | 1.90                | 2.96%                 | 0.24                | 0.68%      | 0.73                | 0.86%      | 0.26                | 1.11%          | 0.00        | 0.00%      |
| Mutual funds                           | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Venture funds                          | 0.00                | 0.00%                 | 0.00                | 0.00%                 | 0.00                | 0.00%      | 0.00                | 0.00%      | 0.00                | 0.00%          | 0.00        | 0.00%      |
| Others Sub Total (C)                   | 0.00<br><b>2.77</b> | 0.00%<br><b>3.39%</b> | 0.00<br><b>1.90</b> | 0.00%<br><b>2.96%</b> | 0.00<br><b>0.24</b> | 0.00%      | 0.00<br><b>0.73</b> | 0.00%      | 0.00<br><b>0.26</b> | 0.00%<br>1.11% | 0.00        | 0.00%      |
| Total (A + B + C)                      | 81.58               | 100.00%               | 64.26               | 100.00%               | 35.72               | 100.00%    | 84.92               | 100.00%    | 23.60               | 100.00%        | 10.97       | 100.00%    |
| Fund Carried Forward (as per LB 2)     | 81.58               | 100.00%               | 64.26               | 100.00%               | 35.72               | 100.00%    | 84.92               | 100.00%    | 23.60               | 100.00%        | 10.97       | 100.00%    |

Date: 07-11-2013

Note:

- 1. The aggregate of all the above Segregated Unit-Fu
- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274
- 4. During the quarter category of DPF fund has been AVIVA LIFE INSURANCE COMPANY INDIA LIMITED



UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

NAME OF THE INSURER: AVIVA LIFE INSURANCE COI

PERIODICITY : QUARTERLY

Rs. In Crore

#### Statement as on: 30th September 2013

|         |                                   | Unit Linked Balanced  | Unit Linked Balanced- II | Unit Linked Debt Fund  | Unit Linked Debt -II   | Unit Linked Enhancer  | Unit Linked Enhancer - |
|---------|-----------------------------------|-----------------------|--------------------------|------------------------|------------------------|-----------------------|------------------------|
|         |                                   | fund                  | fund                     |                        | Fund                   | fund                  | II fund                |
|         |                                   |                       |                          |                        |                        |                       |                        |
|         | PARTICULARS                       | ULIF00106/06/2002LIFB | ULIF01508/01/2010LIBA    | ULIF01306/02/2008LIFED | ULIF01608/01/2010LIFDE | ULIF01230/01/2008LIEN | ULIF01708/01/2010LIFE  |
|         | TARTICOLARS                       | ALANCE122             | LAN-II122                | EBTFU122               | BT-II122               | HANCER122             | NHN-II122              |
|         | Opening Balance (Market Value)    | 672.01                | 118.87                   | 9.60                   | 110.01                 | 77.72                 | 101.93                 |
| Add:    | Inflow during the Quarter         | 5.01                  | 9.97                     | 2.40                   | 15.14                  | 0.71                  | 4.95                   |
|         | Increase / (Decrease) Value of Ir | -30.63                | -5.00                    | -0.29                  | -4.64                  | -0.76                 | -2.69                  |
| Less:   | Outflow during the Quarter        | 21.81                 | 1.39                     | 2.45                   | 2.73                   | 4.35                  | 3.65                   |
| TOTAL I | NVESTIBLE FUNDS (MKT VALUE)       | 624.59                | 122.45                   | 9.26                   | 117.78                 | 73.32                 | 100.54                 |

| INVESTMENT OF UNIT FUND                | ULIF00106/0 | 06/2002LIFB | ULIF01508/0 | 01/2010LIBA | ULIF01306/0 | 2/2008LIFED | ULIF01608/0 | 1/2010LIFDE | ULIF01230/0 | 1/2008LIEN | ULIF01708/0 | 1/2010LIFE |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|------------|
| INVESTMENT OF ONLY TOND                | Actual Inv. | % Actual    | Actual Inv. | % Actual   | Actual Inv. | % Actual   |
| Approved Investments (>=75%)           |             |             |             |             |             |             |             |             |             |            |             |            |
| Central Govt Securities                | 163.96      | 26.25%      | 30.90       | 25.24%      | 2.51        | 27.13%      | 33.33       | 28.30%      | 0.00        | 0.00%      | 0.00        | 0.00%      |
| State Governement Securities           | 9.52        | 1.52%       | 2.05        | 1.67%       | 0.34        | 3.71%       | 0.93        | 0.79%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Other Approved Securities              | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Corporate Bonds                        | 30.38       | 4.86%       | 5.00        | 4.09%       | 0.39        | 4.24%       | 10.66       | 9.05%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Infrastructure Bonds                   | 92.19       | 14.76%      | 20.20       | 16.49%      | 3.59        | 38.81%      | 39.11       | 33.21%      | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Equity                                 | 209.93      | 33.61%      | 39.50       | 32.26%      | 0.00        | 0.00%       | 0.00        | 0.00%       | 61.94       | 84.47%     | 86.52       | 86.05%     |
| Money Market Investments               | 0.33        | 0.05%       | 0.00        | 0.00%       | 1.08        | 11.61%      | 3.23        | 2.74%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Mutual funds                           | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Deposit with Banks                     | 50.25       | 8.05%       | 6.69        | 5.46%       | 0.46        | 4.97%       | 7.39        | 6.27%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Sub Total (A)                          | 556.57      | 89.11%      | 104.34      | 85.21%      | 8.38        | 90.48%      | 94.66       | 80.37%      | 61.94       | 84.47%     | 86.52       | 86.05%     |
| Current Assets:                        |             |             |             |             |             |             |             |             |             |            |             |            |
| Accrued Interest                       | 23.07       | 3.69%       | 3.20        | 2.61%       | 0.30        | 3.19%       | 3.80        | 3.23%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Dividend Recievable                    | 0.51        | 0.08%       | 0.08        | 0.07%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.13        | 0.17%      | 0.15        | 0.15%      |
| Bank Balance                           | 0.30        | 0.05%       | 0.65        | 0.53%       | -0.03       | -0.28%      | 0.39        | 0.33%       | 0.12        | 0.16%      | 0.22        | 0.22%      |
| Receivable for Sale of Investments     | 37.74       | 6.04%       | 11.84       | 9.67%       | 0.62        | 6.67%       | 19.03       | 16.15%      | 7.98        | 10.89%     | 9.15        | 9.10%      |
| Other Current Assets (for Investments) | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Less: Current Liabilities              |             | 0.00%       |             | 0.00%       |             | 0.00%       |             | 0.00%       |             | 0.00%      |             | 0.00%      |
| Payable for Investments                | -1.64       | -0.26%      | -0.09       | -0.07%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -0.32       | -0.44%     | -0.51       | -0.51%     |
| Fund Mgmt Charges Payable              | -0.46       | -0.07%      | -0.10       | -0.08%      | -0.01       | -0.06%      | -0.09       | -0.08%      | -0.08       | -0.11%     | -0.08       | -0.08%     |
| Other Current Liabilities (for Investn | -0.01       | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | -0.01       | -0.01%     | -0.01       | -0.01%     |
| Sub Total (B)                          | 59.52       | 9.53%       | 15.58       | 12.72%      | 0.88        | 9.52%       | 23.12       | 19.63%      | 7.82        | 10.66%     | 8.92        | 8.88%      |
| Other Investments (<=25%)              |             |             |             |             |             |             |             |             |             |            |             |            |
| Corporate Bonds                        | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Infrastructure Bonds                   | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Equity                                 | 8.50        | 1.36%       | 2.53        | 2.06%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 3.57        | 4.86%      | 5.10        | 5.07%      |
| Mutual funds                           | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Venture funds                          | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Others                                 | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%      | 0.00        | 0.00%      |
| Sub Total (C)                          | 8.50        | 1.36%       | 2.53        | 2.06%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 3.57        | 4.86%      | 5.10        | 5.07%      |
| Total (A + B + C)                      | 624.59      | 100.00%     | 122.45      | 100.00%     | 9.26        | 100.00%     | 117.78      | 100.00%     | 73.32       | 100.00%    | 100.54      | 100.00%    |
| Fund Carried Forward (as per LB 2)     | 624.59      |             | 122.45      |             | 9.26        |             | 117.78      |             | 73.32       |            | 100.54      |            |

Date: 07-11-2013

Note:

- 1. The aggregate of all the above Segregated Unit-Fi
- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274

4. During the quarter category of DPF fund has been AVIVA LIFE INSURANCE COMPANY INDIA LIMITED





UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

NAME OF THE INSURER: AVIVA LIFE INSURANCE CO

PERIODICITY : QUARTERLY s

Rs. In Cror€

Statement as on: 30th September 2013

|          |                                   |                      | Unit Linked Growth Un<br>Fund |             | Unit Linked Growth - II<br>fund |             | Unit Linked<br>Infrastructure fund |                     | Unit Linked Index fund |             | Unit Linked Index - II<br>fund |                     | d Protector<br>nd |
|----------|-----------------------------------|----------------------|-------------------------------|-------------|---------------------------------|-------------|------------------------------------|---------------------|------------------------|-------------|--------------------------------|---------------------|-------------------|
|          | PARTICULARS                       | ULIF00527/0<br>GROW1 |                               | -           | 01/2010LIGR<br>-II122           | ULIF01908/0 | 01/2010LIFEI<br>AF122              | ULIF01002/0<br>NDEX | -                      | -           | 1/2010LIFIN<br>1122            | ULIF00911/0<br>OTEC | -                 |
|          | Opening Balance (Market Value)    |                      | 1680.10                       |             | 123.55                          |             | 66.59                              |                     | 150.20                 |             | 139.55                         |                     | 63.40             |
| Add:     | Inflow during the Quarter         | 4.8                  | 1                             | 4.          | .09                             | 2.          | 08                                 | 0.                  | 71                     | 6.          | 90                             | 5.9                 | 99                |
|          | Increase / (Decrease) Value of Ir | -54.                 | 93                            | -4          | .30                             | -5          | .63                                | -2.                 | .97                    | -2          | 93                             | -2.                 | 90                |
| Less:    | Outflow during the Quarter        | 81.                  | 55                            | 3.          | .49                             | 3.          | 30                                 | 9.                  | 79                     | 4.          | 65                             | 3.2                 | 22                |
| TOTAL II | NVESTIBLE FUNDS (MKT VALUE)       |                      | 1548.42                       |             | 119.84                          |             | 59.74                              |                     | 138.15                 |             | 138.86                         |                     | 63.27             |
|          |                                   |                      |                               |             |                                 |             |                                    |                     |                        |             |                                |                     |                   |
|          | INVESTMENT OF UNIT FUND           | ULIF00527/0          | 1/2004LIFE                    | ULIF01808/0 | 01/2010LIGR                     | ULIF01908/0 | 01/2010LIFEI                       | ULIF01002/0         | 01/2008LIFEI           | ULIF02008/0 | 1/2010LIFIN                    | ULIF00911/0         | 7/2006LIFPR       |
|          |                                   | Actual Inv.          | % Actual                      | Actual Inv. | % Actual                        | Actual Inv. | % Actual                           | Actual Inv.         | % Actual               | Actual Inv. | % Actual                       | Actual Inv.         | % Actual          |

| INVESTMENT OF UNIT FUND                | ULIF00527/0 | 01/2004LIFE | ULIF01808/0 | 01/2010LIGR | ULIF01908/0 | 1/2010LIFEI | ULIF01002/0 | 1/2008LIFEI | ULIF02008/0 | 1/2010LIFIN | ULIF00911/0 | 7/2006LIFPR |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| INVESTIMENT OF ONLY FOND               | Actual Inv. | % Actual    |
| Approved Investments (>=75%)           |             |             |             |             |             |             |             |             |             |             |             |             |
| Central Govt Securities                | 133.62      | 8.63%       | 12.01       | 10.02%      | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 19.62       | 31.00%      |
| State Governement Securities           | 0.96        | 0.06%       | 0.09        | 0.08%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 1.42        | 2.25%       |
| Other Approved Securities              | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Corporate Bonds                        | 0.25        | 0.02%       | 0.10        | 0.08%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 7.34        | 11.60%      |
| Infrastructure Bonds                   | 7.02        | 0.45%       | 3.00        | 2.50%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 15.97       | 25.24%      |
| Equity                                 | 1084.64     | 70.05%      | 80.87       | 67.48%      | 45.40       | 76.00%      | 125.84      | 91.09%      | 125.71      | 90.53%      | 8.35        | 13.19%      |
| Money Market Investments               | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Mutual funds                           | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Deposit with Banks                     | 134.00      | 8.65%       | 6.10        | 5.09%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 4.00        | 6.32%       |
| Sub Total (A)                          | 1360.48     | 87.86%      | 102.17      | 85.25%      | 45.40       | 76.00%      | 125.84      | 91.09%      | 125.71      | 90.53%      | 56.70       | 89.61%      |
| Current Assets:                        |             |             |             |             |             |             |             |             |             |             |             |             |
| Accrued Interest                       | 42.41       | 2.74%       | 2.06        | 1.72%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 2.39        | 3.78%       |
| Dividend Recievable                    | 2.11        | 0.14%       | 0.15        | 0.12%       | 0.18        | 0.30%       | 0.13        | 0.10%       | 0.14        | 0.10%       | 0.01        | 0.02%       |
| Bank Balance                           | -0.45       | -0.03%      | 0.25        | 0.21%       | 0.21        | 0.36%       | -0.01       | -0.01%      | 0.45        | 0.32%       | 0.04        | 0.06%       |
| Receivable for Sale of Investments     | 92.91       | 6.00%       | 11.55       | 9.63%       | 2.08        | 3.47%       | 8.09        | 5.86%       | 8.68        | 6.25%       | 3.52        | 5.57%       |
| Other Current Assets (for Investments) | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Less: Current Liabilities              |             | 0.00%       |             | 0.00%       |             | 0.00%       |             | 0.00%       |             | 0.00%       |             | 0.00%       |
| Payable for Investments                | -3.63       | -0.23%      | -1.29       | -1.07%      | -0.66       | -1.10%      | -0.56       | -0.40%      | -0.48       | -0.34%      | 0.00        | 0.00%       |
| Fund Mgmt Charges Payable              | -1.40       | -0.09%      | -0.10       | -0.08%      | -0.05       | -0.08%      | -0.06       | -0.05%      | -0.11       | -0.08%      | -0.04       | -0.06%      |
| Other Current Liabilities (for Investn | -0.02       | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | -0.01       | -0.01%      | -0.01       | -0.01%      | 0.00        | 0.00%       |
| Sub Total (B)                          | 131.94      | 8.52%       | 12.62       | 10.53%      | 1.76        | 2.94%       | 7.59        | 5.49%       | 8.67        | 6.24%       | 5.93        | 9.37%       |
| Other Investments (<=25%)              |             |             |             |             |             |             |             |             |             |             |             |             |
| Corporate Bonds                        | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Infrastructure Bonds                   | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Equity                                 | 56.00       | 3.62%       | 5.06        | 4.22%       | 12.58       | 21.06%      | 4.72        | 3.41%       | 4.48        | 3.23%       | 0.65        | 1.02%       |
| Mutual funds                           | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Venture funds                          | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Others                                 | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       | 0.00        | 0.00%       |
| Sub Total (C)                          |             | 3.62%       | 5.06        | 4.22%       | 12.58       | 21.06%      | 4.72        | 3.41%       | 4.48        | 3.23%       | 0.65        | 1.02%       |
| Total (A + B + C)                      |             | 100.00%     | 119.84      | 100.00%     | 59.74       | 100.00%     | 138.15      | 100.00%     | 138.86      | 100.00%     | 63.27       | 100.00%     |
| Fund Carried Forward (as per LB 2)     | 1548.42     |             | 119.84      |             | 59.74       |             | 138.15      |             | 138.86      |             | 63.27       |             |

Date : 07-11-2013

Note:

- 1. The aggregate of all the above Segregated Unit-Fi
- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274
- During the quarter category of DPF fund has been
   AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

RANCE COMPANY INDIA LIMITED



UNIT LINKED INSURANCE BUSINESS

LINK TO ITEM C OF FORM 3A (PART A)

LINK TO ITEM (

NAME OF THE INSURER: AVIVA LIFE INSURANCE CO

PERIODICITY: QUARTERLY

Rs. In Crores

| Stateme  | nt as on: 30th September 2013     |                                    |                                    |                                    |                                    |                                    |                                    |
|----------|-----------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|          |                                   | Unit Linked Protector -<br>II fund | Unit Linked PSU fund               | Unit Linked Secure fund            | Unitised with Profit<br>fund       | Unit Linked Liquid Fund            | Unit Linked Wealth Builder<br>fund |
|          | PARTICULARS                       | ULIF02108/01/2010LIPR<br>OTE-II122 | ULIF02208/01/2010LIFEP<br>SUFND122 | ULIF00627/01/2004LIFES<br>ECURE122 | ULIF00225/06/2002LIFW<br>PROFIT122 | ULIF02903/05/2010LIFEL<br>IQUID122 | ULIF03020/07/2010LIFEWE<br>ALTH122 |
|          | Opening Balance (Market Value)    | 48.35                              | 228.35                             | 407.19                             | 108.34                             | 0.38                               | 14.01                              |
| Add:     | Inflow during the Quarter         | 6.97                               | 4.62                               | 2.80                               | 22.15                              | 0.44                               | 0.75                               |
|          | Increase / (Decrease) Value of Ir | -2.33                              | -21.92                             | -19.41                             | -1.44                              | 0.00                               | -0.47                              |
| Less:    | Outflow during the Quarter        | 2.98                               | 15.88                              | 21.93                              | 33.33                              | 0.81                               | 0.85                               |
| TOTAL IN | VESTIBLE FUNDS (MKT VALUE)        | 50.01                              | 195.17                             | 368.65                             | 95.721952                          | 0.01                               | 13.45                              |

| INVESTMENT OF UNIT FUND                | ULIF02108/01/2010LIPR |                  | ULIF02208/01/2010LIFEP |                  | ULIF00627/01/2004LIFES |                  | ULIF00225/06/2002LIFW |                  | ULIF02903/05/2010LIFEL |                  | ULIF03020/07/2010LIFEWE |          |
|--|-----------------------|------------------|------------------------|------------------|------------------------|------------------|-----------------------|------------------|------------------------|------------------|-------------------------|----------|
|  | Actual Inv.           | % Actual         | Actual Inv.            | % Actual         | Actual Inv.            | % Actual         | Actual Inv.           | % Actual         | Actual Inv.            | % Actual         | Actual Inv.             | % Actual |
| Approved Investments (>=75%)           |                       |                  |                        |                  |                        |                  |                       |                  |                        |                  |                         |          |
| Central Govt Securities                | 15.70                 | 31.39%           | 0.00                   | 0.00%            | 128.62                 | 34.89%           | 4.22                  | 4.41%            | 0.00                   | 0.00%            | 0.34                    | 2.50%    |
| State Governement Securities           | 1.68                  | 3.35%            | 0.00                   | 0.00%            | 5.66                   | 1.53%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 2.03                    | 15.12%   |
| Other Approved Securities              | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Corporate Bonds                        | 2.86                  | 5.72%            | 0.00                   | 0.00%            | 47.58                  | 12.91%           | 8.35                  | 8.72%            | 0.00                   | 0.00%            | 0.86                    | 6.37%    |
| Infrastructure Bonds                   | 11.64                 | 23.28%           | 0.00                   | 0.00%            | 80.50                  | 21.84%           | 39.54                 | 41.31%           | 0.00                   | 0.00%            | 4.19                    | 31.18%   |
| Equity                                 | 6.75                  | 13.49%           | 176.81                 | 90.59%           | 52.30                  | 14.19%           | 0.25                  | 0.26%            | 0.00                   | 0.00%            | 4.24                    | 31.52%   |
| Money Market Investments               | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.01                   | 83.04%           | 0.00                    | 0.00%    |
| Mutual funds                           | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Deposit with Banks                     | 3.98                  | 7.96%            | 0.00                   | 0.00%            | 22.80                  | 6.18%            | 35.23                 | 36.80%           | 0.00                   | 0.00%            | 1.05                    | 7.81%    |
| Sub Total (A)                          | 42.60                 | 85.19%           | 176.81                 | 90.59%           | 337.45                 | 91.54%           | 87.60                 | 91.52%           | 0.01                   | 83.04%           | 12.71                   | 94.50%   |
| Current Assets:                        |                       |                  |                        |                  |                        |                  |                       |                  |                        |                  |                         |          |
| Accrued Interest                       | 1.76                  | 3.53%            | 0.00                   | 0.00%            | 13.73                  | 3.72%            | 12.48                 | 13.04%           | 0.00                   | 0.02%            | 0.36                    | 2.64%    |
| Dividend Recievable                    | 0.01                  | 0.02%            | 1.12                   | 0.57%            | 0.10                   | 0.03%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.03%    |
| Bank Balance                           | 0.40                  | 0.80%            | 0.41                   | 0.21%            | -0.86                  | -0.23%           | -12.03                | -12.57%          | 0.00                   | 8.69%            | 0.00                    | -0.01%   |
| Receivable for Sale of Investments     | 4.90                  | 9.80%            | 14.69                  | 7.53%            | 18.40                  | 4.99%            | 7.67                  | 8.02%            | 0.00                   | 16.11%           | 0.25                    | 1.82%    |
| Other Current Assets (for Investments) | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Less: Current Liabilities              |                       | 0.00%            |                        | 0.00%            |                        | 0.00%            |                       | 0.00%            |                        | 0.00%            |                         | 0.00%    |
| Payable for Investments                | 0.00                  | 0.00%            | -4.99                  | -2.56%           | -2.35                  | -0.64%           | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Fund Mgmt Charges Payable              | -0.04                 | -0.08%           | -0.16                  | -0.08%           | -0.22                  | -0.06%           | 0.00                  | 0.00%            | 0.00                   | -0.90%           | -0.01                   | -0.09%   |
| Other Current Liabilities (for Investn | 0.00                  | 0.00%            | -0.01                  | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | -6.96%           | 0.00                    | 0.00%    |
| Sub Total (B)                          | 7.03                  | 14.06%           | 11.06                  | 5.66%            | 28.79                  | 7.81%            | 8.12                  | 8.48%            | 0.00                   | 16.96%           | 0.59                    | 4.40%    |
| Other Investments (<=25%)              |                       |                  |                        |                  |                        |                  |                       |                  |                        |                  |                         |          |
| Corporate Bonds                        | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Infrastructure Bonds                   | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Equity                                 | 0.37                  | 0.75%            | 7.31                   | 3.74%            | 2.41                   | 0.65%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.15                    | 1.10%    |
| Mutual funds                           | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Venture funds                          | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Others (6)                             | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                   | 0.00%            | 0.00                  | 0.00%            | 0.00                   | 0.00%            | 0.00                    | 0.00%    |
| Sub Total (C)                          | 0.37<br>50.01         | 0.75%<br>100.00% | 7.31<br>195.17         | 3.74%<br>100.00% | 2.41<br>368.65         | 0.65%<br>100.00% | 0.00<br>95.72         | 0.00%<br>100.00% | 0.00                   | 0.00%<br>100.00% | 0.15<br>13.45           | 1.10%    |
| Total (A + B + C)                      |                       | 100.00%          |                        | 100.00%          |                        | 100.00%          |                       | 100.00%          |                        | 100.00%          |                         | 100.00%  |
| Fund Carried Forward (as per LB 2)     | 50.01                 |                  | 195.17                 |                  | 368.65                 |                  | 95.72                 |                  | 0.01                   |                  | 13.45                   |          |

Date: 07-11-2013

Note:

- 1. The aggregate of all the above Segregated Unit-Fu
- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274

4. During the quarter category of DPF fund has been AVIVA LIFE INSURANCE COMPANY INDIA LIMITED



## FORM L-27-UNIT LINKED BUSINESS-3A

UNIT LINKED INSURANCE BUSINESS OF FORM 3A (PART A)

;e

NAME OF THE INSURER: AVIVA LIFE INSURANCE CO

PERIODICITY : QUARTERLY

Rs. In Crores

Statement as on: 30th September 2013

|         |                                   | Group Superannuation<br>& Gratuity Income Fund | Unit Linked Dynamic<br>P/E Fund    | Discontinued Policy<br>Fund        | Total of All Funds |
|---------|-----------------------------------|--|------------------------------------|------------------------------------|--------------------|
|         | PARTICULARS                       | ULGF00728/03/2011GR<br>OUPINCOM122             | ULIF03201/08/2011LIFD<br>YNAMIC122 | ULIF03127/01/2011LIDIS<br>CPLCY122 |                    |
|         | Opening Balance (Market Value)    | 21.00  | 79.97                              | 151.43                             | 5550.83            |
| Add:    | Inflow during the Quarter         | 0.00   | 6.23                               | 12.10                              | 160.36             |
|         | Increase / (Decrease) Value of Ir | 0.34   | -2.21                              | 2.29                               | -205.07            |
| Less:   | Outflow during the Quarter        | 0.00   | 1.54                               | 1.69                               | 350.75             |
| TOTAL I | NVESTIBLE FUNDS (MKT VALUE)       | 21.34  | 82.44                              | 164.13                             | 5155.37            |

| INVESTMENT OF UNIT FUND                | ULGF00728   | /03/2011GR | ULIF03201/  | 08/2011LIFD | ULIF03127/0 | 1/2011LIDIS | Total o     | f All Funds |
|--|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| INVESTMENT OF UNIT FUND                | Actual Inv. | % Actual   | Actual Inv. | % Actual    | Actual Inv. | % Actual    | Actual Inv. | % Actual    |
| Approved Investments (>=75%)           |             |            |             |             |             |             |             |             |
| Central Govt Securities                | 0.00        | 0.00%      | 0.00        | 0.00%       | 128.97      | 78.57%      | 821.80      | 15.94%      |
| State Governement Securities           | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.03        | 0.02%       | 30.03       | 0.58%       |
| Other Approved Securities              | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Corporate Bonds                        | 5.69        | 26.66%     | 0.00        | 0.00%       | 0.00        | 0.00%       | 161.43      | 3.13%       |
| Infrastructure Bonds                   | 7.37        | 34.54%     | 0.00        | 0.00%       | 0.00        | 0.00%       | 430.49      | 8.35%       |
| Equity                                 | 0.00        | 0.00%      | 69.31       | 84.08%      | 0.00        | 0.00%       | 2,768.95    | 53.71%      |
| Money Market Investments               | 0.00        | 0.00%      | 0.00        | 0.00%       | 9.32        | 5.68%       | 19.40       | 0.38%       |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Deposit with Banks                     | 6.07        | 28.45%     | 0.00        | 0.00%       | 0.00        | 0.00%       | 311.42      | 6.04%       |
| Sub Total (/                           | A) 19.13    | 89.64%     | 69.31       | 84.08%      | 138.32      | 84.27%      | 4,543.51    | 88.13%      |
| Current Assets:                        |             |            |             |             |             |             |             |             |
| Accrued Interest                       | 2.07        | 9.72%      | 0.00        | 0.00%       | 1.08        | 0.66%       | 127.99      | 2.48%       |
| Dividend Recievable                    | 0.00        | 0.00%      | 0.14        | 0.16%       | 0.00        | 0.00%       | 6.08        | 0.12%       |
| Bank Balance                           | 0.00        | 0.01%      | 0.65        | 0.78%       | 0.05        | 0.03%       | (8.47)      | -0.16%      |
| Receivable for Sale of Investments     | 0.14        | 0.67%      | 8.45        | 10.25%      | 24.71       | 15.06%      | 366.58      | 7.11%       |
| Other Current Assets (for Investments) | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Less: Current Liabilities              |             | 0.00%      |             | 0.00%       |             | 0.00%       | -           | 0.00%       |
| Payable for Investments                | 0.00        | 0.00%      | -0.33       | -0.40%      | 0.00        | 0.00%       | (21.60)     | -0.42%      |
| Fund Mgmt Charges Payable              | -0.01       | -0.05%     | -0.07       | -0.08%      | -0.03       | -0.02%      | (3.77)      | -0.07%      |
| Other Current Liabilities (for Inves   | tn 0.00     | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | (0.12)      | 0.00%       |
| Sub Total (I                           | 3) 2.21     | 10.36%     | 8.83        | 10.71%      | 25.82       | 15.73%      | 466.69      | 9.05%       |
| Other Investments (<=25%)              |             |            |             |             |             |             |             |             |
| Corporate Bonds                        | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Infrastructure Bonds                   | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Equity                                 | 0.00        | 0.00%      | 4.29        | 5.21%       | 0.00        | 0.00%       | 145.17      | 2.82%       |
| Mutual funds                           | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Venture funds                          | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| Others                                 | 0.00        | 0.00%      | 0.00        | 0.00%       | 0.00        | 0.00%       | -           | 0.00%       |
| •                                      | 0.00        | 0.00%      | 4.29        | 5.21%       | 0.00        | 0.00%       | 145.17      | 2.82%       |
| Total (A + B +                         | 21.34       | 100.00%    | 82.44       | 100.00%     | 164.13      | 100.00%     | 5,155.37    | 100.00%     |
| Fund Carried Forward (as per LB :      | 2) 21.34    |            | 82.44       |             | 164.13      |             | 5,155.37    |             |

Date: 07-11-2013

Note:

1. The aggregate of all the above Segregated Unit-Fi

- 2. Details of Item 12 of FORM LB 2 which forms part
- 3. Other Investments' are as permitted under Sec 274
- During the quarter category of DPF fund has been AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

Jitendra Nayyar Chief Financial Officer





FORM L-28-ULIP-NAV-3A
PART-C

Company Name & Code: AVIVA Life Insurance Company India Limited, Code: 0122 Statement as on: 30th September 2013 Periodicity of Submission : Quarterly

Rs.Crore

|      |   |                                | 1              |             | Assets Under   |            |               |              |              |                      | 4th      |           | 3 Year  | Rs.Crore<br>Highest |
|------|---|--------------------------------|----------------|-------------|----------------|------------|---------------|--------------|--------------|----------------------|----------|-----------|---------|---------------------|
| S No | Fund Name                                     | SFIN                           | Date of Launch | Par/Non Par | Management on  | NAV as per | NAV as on the | Previous Qtr | 2nd Previous | 3rd Previous Otr NAV | Previous | Return/Yi | Rolling | NAV                 |
|      |   |                                |                |             | the above date | LB 2       | above date*   | NAV          | Qtr NAV      | •                    | Otr NAV  | eld       | CAGR    | since               |
| 1    | Unit Linked Balanced fund                     | ULIF00106/06/2002LIFBALANCE122 | 06/06/2002     | Non Par     | 624.59         | 40.284     | 40.284        | 42.223       | 41.103       | 41.408               | 40.419   | -0.33%    | 1.53%   | 43.581              |
| 2    | Pension Unit Linked Balanced Fund             | ULIF00311/02/2003PNSBALANCE122 | 11/02/2003     | Non Par     | 106.21         | 31.339     | 31.339        | 32.668       | 31.636       | 31.957               | 31.058   | 0.90%     | 2.20%   | 33.686              |
| 3    | Unit Linked Growth Fund                       | ULIF00527/01/2004LIFEGROWTH122 | 27/01/2004     | Non Par     | 1,548.42       | 31.868     | 31.868        | 32.969       | 32.177       | 33.239               | 32.438   | -1.76%    | -2.75%  | 36.293              |
| 4    | Unit Linked Secure fund                       | ULIF00627/01/2004LIFESECURE122 | 27/01/2004     | Non Par     | 368.65         | 17.991     | 17.991        | 18.898       | 18.284       | 18.130               | 17.694   | 1.68%     | 4.16%   | 19.256              |
| 5    | Pension Unit linked Growth fund               | ULIF00703/03/2005PNSNGROWTH122 | 03/03/2005     | Non Par     | 142.56         | 19.920     | 19.920        | 20.761       | 20.172       | 20.767               | 20.349   | -2.11%    | -1.59%  | 21.575              |
| 6    | Pension Unit linked Secure fund               | ULIF00803/03/2005PNSNSECURE122 | 03/03/2005     | Non Par     | 35.72          | 16.731     | 16.731        | 17.482       | 16.901       | 16.735               | 16.325   | 2.49%     | 5.03%   | 17.773              |
| 7    | Group Superannuation & Gratuity Secure Fund   | ULGF00113/07/2005GROUPSECUR122 | 13/07/2005     | Non Par     | 16.20          | 17.147     | 17.147        | 17.735       | 17.055       | 16.969               | 16.554   | 3.58%     | 6.02%   | 18.037              |
| 8    | Group Superannuation & Gratuity Debt Fund     | ULGF00310/03/2006GROUPDEBTF122 | 10/03/2006     | Non Par     | 59.25          | 17.057     | 17.057        | 17.793       | 17.078       | 16.693               | 16.286   | 4.73%     | 7.55%   | 18.035              |
| 9    | Group Superannuation & Gratuity Balanced Fund | ULGF00210/03/2006GROUPBALAN122 | 10/03/2006     | Non Par     | 10.31          | 15.244     | 15.244        | 15.855       | 15.401       | 15.515               | 15.117   | 0.84%     | 2.34%   | 16.320              |
| 10   | Group Superannuation & Gratuity Growth Fund   | ULGF00410/03/2006GROUPGROWT122 | 10/03/2006     | Non Par     | 9.91           | 16.224     | 16.224        | 16.757       | 16.089       | 16.469               | 16.082   | 0.88%     | 2.28%   | 17.282              |
| 11   | Group Superannuation & Gratuity Cash Fund     | ULGF00531/03/2006GROUPCASHF122 | 31/03/2006     | Non Par     | 4.53           | 17.666     | 17.666        | 17.380       | 17.068       | 16.737               | 16.281   | 8.51%     | 7.99%   | 17.666              |
| 12   | Unit Linked Protector Fund                    | ULIF00911/07/2006LIFPROTECT122 | 11/07/2006     | Non Par     | 63.27          | 15.615     | 15.615        | 16.350       | 15.755       | 15.608               | 15.251   | 2.39%     | 5.60%   | 16.636              |
| 13   | Unit Linked Index fund                        | ULIF01002/01/2008LIFEINDEXF122 | 02/01/2008     | Non Par     | 138.15         | 9.687      | 9.687         | 9.891        | 9.568        | 9.974                | 9.638    | 0.51%     | -1.30%  | 10.519              |
| 14   | Pension Unit Linked Index Fund                | ULIF01122/01/2008PNSNINDEXF122 | 22/01/2008     | Non Par     | 313.53         | 11.919     | 11.919        | 12.179       | 11.763       | 12.295               | 11.873   | 0.39%     | -1.34%  | 12.956              |
| 15   | Unit Linked Enhancer fund                     | ULIF01230/01/2008LIENHANCER122 | 30/01/2008     | Non Par     | 73.32          | 11.984     | 11.984        | 12.109       | 11.684       | 12.404               | 12.052   | -0.56%    | -2.42%  | 13.433              |
| 16   | Unit Linked Debt Fund                         | ULIF01306/02/2008LIFEDEBTFU122 | 06/02/2008     | Non Par     | 9.26           | 15.754     | 15.754        | 16.281       | 15.546       | 15.148               | 14.786   | 6.55%     | 8.58%   | 16.482              |
| 17   | Pension Unit Linked Protector Fund            | ULIF01408/02/2008PNSPROTECT122 | 08/02/2008     | Non Par     | 84.92          | 13.969     | 13.969        | 14.666       | 14.159       | 14.011               | 13.707   | 1.91%     | 5.40%   | 14.932              |
| 18   | Grp Superann-Short Term Debt fund             | ULGF00613/02/2009GROUPSDEBT122 | 13/02/2009     | Non Par     | 1.22           | 13.755     | 13.755        | 13.548       | 13.278       | 13.030               | 12.774   | 7.68%     | 7.97%   | 13.755              |
| 19   | Unit Linked PSU fund                          | ULIF02208/01/2010LIFEPSUFND122 | 08/01/2010     | Non Par     | 195.17         | 7.208      | 7.208         | 7.961        | 8.299        | 9.014                | 8.998    | -19.89%   | -14.96% | 12.140              |
| 20   | Unit Linked Index - II fund                   | ULIF02008/01/2010LIFINDX-II122 | 08/01/2010     | Non Par     | 138.86         | 10.891     | 10.891        | 11.136       | 10.815       | 11.296               | 10.929   | -0.35%    | -1.99%  | 12.072              |
| 21   | Unit Linked Growth - II fund                  | ULIF01808/01/2010LIGROWT-II122 | 08/01/2010     | Non Par     | 119.84         | 10.765     | 10.765        | 11.153       | 10.799       | 11.329               | 11.044   | -2.53%    | -2.61%  | 12.033              |
| 22   | Unit Linked Balanced- II fund                 | ULIF01508/01/2010LIBALAN-II122 | 08/01/2010     | Non Par     | 122.45         | 11.904     | 11.904        | 12.420       | 12.028       | 12.173               | 11.869   | 0.29%     | 2.46%   | 12.779              |
| 23   | Unit Linked Enhancer - II fund                | ULIF01708/01/2010LIFENHN-II122 | 08/01/2010     | Non Par     | 100.54         | 11.482     | 11.482        | 11.811       | 11.438       | 12.190               | 11.844   | -3.06%    | -1.68%  | 12.616              |
| 24   | Unit Linked Debt -II fund                     | ULIF01608/01/2010LIFDEBT-II122 | 08/01/2010     | Non Par     | 117.78         | 13.070     | 13.070        | 13.635       | 13.080       | 12.813               | 12.507   | 4.50%     | 7.54%   | 13.821              |
| 25   | Unit Linked Infrastructure fund               | ULIF01908/01/2010LIFEINFRAF122 | 08/01/2010     | Non Par     | 59.74          | 6.894      | 6.894         | 7.529        | 7.688        | 8.789                | 8.575    | -19.60%   | -16.42% | 12.268              |
| 26   | Unit Linked Protector - II fund               | ULIF02108/01/2010LIPROTE-II122 | 08/01/2010     | Non Par     | 50.01          | 12.337     | 12.337        | 12.925       | 12.477       | 12.350               | 12.051   | 2.37%     | 4.91%   | 13.154              |
| 27   | Pension Unit Linked Index - II fund           | ULIF02625/01/2010PNINDEX-II122 | 25/01/2010     | Non Par     | 81.58          | 11.704     | 11.704        | 11.962       | 11.606       | 12.108               | 11.705   | -0.01%    | -1.58%  | 12.810              |
| 28   | Pension Unit Linked PSU fund                  | ULIF02725/01/2010PNSNPSUFND122 | 25/01/2010     | Non Par     | 64.26          | 7.282      | 7.282         | 8.065        | 8.435        | 9.152                | 9.141    | -20.34%   | -15.36% | 12.446              |
| 29   | Pension Unit Linked Balanced - II fund        | ULIF02325/01/2010PNBALAN-II122 | 25/01/2010     | Non Par     | 37.61          | 11.749     | 11.749        | 12.326       | 11.945       | 12.014               | 11.730   | 0.16%     | 1.53%   | 12.668              |
| 30   | Pension Unit Linked Growth - II fund          | ULIF02425/01/2010PNGROWT-II122 | 25/01/2010     | Non Par     | 27.04          | 11.871     | 11.871        | 12.324       | 11.946       | 12.306               | 12.005   | -1.12%    | 0.73%   | 12.786              |
| 31   | Pension Unit Linked Infrastructure fund       | ULIF02525/01/2010PNSNINFRAF122 | 25/01/2010     | Non Par     | 18.79          | 7.305      | 7.305         | 7.951        | 8.098        | 9.215                | 8.937    | -18.26%   | -16.07% | 12.840              |
| 32   | Pension Unit Linked Protector -II fund        | ULIF02825/01/2010PNPROTE-II122 | 25/01/2010     | Non Par     | 23.60          | 12.386     | 12.386        | 12.948       | 12.482       | 12.376               | 12.085   | 2.49%     | 4.84%   | 13.169              |
| 33   | Unit Linked Liquid fund                       | ULIF02903/05/2010LIFELIQUID122 | 03/05/2010     | Non Par     | 0.01           | 11.640     | 11.640        | 11.402       | 11.229       | 11.191               | 11.031   | 5.52%     | 4.93%   | 11.640              |
| 34   | Unit Linked Wealth Builder fund               | ULIF03020/07/2010LIFEWEALTH122 | 20/07/2010     | Non Par     | 13.45          | 11.277     | 11.277        | 11.672       | 11.297       | 11.281               | 11.005   | 2.47%     | 2.02%   | 11.954              |
| 35   | Discontinued Policy Fund                      | ULIF03127/01/2011LIDISCPLCY122 | 27/01/2011     | Non Par     | 164.13         | 12.288     | 12.288        | 12.107       | 11.870       | 11.632               | 11.387   | 7.91%     | NA      | 12.324              |
| 36   | Group Superannuation & Gratuity Income fund   | ULGF00728/03/2011GROUPINCOM122 | 25/03/2011     | Non Par     | 21.34          | 12.368     | 12.368        | 12.171       | 11.909       | 11.675               | 11.437   | 8.14%     | NA      | 12.368              |
| 37   | Unit Linked Dynamic P/E Fund                  | ULIF03201/08/2011LIFDYNAMIC122 | 01/08/2011     | Non Par     | 82.44          | 10.260     | 10.260        | 10.563       | 10.224       | 10.830               | 10.541   | -2.67%    | NA      | 11.202              |
| 38   | Unitised with Profit fund                     | ULIF00225/06/2002LIFWPROFIT122 | 25/06/2002     | Par         | 95.72          | 17.263     | 17.263        | 17.032       | 16.806       | 16.585               | 16.358   | 5.53%     | 5.16%   | 17.263              |
| 39   | Pension Unitised with Profit fund             | ULIF00411/02/2003PNSWPROFIT122 | 11/02/2003     | Par         | 10.97          | 17.298     | 17.298        | 17.046       | 16.800       | 16.560               | 16.314   | 6.03%     | 5.66%   | 17.298              |
|      | Total   |                                |                |             | 5,155.37       |            |               |              |              |                      |          |           |         |                     |

## CERTIFICATION

Certified that the performance of all segregated funds have been placed and reviewed by the Board. All information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

DATE: 07-11-2013

Note

<sup>1. \*</sup> NAV should reflect the published NAV on the reporting date

<sup>2.</sup> During the quarter category of DPF fund has been changed from life to linked.



Detail regarding debt securities

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122
Unit Linked

Statement as on: 30th September 2013 (Rs in Cr)

|                                       |                               | Deto                               | ail Regarding d               | ebt securities                  |       |                                 |                            |                                 |
|---------------------------------------|-------------------------------|------------------------------------|-------------------------------|---------------------------------|-------|---------------------------------|----------------------------|---------------------------------|
|                                       |                               | MARK                               | ET VALUE                      |                                 |       | Вс                              | ok Value                   |                                 |
|                                       | As at 30<br>September<br>2013 | as % of<br>total for<br>this class | As at 30<br>September<br>2012 | as % of total<br>for this class |       | as % of total<br>for this class | As at 30<br>September 2012 | as % of total<br>for this class |
| Break down by credit rating           |                               | l                                  |                               |                                 |       |                                 |                            |                                 |
| AAA rated                             | 1,389                         | 94.9%                              | 1,904                         | 83.9%                           | 1,472 | 95.1%                           | 1,894                      | 83.8%                           |
| AA or better                          | 74                            | 5.1%                               | 10                            | 0.5%                            | 76    | 4.9%                            | 10                         | 0.5%                            |
| Rated below AA but above A            | 0                             | 0.0%                               | 46                            | 2.0%                            | 0     | 0.0%                            | 45                         | 2.0%                            |
| Rated below A but above B             | 0                             | 0.0%                               | 0                             | 0.0%                            | 0     | 0.0%                            | C                          | 0.0%                            |
| Any other                             | 0                             | 0.070                              | 311                           | 13.7%                           | 0     | 0.0%                            | 311                        | 13.7%                           |
|                                       | 1,463                         | 100.0%                             | 2,270                         | 100.0%                          | 1,547 | 100.0%                          | 2,260                      | 100.0%                          |
| BREAKDOWN BY RESIDUALMATURITY         |                               |                                    |                               |                                 |       |                                 |                            |                                 |
| Up to 1 year                          | 204                           | 13.9%                              | 292                           | 12.9%                           | 202   | 13.1%                           | 285                        | 12.6%                           |
| more than 1 yearand upto 3years       | 146                           | 10.0%                              | 1,089                         | 48.0%                           | 146   | 9.5%                            | 1,100                      | 48.7%                           |
| More than 3years and up to 7years     | 156                           | 10.6%                              | 408                           | 18.0%                           | 158   | 10.2%                           | 400                        | 17.7%                           |
| More than 7 years and up to 10 years  | 302                           | 20.6%                              | 321                           | 14.1%                           | 311   | 20.1%                           | 317                        | 14.0%                           |
| More than 10 years and up to 15 years | 258                           | 17.6%                              | 139                           | 6.1%                            | 277   | 17.9%                           | 137                        | 6.1%                            |
| More than 15 years and up to 20 years | 171                           | 11.7%                              | 5                             | 0.2%                            | 195   | 12.6%                           | 5                          | 0.2%                            |
| Above 20 years                        | 226                           | 15.5%                              | 16                            | 0.7%                            | 257   | 16.6%                           | 15                         | 0.7%                            |
|                                       | 1,463                         | 100.0%                             | 2,270                         | 100.0%                          | 1,547 | 100.0%                          | 2,260                      | 100.0%                          |
| Breakdown by type of the issurer      |                               |                                    |                               |                                 |       |                                 |                            |                                 |
| Central Government                    | 827                           | 56.5%                              | 344                           |                                 |       |                                 |                            |                                 |
| State Government                      | 30                            |                                    |                               | ,                               |       |                                 |                            |                                 |
| Corporate Securities                  | 606                           | 41.4%                              |                               |                                 |       |                                 |                            |                                 |
|                                       | 1,463                         | 100.0%                             | 2,270                         | 100.0%                          | 1,547 | 100.0%                          | 2,260                      | 100.0%                          |

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122 Non Unit Linked

Statement as on: 30th September 2013 (Rs in Cr)

|                                       |                               | Dete                               | ail Regarding d               | ebt securities                  |       |                                 |                            |                                 |
|---------------------------------------|-------------------------------|------------------------------------|-------------------------------|---------------------------------|-------|---------------------------------|----------------------------|---------------------------------|
|                                       |                               | MARK                               | ET VALUE                      |                                 |       | Вс                              | ook Value                  |                                 |
|                                       | As at 30<br>September<br>2013 | as % of<br>total for<br>this class | As at 30<br>September<br>2012 | as % of total<br>for this class |       | as % of total<br>for this class | As at 30<br>September 2012 | as % of total<br>for this class |
| Break down by credit rating           |                               |                                    |                               |                                 |       |                                 |                            |                                 |
| AAA rated                             | 2,171                         | 100.0%                             | 1,631                         | 93.2%                           | 2,155 | 100.0%                          | 1,611                      | 93.1%                           |
| AA or better                          | 0                             | 0.0%                               | 0                             | 0.0%                            | . 0   | 0.0%                            |                            | 0.0%                            |
| Rated below AA but above A            | 0                             | 0.0%                               | 0                             | 0.0%                            | . 0   | 0.0%                            |                            | 0.0%                            |
| Rated below A but above B             | 0                             | 0.0%                               | 0                             | 0.0%                            | . 0   | 0.0%                            |                            | 0.0%                            |
| Any other                             | 0                             | 0.0%                               |                               |                                 | . 0   | 0.070                           |                            | 6.9%                            |
|                                       | 2,171                         | 100.0%                             | 1,750                         | 100.0%                          | 2,155 | 100.0%                          | 1,730                      | 100.0%                          |
| BREAKDOWN BY RESIDUALMATURITY         |                               |                                    |                               |                                 |       |                                 |                            |                                 |
| Up to 1 year                          | 735                           | 33.8%                              | 845                           | 48.3%                           | 717   | 33.3%                           | 825                        | 47.7%                           |
| more than 1 yearand upto 3years       | 83                            | 3.8%                               | 155                           | 8.9%                            | 83    | 3.8%                            | 155                        | 9.0%                            |
| More than 3years and up to 7years     | 149                           | 6.9%                               | 111                           | 6.4%                            | 150   | 6.9%                            | 111                        | 6.4%                            |
| More than 7 years and up to 10 years  | 147                           | 6.8%                               | 199                           | 11.4%                           | 147   | 6.8%                            | 199                        | 11.5%                           |
| More than 10 years and up to 15 years | 206                           | 9.5%                               | 140                           | 8.0%                            | 206   | 9.6%                            | 140                        | 8.1%                            |
| More than 15 years and up to 20 years | 369                           | 17.0%                              | 164                           | 9.4%                            | 369   | 17.1%                           | 164                        | 9.5%                            |
| Above 20 years                        | 483                           | 22.2%                              | 135                           | 7.7%                            | 483   | 22.4%                           | 135                        | 7.8%                            |
|                                       | 2,171                         | 100.0%                             | 1,750                         | 100.0%                          | 2,155 | 100.0%                          | 1,730                      | 100.0%                          |
| Breakdown by type of the issurer      |                               |                                    |                               |                                 |       |                                 |                            |                                 |
| Central Government                    | 1,364                         | 62.8%                              |                               |                                 |       | 62.7%                           | 727                        | 42.0%                           |
| State Government                      | 195                           | 9.0%                               | 208                           | 11.9%                           | 194   | 9.0%                            | 207                        | 12.0%                           |
| Corporate Securities                  | 612                           | 28.2%                              | 804                           | 45.9%                           | 608   | 28.2%                           | 796                        | 46.0%                           |
| ·                                     | 2,171                         | 100.0%                             | 1,750                         | 100.0%                          | 2,155 | 100.0%                          | 1,730                      | 100.0%                          |

<sup>1.</sup> In case a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.

<sup>2.</sup> The detail of ULIP and Non-ULIP will be given separately.

<sup>2.</sup> The detailed that the formation and the second of the

<sup>6.</sup> Fixed Deposits are considered under Any Other Investment Grade. Further, previous year's figures have been re-classified accordingly





| Name of the Related Party               | Nature of Relationship with the<br>Company           | Description of Transactions /<br>Categories | Q2 '13-14     | YTD SEP '13   | Q2 '12-13     | YTD SEP '12   |
|---|--|---|---------------|---------------|---------------|---------------|
|   |  |   | (Rs in Lakhs) | (Rs in Lakhs) | (Rs in Lakhs) | (Rs in Lakhs) |
| Dabur Invest Corp                       | Control  | Issue of Fresh share capital                | =             | =             | =             | =             |
| Aviva International Holdings Limited,   | Substantial Interest                                 | Issue of Fresh share capital                | -             | _             | -             | _             |
| Espirito Santo Securities India Pvt Ltd | Significant Influence                                | Brokerage / Commission                      | 17.3          | 38.5          | _             | =             |
| Espirito Santo Securities India Pvt Ltd |  | Balance Receivable/ (Payable)               | =             | =             | _             | =             |
| Aviva International Insurance           | Significant Influence                                | Balance Receivable/ (Payable)               | -             | 2.33          | =             | -             |
|   | 9  | as at the end                               |               |               |               |               |
| AVIVA Central Services UK Limited       | Significant Influence                                | Reimbursement of Expenses-                  | 5.12          | 5.12          | -             | _             |
|   |  | Receivable                                  |               |               |               |               |
| AVIVA Central Services UK Limited       | Significant Influence                                | Balance Receivable/ (Payable) as at the end | 5.12          | 30.90         | =             | -             |
| Aviva Asia PTE Ltd.                     | Significant Influence                                | Reimbursement of Expenses-<br>Receivable    | (12.1)        | 56.5          | 2.3           | 14.4          |
| Aviva Asia PTE Ltd.                     | Significant Influence                                | Group Recharges - Payable                   | (55.6)        | (55.8)        | =             | (87.0)        |
| Aviva Asia PTE Ltd.                     | Significant Influence                                | Balance Receivable/ (Payable) as at the end | (67.7)        | 102.2         | 2.3           | (72.6)        |
| T R Ramachandran                        | Key Managerial Personnel (w.e.f. 1<br>November 2008) | Managerial Remuneration                     | 102.3         | 203.8         | 75.7          | 151.5         |
|   |  |   |               |               |               |               |
| TOTAL                                   |  |   | (5.6)         | 383.6         | 80.4          | 6.3           |



FORM L-31 LNL - 6 : Board of Directors & Key Person

| <b>BOD</b> and <b>k</b> | Cey Person information |                          | YTD                 | SEP '13           |
|-------------------------|------------------------|--------------------------|---------------------|-------------------|
| SI. No.                 | Name of person         | Role/designation         | Details of chai     | nge in the period |
|                         |                        |                          | Date of Appointment | Date of Ceasing   |
| 1                       | Dr Ajay Dua            | Director                 | 17-Nov-09           | NA                |
| 2                       | Dr Anand Chand Burman  | Director                 | 12-Jun-08           | NA                |
| 3                       | Bobby Parikh           | Director                 | 17-Nov-09           | NA                |
| 4                       | Inderpreet Singh Pal   | Director                 | 07-May-13           | NA                |
| 5                       | Mohit Burman           | Director                 | 24-Sep-07           | NA                |
| 6                       | Pradip Burman          | Director                 | 24-May-11           | NA                |
| 7                       | Pritam Das Narang      | Director                 | 23-Aug-01           | NA                |
| 8                       | Robert john Donaghy    | Director                 | 07-Dec-10           | NA                |
| 9                       | Dr S Narayan           | Director                 | 27-Feb-10           | NA                |
| 10                      | TR Ramachandran        | Chief Executive Officer  | 01-Nov-08           | NA                |
| 11                      | Rishi Piparaiya        | Director- Marketing      | 02-Jan-13           | NA                |
| 12                      | Sanjeeb Kumar          | Appointed Actuary        | 01-Dec-10           | NA                |
| 13                      | Jyoti Vaswani          | Chief Investment officer | 01-Jan-10           | NA                |
| 14                      | Jitendra Nayyar        | Chief Financial Officer  | 01-Jan-13           | NA                |
| 15                      | Sanjay Satyapaul Arora | Chief of Internal Audit  | 01-Apr-12           | NA                |

Key Persons as defined in IRDA Registration of Companies Regulations, 2000



# FORM L-32-SOLVENCY MARGIN - KT 3

Rs. in Lakhs

| ltem | Description                                      | Adjusted Valu | le          |
|------|--|---------------|-------------|
|      |  |               |             |
|      |  | YTD SEP '13   | YTD SEP '12 |
| 01   | Available Assets in Policyholders' Fund: Deduct: | 723,686       | 760,699     |
| 02   | Mathematical Reserves                            | 677,600       | 729,831     |
| 03   | Other Liabilities                                | 45,201        | 26,225      |
| 04   | Excess in Policyholders' funds                   | 885           | 4,642       |
| 05   | Available Assets in Shareholders Fund: Deduct:   | 63,919<br>-   | 73,318<br>- |
| 06   | Other Liabilities of shareholders' fund          | 10            | 20,610      |
| 07   | Excess in Shareholders' funds                    | 63,909        | 52,708      |
| 08   | Total ASM (04)+(07)                              | 64,794        | 57,350      |
| 09   | Total RSM  | 15,180        | 13,837      |
| 10   | Solvency Ratio (ASM/RSM)                         | 4.27          | 4.14        |

## Certification:

I, Sanjeeb Kumar the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

| Sd/ | -              |
|-----|----------------|
| San | jeeb Kumar     |
| App | ointed Actuary |

Place: Gurgaon
Date:

# Notes

- Item No. 01 is the amount of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000;
- 2. Item No. 02 is the amount of Mathematical Reserves as mentioned in Form H;
- 3. Item Nos. 03 and 06 are the amounts of other liabilities as mentioned in the Balance Sheet;
- 4. Items No. 05 is the amount of the Total Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000.



## FORM L-33-NPAs-7

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement as on : 30th September 2013 Name of the Fund- Life Fund

Details of Investment Portfolio

Periodicity of Submission : Quarterly Rs. In Crores

| NO | PARTICULARS                                       | Bonds/              | Debentures                      |                     | Loans                           | Other Debt Instruments |                                 | Total               |                              |
|----|---|---------------------|---------------------------------|---------------------|---------------------------------|------------------------|---------------------------------|---------------------|------------------------------|
|    |   | YTD (AS on<br>Date) | Prev. FY (As on<br>31 Mar 2013) | YTD (AS on<br>Date) | Prev. FY (As on 31<br>Mar 2013) | YTD (AS on<br>Date)    | Prev. FY (As on<br>31 Mar 2013) | YTD (AS on<br>Date) | Prev. FY (As on 31 Mar 2013) |
| 1  | Investment Assets (As per Form 3A/3B- Total Fund) | 422.98              | 417.61                          | -                   | -                               | 157.67                 | 152.52                          | 1,872.58            | 1,839.65                     |
| 2  | Gross NPA   | -                   | -                               | -                   | -                               | -                      | -                               | -                   | -                            |
| 3  | % of Gross NPA on Investment Assets               | -                   | -                               | -                   | -                               | -                      | -                               | -                   | -                            |
| 4  | Provision Made on NPA                             | -                   | -                               | -                   | -                               | -                      | -                               | -                   | -                            |
| 5  | Provision as a % on NPA (4/2)                     | -                   | -                               | -                   | -                               | -                      | -                               |                     | -                            |
| 6  | Provision on Standard Assets                      | -                   | -                               | -                   | -                               |                        | -                               | -                   | -                            |
| 7  | Net Investment Assets (1-4)                       | 422.98              | 417.61                          | -                   | -                               | 157.67                 | 152.52                          | 1,872.58            | 1,839.65                     |
| 8  | Net NPA (2-4)                                     | -                   | -                               | •                   | -                               | -                      | -                               | ,                   | -                            |
| 9  | % of Net NPA to Net Investment Assets (8/7)       | -                   | -                               | -                   | -                               | -                      | -                               | -                   | -                            |
| 10 | Write off made during the period                  | -                   | -                               | -                   | -                               | -                      | -                               | -                   | -                            |

## Note:

- 1 The above statement, in the case of Life Insurers shall be prepared 'fund wise' viz. Life Fund, Pension & General Annuity and Group Business and ULIP Fund.
- 2 Investment assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the balance sheet
- 3 Gross NPA is investments classified as NPA, before any provisions

Jitendra Nayyar

4 Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F&A/Circulars/169/Jan/2006-07 as amended from time to time

- 5 Net Investment assets is net of 'provisions'
- 6 Net NPA is gross NPAs less provisions
- 7 Wite off as approved by the board

Chief Financial Officer

AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

4:

Statement as on : 30th September 2013

## Name of the Fund Linked Fund

Details of Investment Portfolio

| NO | PARTICULARS                                       | Bonds/              | Debentures                      |                     | Loans                           | Other Debt          | Instruments                     | Т                   | otal                            |
|----|---|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|
|    |   | YTD (AS on<br>Date) | Prev. FY (As on<br>31 Mar 2013) | YTD (AS on<br>Date) | Prev. FY (As on 31<br>Mar 2013) | YTD (AS on<br>Date) | Prev. FY (As on<br>31 Mar 2013) | YTD (AS on<br>Date) | Prev. FY (As on<br>31 Mar 2013) |
| 1  | Investment Assets (As per Form 3A/3B- Total Fund) | 591.92              | 907.41                          | -                   | -                               | 19.40               | 138.55                          | 5,155.37            | 5,399.39                        |
| 2  | Gross NPA   | -                   | -                               |                     | -                               | -                   | -                               |                     | -                               |
| 3  | % of Gross NPA on Investment Assets               | -                   | -                               | -                   | -                               | -                   | -                               | -                   | -                               |
| 4  | Provision Made on NPA                             | -                   |                                 | -                   | -                               | -                   | -                               | -                   | -                               |
| 5  | Provision as a % on NPA (4/2)                     | -                   | -                               | -                   | -                               | -                   | -                               |                     | -                               |
| 6  | Provision on Standard Assets                      | -                   |                                 | -                   | -                               | -                   | -                               | -                   | -                               |
| 7  | Net Investment Assets (1-4)                       | 591.92              | 907.41                          | -                   | -                               | 19.40               | 138.55                          | 5,155.37            | 5,399.39                        |
| 8  | Net NPA (2-4)                                     | -                   | -                               | -                   | -                               | -                   | -                               | -                   | -                               |
| 9  | % of Net NPA to Net Investment Assets (8/7)       | -                   | -                               | -                   | -                               |                     | -                               | -                   | -                               |
| 10 | Write off made during the period                  | -                   | -                               | -                   | -                               | -                   | -                               | -                   | -                               |

Note:

1 The above statement, in the case of Life Insurers shall be prepared 'fund wise' viz. Life Fund, Pension & General Annuity and Group Business and ULIP Fund.

2 Investment assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the balance sheet

Jitendra Nayyar

3 Gross NPA is investments classified as NPA, before any provisions

Chief Financial Officer

- 4 Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F&A/Circulars/169/Jan/2006-07 as amended from time to time
- 5 Net Investment assets is net of 'provisions'
- 6 Net NPA is gross NPAs less provisions
- 7 Wite off as approved by the board
- 8 During the quarter category of DPF fund has been changed from life to linked.

Rs. In Crores

Statement as on : 30th September 2013

## Name of the Fund Pension Fund

Details of Investment Portfolio

Rs. In Crores

| NO | PARTICULARS                                       | Bonds      | /Debentures     |            | Loans              | Other Debt | Instruments     | T          | otal            |
|----|---|------------|-----------------|------------|--------------------|------------|-----------------|------------|-----------------|
|    |   | YTD (AS on | Prev. FY (As on | YTD (AS on | Prev. FY (As on 31 | YTD (AS on | Prev. FY (As on | YTD (AS on | Prev. FY (As on |
| 1  | Investment Assets (As per Form 3A/3B- Total Fund) | 41.40      | 72.42           | -          | -                  | 54.23      | 27.18           | 618.42     | 646.77          |
| 2  | Gross NPA   | -          | -               | -          | -                  | -          | -               |            | -               |
| 3  | % of Gross NPA on Investment Assets               | -          | -               | -          | -                  | -          | -               | -          | -               |
| 4  | Provision Made on NPA                             | -          | -               | -          | -                  | -          | -               | -          | -               |
| 5  | Provision as a % on NPA (4/2)                     | -          | -               | -          | -                  | -          | -               | -          | -               |
| 6  | Provision on Standard Assets                      | -          | -               | -          | -                  | -          | -               | -          | -               |
| 7  | Net Investment Assets (1-4)                       | 41.40      | 72.42           | -          | -                  | 54.23      | 27.18           | 618.42     | 646.77          |
| 8  | Net NPA (2-4)                                     | -          | -               | -          | -                  | -          | -               | -          | -               |
| 9  | % of Net NPA to Net Investment Assets (8/7)       | -          | -               | -          | -                  | -          | -               | -          | -               |
| 10 | Write off made during the period                  | -          | -               | -          | -                  | -          | -               | -          | -               |

Note:

- 1 The above statement, in the case of Life Insurers shall be prepared 'fund wise' viz. Life Fund, Pension & General Annuity and Group Business and ULIP Fund.
- 2 Investment assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the balance sheet
- 3 Gross NPA is investments classified as NPA, before any provisions
- 4 Provision made on the 'Standard Assets' shall be as per Circular: 32/2/F&A/Circulars/169/Jan/2006-07 as amended from time to time
- 5 Net Investment assets is net of 'provisions'
- 6 Net NPA is gross NPAs less provisions7 Wite off as approved by the board

Jitendra Nayyar

Chief Financial Officer

AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

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## FORM L-34-YIELD ON INVESTMENTS-1

NAME OF THE INSURER: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement as on: 30th September 2013 Statement of Investment and Income on Investment Name of the Fund - Life Fund

|     |  |               |                      | Current Qu                    | ıarter           |                   |                      | Year to [                     | Date (current year) |                |                                  | Year to                          | Date (previous year          | )3             |
|-----|--|---------------|----------------------|-------------------------------|------------------|-------------------|----------------------|-------------------------------|---------------------|----------------|----------------------------------|----------------------------------|------------------------------|----------------|
| No. | Category of Investment   | Category Code | Investment<br>(Rs.)¹ | Income on<br>Investment (Rs.) | Gross Yield (%)¹ | Net Yield<br>(%)² | Investment<br>(Rs.)¹ | Income on<br>Investment (Rs.) | Gross Yield (%)¹    | Net Yield (%)² | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment<br>(Rs.) | Gross Yield (%) <sup>1</sup> | Net Yield (%)² |
| Α   | GOVERNMENT SECURITIES  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | Central Government Bonds   | CGSB          | 745.27               | 14.76                         | 1.98%            | 1.98%             | 646.60               | 38.37                         | 5.93%               | 5.93%          | 305.79                           | 10.14                            | 3.32%                        | 3.32%          |
|     | Deposit under Section 7 of Insurance Act, 1938   | CDSS          | 10.17                | 0.22                          | 2.14%            | 2.14%             | 10.11                | 0.44                          | 4.31%               | 4.31%          | 10.06                            | 0.40                             | 3.95%                        | 3.95%          |
|     | Treasury Bills   | CTRB          | 234.63               | 4.56                          | 1.94%            | 1.94%             | 252.96               | 9.70                          | 3.84%               | 3.84%          | 280.36                           | 11.56                            | 4.12%                        | 4.12%          |
| В   | GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | State Government Bonds   | SGGB          | 139.52               | 2.92                          | 2.09%            | 2.09%             | 158.78               | 7.74                          | 4.87%               | 4.87%          | 167.71                           | 6.81                             | 4.06%                        | 4.06%          |
| с   | HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT                           |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | TAXABLE BONDS  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                | HTDN          | 55.62                | 1.31                          | 2.35%            | 2.35%             | 56.62                | 2.66                          | 4.69%               | 4.69%          | 69.32                            | 3.48                             | 5.02%                        | 5.02%          |
| D   | INFRASTRUCTURE INVESTMENTS   |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | TAXABLE BONDS  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | Infrastructure - PSU - Equity shares - Quoted  | ITPE          | 0.01                 | 0.00                          | 5.39%            | 5.39%             | 0.01                 | 0.00                          | 8.62%               | 8.62%          | 0.00                             | 0.00                             | 0.00%                        | 0.00%          |
|     | Infrastructure - Corporate Securities - Equity shares-Quoted                                     | ITCE          | 0.01                 | (0.00)                        | -5.44%           | -5.44%            | 0.01                 | (0.00)                        | -6.48%              | -6.48%         | 0.00                             | 0.00                             | 0.00%                        | 0.00%          |
|     | Infrastructure - PSU - Debentures / Bonds  | IPTD          | 370,77               | 8.41                          | 2.27%            | 2.27%             | 354.76               | 16.13                         | 4.55%               | 4.55%          | 282.49                           | 11.01                            | 3.90%                        | 3.90%          |
|     | Infrastructure - PSU - CPs   | IPCP          | _                    |                               |                  |                   | -                    | -                             |                     |                | 0.00                             | 0.00                             | 0.00%                        | 0.00%          |
|     | Infrastructure - Other Corporate Securities - Debentures /<br>Bonds                              | ICTD          | 2.45                 | 0.06                          | 2.27%            | 2.27%             | 2.44                 | 0.11                          | 4.53%               | 4.53%          | 0.00                             | 0.00                             | 0.00%                        | 0.00%          |
| E   | APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | PSU - Equity shares - Quoted   | EAEQ          | 0.04                 | 0.00                          | 1.51%            | 1.51%             | 0.03                 | 0.00                          | 3.95%               | 3.95%          | 0.01                             | 0.00                             | 13.87%                       | 13.87%         |
|     | Corporate Securities - Equity shares (Ordinary)- Quoted  | EACE          | 0.06                 | 0.01                          | 8.10%            | 8.10%             | 0.05                 | 0.01                          | 14.55%              | 14.55%         | 0.02                             | 0.00                             | 8.44%                        | 8.44%          |
|     | Commercial Papers  | ECCP          | 18.08                | 0.40                          | 2.22%            | 2.22%             | 13.64                | 0.61                          | 4.49%               | 4.49%          | 0.00                             | 0.00                             | 0.00%                        | 0.00%          |
|     | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL, RBI | ECDB          | 105.50               | 2.84                          | 2.69%            | 2.69%             | 102.76               | 5.50                          | 5.35%               | 5.35%          | 87.92                            | 4.20                             | 4.78%                        | 4.78%          |
|     | Deposits - CDs with Scheduled Banks  | EDCD          | 78.21                | 1.66                          | 2.12%            | 2.12%             | 64.53                | 2.77                          | 4.29%               | 4.29%          | 74.52                            | 4.36                             | 5.86%                        | 5.86%          |
|     | Deposits - Repo / Reverse Repo   | ECMR          | 38.36                | 0.91                          | 2.37%            | 2.37%             | 20.37                | 0.99                          | 4.84%               | 4.84%          | 35.23                            | 0.12                             | 0.34%                        | 0.34%          |
|     | Corporate Securities - Debentures  | ECOS          | 14.31                | 0.33                          | 2.29%            | 2.29%             | 16.05                | 0.91                          | 5.69%               | 5.69%          | 50.86                            | 2.32                             | 4.56%                        | 4.56%          |
|     | Mutual Funds - Gilt / G Sec / Liquid Schemes   | EGMF          | 42.23                | 1.12                          | 2.64%            | 2.64%             | 54.67                | 2.58                          | 4.72%               | 4.72%          | 0.00                             | 2.96                             | 0.00%                        | 0.00%          |
| F   | OTHER INVESTMENTS  |               |                      |                               |                  |                   |                      |                               |                     |                |                                  |                                  |                              |                |
|     | Mutual Funds - Debt / Income / Serial Plans / Liquid Secemes                                     | OMGS          | 2.70                 | 0.07                          | 2.55%            | 2.55%             | 9.88                 | 0.45                          | 4.56%               | 4.56%          | 0.00                             | 0.25                             | 0.00%                        | 0.00%          |
|     | Equity Shares (incl Co-op Societies)   | OESH          | 0.01                 | 0.00                          | 9.77%            | 9.77%             | 0.01                 | 0.00                          | 14.68%              | 14.68%         | 0.01                             | 0.00                             | 3.68%                        | 3.68%          |
|     | TOTAL  |               | 1.857.95             | 39.54                         |                  | 1                 | 1.764.30             | 88.97                         |                     |                | 1364.28                          | 57.61                            | i                            |                |

NAME OF THE INSURER: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122 Statement as on: 30th September 2013 Statement of investment and income on investment

Name of the Fund- Linked Fund

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Rs. In Crores Current Quarter Year to Date (current year) Year to Date (previous year) ncome or No. Category of Investment **Category Code** Investment Income on Net Yield Income on Investmen Gross Yield (%)1 Gross Yield (%)1 Net Yield (%)<sup>2</sup> Gross Yield (%)1 Net Yield (%)2 nvestmen Investmen (Rs.)1 (%)<sup>2</sup> (Rs.)1 Investment (Rs.) Investment (Rs.) (Rs.)1 (Rs.) A GOVERNMENT SECURITIES Central Government Bonds CGSB 717 74 (73.95 -10 30% -10 30% 690.45 (40.24) -5.83% -5.83% 306.76 15 97 5 21% 5 219 CTRB 76.89 1.45 1.89% 1.89% 60.80 2.28 3.75% 3.75% 0.00 0.42 0.00% 0.00% Treasury Bills B GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES State Government Bonds SGGB 31.33 (2.09) -6.67% -6.67% 32.16 (0.49)-1.52% -1.52% 23.00 1.40 6.07% 6.07% HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT TAXABLE BONDS Bonds / Debentures issued by NHB / Institutions accredited by HTDN 171.20 (3.31)-1.93% -1.93% 208.27 4.06 1.95% 1.95% 348.59 20.95 6.01% 6.01% D INFRASTRUCTURE INVESTMENTS TAXABLE BONDS Infrastructure - PSU - Equity shares - Quoted 215.24 3.17 1.47% 1.47% 236.74 4.29 1.81% 1.81% 221.54 15.58 7.03% 7.03% Infrastructure - Corporate Securities - Equity shares-Quoted 266.11 (45.54) -17.11% -17.11% 269.60 (57.78) -21.43% -21.43% 290.26 33.55 11.56% 11.56% IPTD 290.58 (8.36) -2.88% -2.88% 3.19 1.01% 36.56 6.52% 6.52% Infrastructure - PSU - Debentures / Bonds 314.84 1.01% 560.76 Infrastructure - Other Corporate Securities - Debentures / ICTD 73.43 (2.85) -3.88% -3.88% 75.07 0.36 0.48% 0.48% 0.00 0.00 0.00% 0.00% E APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS PSU - Equity shares - Quoted FΔFΩ 524.95 (78.94) -15.04% -15.04% 581.82 (93.47) -16.06% -16.06% 755.83 23.79 3.15% EACE 2,010.38 8.50 0.42% 0.42% 2,058.83 129.47 6.29% 6.29% 2205.71 234.76 10.64% Corporate Securities - Equity shares (Ordinary)- Quoted 10.64% 0.90 0.02 2.00% 2.00% 0.67 0.03 4.19% 4.19% 0.00 0.00 0.00% 0.009 Deposits - Deposit with Scheduled Banks, FIs (incl. Bank ECDB 320.44 9.84 3.07% 3.07% 317.74 19.30 6.07% 6.07% 5.55% 310.67 17.25 5.55% 4.26% Deposits - CDs with Scheduled Banks FDCD 11.87 0.25 2.08% 2.08% 11.64 0.50 4.26% 111.37 6.72 6.04% 6.04% Deposits - Repo / Reverse Repo ECMR 50.15 4.73% 8.50% ECOS 134.25 154.19 2.60 504.82 32.18 Corporate Securities - Debentures (3.13)-2.33% -2.33% 1.69% 1.69% 6.37% 6.37% Mutual Funds - Gilt / G Sec / Liquid Schemes FGMF 74.25 1.90 2.55% 2.55% 100.74 4.63 4.59% 4.59% 0.00 7.91 0.00% 0.00% Net Current Assets (Only in respect of ULIP Business) ENCA 466.69 466.69 340.38 0.00 0.00% 0.00% F OTHER INVESTMENTS 4.48% 0.00% Mutual Funds - Debt / Income / Serial Plans / Liquid Secemes OMGS 17.04 0.42 2.47% 2.47% 29.99 1.34 4.48% 0.00 1.67 0.00% OESH 158.21 4.40 2.78% 2.78% 165.73 (6.04 -3.64% -3.64% 214.05 -33.76 -15.77% -15.779 Equity Shares (incl Co-op Societies) OLDB 45.43 0.24 0.53% 0.53% 45.69 1.72 3.77% 3.77% 45.51 6.61% 6.61% TOTAL 5,657.08 (186.81) 5,848.51 (22.97) 418.36

## FORM L-34-YIELD ON INVESTMENTS-1

NAME OF THE INSURER: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement as on : 30th September 2013

Name of the Fund- Pension Fund

Statement of Investment and Income on Investment

|    | Rs. In Crores |
|----|---------------|
| )3 |               |
|    |               |

|     |   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     | Rs. In Crores  |
|-----|---|---------------|----------------------------------|-------------------------------|------------------------------|-------------------|----------------------------------|-------------------------------|---------------------|----------------|----------------------------------|----------------------------------|---------------------|----------------|
|     |   |               |                                  | Current Q                     | uarter                       |                   |                                  | Year to I                     | Date (current year) |                |                                  | Year to                          | Date (previous year | )3             |
| No. | Category of Investment  | Category Code | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment (Rs.) | Gross Yield (%) <sup>1</sup> | Net Yield<br>(%)² | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment (Rs.) | Gross Yield (%)¹    | Net Yield (%)² | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment<br>(Rs.) | Gross Yield (%)¹    | Net Yield (%)² |
| Α   | GOVERNMENT SECURITIES   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | Central Government Bonds  | CGSB          | 105.39                           | 2.16                          | 2.05%                        | 2.05%             | 96.42                            | 4.00                          | 4.15%               | 4.15%          | 63.81                            | 2.53                             | 3.96%               | 3.96%          |
|     | Treasury Bills  | CTRB          | 166.20                           | 2.81                          | 1.69%                        | 1.69%             | 146.16                           | 5.13                          | 3.51%               | 3.51%          | 115.87                           | 4.05                             | 3.50%               | 3.50%          |
| В   | GOVERNMENT SECURITIES / OTHER APPROVED SECURITIES   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | State Government Bonds  | SGGB          | 59.94                            | 1.23                          | 2.05%                        | 2.05%             | 71.60                            | 2.96                          | 4.13%               | 4.13%          | 39.86                            | 1.56                             | 3.91%               | 3.91%          |
| С   | HOUSING & LOANS TO STATE GOVT. FOR HOUSING AND FIRE FIGHTING EQUIPMENT                              |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | TAXABLE BONDS   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | Bonds / Debentures issued by NHB / Institutions accredited by NHB                                   | HTDN          | 1.58                             | 0.04                          | 2.31%                        | 2.31%             | 5.76                             | 0.26                          | 4.60%               | 4.60%          | 22.45                            | 0.81                             | 3.61%               | 3.61%          |
| D   | INFRASTRUCTURE INVESTMENTS  |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | TAXABLE BONDS   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | Infrastructure - PSU - Debentures / Bonds   | IPTD          | 42.86                            | 0.99                          | 2.30%                        | 2.30%             | 46.73                            | 2.16                          | 4.62%               | 4.62%          | 58.37                            | 2.18                             | 3.73%               | 3.73%          |
|     | Infrastructure - Other Corporate Securities - Debentures / Bonds                                    | ICTD          | 0.14                             | 0.00                          | 2.29%                        | 2.29%             | 0.14                             | 0.01                          | 4.58%               | 4.58%          | 0.00                             | 0.00                             | 0.00%               | 0.00%          |
| E   | APPROVED INVESTMENT SUBJECT TO EXPOSURE NORMS   |               |                                  |                               |                              |                   |                                  |                               |                     |                |                                  |                                  |                     |                |
|     | Commercial Papers   | ECCP          | 42.75                            | 0.95                          | 2.23%                        | 2.23%             | 33.26                            | 1.50                          | 4.50%               | 4.50%          |                                  |                                  |                     |                |
|     | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank<br>Balance awaiting Investment), CCIL, RBI | ECDB          | 218.59                           | 5.33                          | 2.44%                        | 2.44%             | 210.84                           | 10.20                         | 4.84%               | 4.84%          | 30.97                            | 1.60                             | 5.15%               | 5.15%          |
|     | Deposits - CDs with Scheduled Banks   | EDCD          | 16.36                            | (0.10)                        | -0.63%                       | -0.63%            | 18.02                            | 0.31                          | 1.72%               | 1.72%          | 144.42                           | 6.01                             | 4.16%               | 4.16%          |
|     | Deposits - Repo / Reverse Repo  | ECMR          | 7.92                             | 0.18                          | 2.26%                        | 2.26%             | 6.99                             | 0.30                          | 4.28%               | 4.28%          | 0.00                             | 0.19                             | 0.00%               | 0.00%          |
|     | Corporate Securities - Debentures   | ECOS          | 0.55                             | 0.01                          | 2.05%                        | 2.05%             | 0.77                             | 0.03                          | 4.28%               | 4.28%          | 4.44                             | 0.21                             | 4.69%               | 4.69%          |
|     | Mutual Funds - Gilt / G Sec / Liquid Schemes  | EGMF          | 7.33                             | 0.19                          | 2.54%                        | 2.54%             | 14.18                            | 0.65                          | 4.61%               | 4.61%          | 0.00                             | 0.47                             | 0.00%               | 0.00%          |
|     | TOTAL   |               | 669.60                           | 13.79                         | _                            |                   | 650.86                           | 27.51                         |                     |                | 480.20                           | 19.60                            |                     |                |

## CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

DATE: 07-11-2013 Note:

Category of Investment (COI) shall be as per Guidelines

- 1 Book Value and Market value are as at reporting date
- 2 Yield netted for Tax
- 3 FORM-1 shall be prepared in respect of each fund.

  AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

Jitendra Nayyar Director- Finance



# FORM L-35-DOWNGRADING OF INVESTMENTS - 2

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122
Statement for the period: 30th September 2013

Name of Fund- Life Fund

Statement of Down Graded Investments Periodicity of Submission: Quarterly

Rs. In Crores

| No | Name of the Security    | COI | Amount | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current Grade | Date of<br>Downgrade | Remarks |
|----|-------------------------|-----|--------|---------------------|------------------|-------------------|---------------|----------------------|---------|
| Α. | During the Quarter 1    | NIL |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
| В. | As on Date <sup>2</sup> | NIL |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |

# AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

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# FORM L-35-DOWNGRADING OF INVESTMENTS - 2

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement for the period: 30th September 2013 Name of Fund- Linked Fund

Statement of Down Graded Investments Periodicity of Submission: Quarterly

Rs. In Crores

| No | Name of the Security            | COI | Amount | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current Grade | Date of<br>Downgrade | Remarks |
|----|---------------------------------|-----|--------|---------------------|------------------|-------------------|---------------|----------------------|---------|
| A. | During the Quarter <sup>1</sup> | NIL |        |                     |                  |                   |               |                      |         |
|    |                                 |     |        |                     |                  |                   |               |                      |         |
|    |                                 |     |        |                     |                  |                   |               |                      |         |
| В. | As on Date <sup>2</sup>         | NIL |        |                     |                  |                   |               |                      |         |
|    |                                 |     |        |                     |                  |                   |               |                      |         |
|    |                                 |     |        |                     |                  |                   |               |                      |         |
|    |                                 |     |        |                     |                  |                   |               |                      |         |

AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

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# FORM L-35-DOWNGRADING OF INVESTMENTS - 2

Company Name & Code: AVIVA LIFE INSURANCE COMPANY INDIA LIMITED, Code: 0122

Statement for the period: 30th September 2013 Name of Fund Pension Fund

Statement of Down Graded Investments

Periodicity of Submission: Quarterly

Rs. In Crores

| No | Name of the Security    | COI | Amount | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current Grade | Date of<br>Downgrade | Remarks |
|----|-------------------------|-----|--------|---------------------|------------------|-------------------|---------------|----------------------|---------|
| A. | During the Quarter 1    | NIL |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
| В. | As on Date <sup>2</sup> | NIL |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |
|    |                         |     |        |                     |                  |                   |               |                      |         |

# **CERTIFICATION**

Note:

Certified that the information given herein are correct and complete to the best of my knowledge and belief and nothing has been concealed or suppressed.

DATE: 07-11-2013

1 Provide details of Down Graded Investments during the Quarter.

Jitendra Nayyar

Director- Finance

- 2 Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.
- ${f 3}$  FORM-2 shall be prepared in respect of each fund.
- 4 Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

AVIVA LIFE INSURANCE COMPANY INDIA LIMITED

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|   |   |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    | (                | Rs in Lakhs)        |
|---|---|------------|--------------------|-----------------|---------------------|--------------|--------------------|-----------------|---------------------|--------------|--------------------|-----------------|---------------------|----------------|--------------------|------------------|---------------------|
|   |   |            | Q2 '1              | 3-14            |                     |              | Q2 '1              | 2-13            |                     |              | YID                | SEP '13         |                     |                | YTD                | SEP '12          |                     |
|   |   |            |                    |                 | Sum<br>Insured,     |              |                    |                 | Sum<br>Insured,     |              |                    |                 | Sum Insured,        |                |                    |                  | ium Insured,        |
|   |   | Premium    | No. of<br>Policies | No. of Lives    | Wherever applicable | Premium      | No. of<br>Policies | No. of Lives    | Wherever applicable | Premium      | No. of<br>Policies | No. of Lives    | Wherever applicable | Premium        | No. of<br>Policies |                  | Wherever applicable |
| 1 | First year Premium                                | riemiom    | rolicles           | No. of Lives    | applicable          | riemiom      | rolicies           | NO. OI LIVES    | аррисавіе           | riemom       | roncies            | NO. OI LIVES    | applicable          | rieillioili    | rolicies           | NO. OI LIVES     | applicable          |
|   | i Individual Single Premium- (ISP)                |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-10000                                      | 0          | 82                 | 82              | 18                  | 1            | 211                | 211             | 44                  | 1            | 104                | 104             | 23                  | 3              | 422                | 422              | 94                  |
|   | From 10,000-25,000                                |            |                    |                 |                     |              |                    | 1.2             | -                   | 0            |                    |                 |                     | 0              | 1                  | _1               | 6                   |
|   | From 25001-50,000<br>From 50,001- 75,000          | 2          | 5                  | 5               | 14                  | 7            | 17<br>2            | 17<br>2         | 80                  | 3<br>1       | 8                  | 8               | 18                  | 13<br>2        | 31<br>3            | 31<br>3          | 105<br>4            |
|   | From 75,000-100,000                               | 3          | - 3                | 3               | - 8                 | 13           | 11                 | 11              | 21                  | 6            | 6                  | 6               | 15                  | 22             | 20                 | 20               | 36                  |
|   | From 1,00,001 -1,25,000                           | -          | -                  | -               | -                   | 3            | i                  | i               | 2                   | -            | -                  | -               | -                   | 4              | 1                  | 1                | 2                   |
|   | Above Rs. 1,25,000                                | 30         | 4                  | 4               | 21                  | 86           | 14                 | 14              | 111                 | 27           | 4                  | 4               | 21                  | 160            | 23                 | 23               | 278                 |
|   | ii Individual Single Premium (ISPA)- Annuity      |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-50000                                      | 13         | 34                 | 34              | -                   | 14           | 16                 | 16              | -                   | 23           | 63                 | 63              |                     | 27             | 21                 | 21               | -                   |
|   | From 50,001-100,000<br>From 1,00,001-150,000      | 45<br>18   | 64<br>16           | 64<br>16        |                     | 22<br>12     | 17<br>5            | 17<br>5         | -                   | 90<br>40     | 133<br>37          | 133<br>37       |                     | 36<br>23       | 21<br>6            | 21<br>6          | - :                 |
|   | From 150,001-130,000                              | 20         | 12                 | 12              | -                   | 17           | 9                  | 9               | -                   | 26           | 16                 | 16              |                     | 32             | 9                  | 9                | -                   |
|   | From 2,00,,001-250,000                            | 15         | 7                  | 7               | -                   | 4            | 1                  | i               | -                   | 23           | 11                 | 11              |                     | 9              | i                  | i                | -                   |
|   | From 2,50,001 -3,00,000                           | 13         | 5                  | 5               | -                   | 2            | -                  | -               | -                   | 13           | 5                  | 5               |                     | 5              | -                  | -                | -                   |
|   | Above Rs. 3,00,000                                | 23         | 6                  | 6               | -                   | 27           | 4                  | 4               | -                   | 76           | 13                 | 13              |                     | 119            | 7                  | 7                | -                   |
|   | iii Group Single Premium (GSP)                    |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-10000                                      | -          | -                  | -               | (54)                | 0            | -                  | 11              | (83)                | -            | -                  | -               | (71)                | 0              | -                  | 11               | (177)               |
|   | From 10,000-25,000                                | -          | -                  | -               | -                   | -            | -                  | -               |                     | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 25001-50,000                                 | -          | -                  | -               | -                   | 0            | -                  | 31              | 104                 | -            | -                  | -               | -                   | 1              | -                  | 70               | 180                 |
|   | From 50,001- 75,000<br>From 75,000-100,000        | -          | -                  | -               | -                   | - 1          | -                  | - 8             | 93                  |              | -                  |                 |                     | - 1            | -                  | - 8              | 93                  |
|   | From 1,00,001 -1,25,000                           |            | -                  | -               | _                   | - '          |                    | -               | -                   |              |                    | -               |                     |                | _                  | -                | -                   |
|   | Above Rs. 1,25,000                                | 30         | 1                  | 328             | 1,894               | 23           | -                  | 293             | 1,512               | 53           | 1                  | 611             | 3,194               | 32             | -                  | 517              | 2,414               |
|   | iv Group Single Premium- Annuity- GSPA            |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-50000                                      | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  |                 | -                   |                | -                  | -                | -                   |
|   | From 50,001-100,000                               | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 1,00,001-150,000                             | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 150,001- 2,00,000                            | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 2,00,,001-250,000<br>From 2,50,001 -3,00,000 |            | -                  |                 | -                   | -            | -                  | -               | -                   |              |                    | -               | -                   |                | -                  | -                | -                   |
|   | Above Rs. 3,00,000                                | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   |   |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | v Individual non Single Premium- INSP             |            |                    |                 |                     |              |                    |                 | 070 517             |              |                    |                 | 005.010             |                |                    |                  |                     |
|   | From 0-10000<br>From 10,000-25,000                | 394<br>815 | 15,271<br>5,308    | 15,271<br>5,310 | 207,400<br>135,381  | 651<br>1,432 | 12,577<br>9,654    | 12,564<br>9,649 | 273,567<br>227,787  | 732<br>1,475 | 26,976<br>9,801    | 26,976<br>9,806 | 395,260<br>263,198  | 1,203<br>2,669 | 29,319<br>18,147   | 29,306<br>18,153 | 519,977<br>427,303  |
|   | From 25001-50,000                                 | 695        | 2,237              | 2,240           | 37,626              | 1,432        | 4,250              | 4,247           | 64,378              | 1,475        | 4,008              | 4,012           | 68,533              | 2,869          | 7,579              | 7,586            | 117,983             |
|   | From 50,001 - 75,000                              | 874        | 1,696              | 1,696           | 25,763              | 1,198        | 2,256              | 2,255           | 30,639              | 1,380        | 2,687              | 2,688           | 41,732              | 1,908          | 3,682              | 3,683            | 49,867              |
|   | From 75,000-100,000                               | 495        | 589                | 590             | 12,467              | 713          | 785                | 785             | 14,570              | 812          | 1,012              | 1,014           | 20,394              | 1,243          | 1,447              | 1,450            | 28,481              |
|   | From 1,00,001 -1,25,000                           | 780        | 773                | 775             | 19,045              | 1,367        | 1,339              | 1,339           | 28,335              | 1,323        | 1,372              | 1,374           | 32,667              | 2,017          | 2,007              | 2,008            | 41,628              |
|   | Above Rs. 1,25,000                                | 1,935      | 783                | 784             | 48,919              | 2,712        | 1,095              | 1,095           | 67,402              | 2,966        | 1,370              | 1,374           | 84,405              | 4,344          | 1,803              | 1,806            | 110,084             |
|   | vi Individual non Single Premium- Annuity-        | INSPA      |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-50000                                      | -          |                    |                 |                     |              |                    | -               | -                   | -            | -                  |                 |                     |                | -                  | -                |                     |
|   | From 50,001-100,000                               | -          | -                  | -               | -                   | -            |                    | -               | -                   | -            | -                  |                 | -                   | -              | -                  | -                | -                   |
|   | From 1,00,001-150,000                             | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 150,001- 2,00,000<br>From 2,00,,001-250,000  | -          | -                  | -               | -                   | -            | -                  | -               |                     | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 2,50,001 -3,00,000                           | -          | -                  | -               | -                   | -            | -                  | -               | -                   |              |                    |                 | -                   |                | -                  | -                | -                   |
|   | Above Rs. 3,00,000                                | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | vii Group Non Single Premium (GNSP)               |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-10000                                      | 1,446      | -                  | 3,884           | (21,945)            | (2)          | 1                  | 9,483           | 772                 | 1,440        | -                  | 16,438          | (31,075)            | (8)            | 1                  | 19,024           | (8,395)             |
|   | From 10,000-25,000                                | 0          | -                  | 283             | 1                   | 4            | 1                  | 1,049           | 2,790               | 4            | 3                  | 1,641           | 3,881               | 8              | 4                  | 4,161            | 7,030               |
|   | From 25001-50,000                                 | 0          | -                  | 205             | 4                   | 5            | 4                  | 2,771           | 4,633               | 5            | 2                  | 857             | 3,499               | 8              | 5                  | 3,260            | 5,824               |
|   | From 50,001- 75,000                               | 0          | -                  | 76              | 1                   | 5            | 1                  | 1,680           | 2,314               | 5            | 2                  | 676             | 3,096<br>281        | 11             | 2                  | 3,634            | 6,908               |
|   | From 75,000-100,000<br>From 1,00,001 -1,25,000    | 0          | -                  | 21              | 8                   | 8            | 2                  | 830<br>415      | 11,440<br>7,083     | 2            | - 2                | 1,597<br>1,897  | 977                 | 12<br>11       | 3                  | 1,183<br>622     | 11,801<br>8,353     |
|   | Above Rs. 1,25,000                                | 1,646      | 18                 | 364,815         | 104,314             | 1,516        | 19                 | 90,608          | 107,553             | 8,339        | 30                 | 660,354         | 170,080             | 12,969         | 32                 | 161,689          | 213,506             |
|   | viii Group Non Single Premium- Annuity- GN        | ISPA       |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |
|   | From 0-10000                                      | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 10,000-25,000                                | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 25001-50,000<br>From 50.001- 75.000          | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   | From 50,001- 75,000<br>From 75,000-100,000        | -          | -                  | -               | -                   |              | -                  | -               |                     | -            | -                  | -               | -                   | -              | -                  | -                |                     |
|   | From 1,00,001 -1,25,000                           |            | -                  | -               | -                   | -            |                    | -               | -                   | -            |                    |                 | -                   | -              | -                  | -                | -                   |
|   | Above Rs. 1,25,000                                | -          | -                  | -               | -                   | -            | -                  | -               | -                   | -            | -                  | -               | -                   | -              | -                  | -                | -                   |
|   |   |            |                    |                 |                     |              |                    |                 |                     |              |                    |                 |                     |                |                    |                  |                     |

FORM L-36 :Premium and number of lives covered by policy type



|   |                                 |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              | (Rs in Lakhs)                          |
|---|---------------------------------|---------|--------------------|--------------|---|---------|--------------------|--------------|---|---------|--------------------|--------------|--|---------|--------------------|--------------|--|
|   |                                 |         | Q2 '               | 13-14        |   |         | Q2 '1              | 12-13        |   |         | YTD                | SEP '13      |  |         | YTC                | SEP '12      |  |
|   |                                 | Premium | No. of<br>Policies | No. of Lives | Sum<br>Insured,<br>Wherever<br>applicable | Premium | No. of<br>Policies | No. of Lives | Sum<br>Insured,<br>Wherever<br>applicable | Premium | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable | Premium | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable |
| 2 | Renewal Premium<br>i Individual |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              |  |
|   | From 0-10000                    | 1,877   | 32,770             | 32,793       | 521,871                                   | 2,182   | 32,075             | 32,149       | 279,734                                   | 3,273   | 67,524             | 67,597       | 925,103                                | 3,929   | 70,741             | 70,914       | 423,352                                |
|   | From 10,000-25,000              | 6,975   | 42,708             | 42,754       | 461,908                                   | 8,246   | 46,819             | 47,029       | 290,207                                   | 12,563  | 103,857            | 103,963      | 905,841                                | 16,058  | 119,971            | 120,536      | 531,258                                |
|   | From 25001-50,000               | 5,706   | 14,394             | 14,431       | 147,928                                   | 6,721   | 16,061             | 16,158       | 110,140                                   | 10,216  | 36,986             | 37,133       | 320,592                                | 12,626  | 42,778             | 43,054       | 235,683                                |
|   | From 50,001- 75,000             | 2,410   | 3,798              | 3,798        | 48,617                                    | 2,009   | 3,041              | 3,044        | 29,184                                    | 3,933   | 9,867              | 9,876        | 107,140                                | 3,458   | 8,874              | 8,924        | 69,929                                 |
|   | From 75,000-100,000             | 3,132   | 3,087              | 3,095        | 38,544                                    | 4,355   | 4,302              | 4,334        | 36,828                                    | 5,676   | 6,810              | 6,833        | 81,547                                 | 7,847   | 9,088              | 9,161        | 73,286                                 |
|   | From 1,00,001 -1,25,000         | 2,120   | 1,748              | 1,739        | 30,372                                    | 1,456   | 1,200              | 1,202        | 14,702                                    | 3,040   | 3,932              | 3,928        | 62,124                                 | 2,650   | 3,038              | 3,050        | 33,875                                 |
|   | Above Rs. 1,25,000              | 7,761   | 2,515              | 2,502        | 97,674                                    | 10,132  | 2,995              | 3,006        | 78,176                                    | 12,766  | 5,681              | 5,648        | 212,447                                | 18,036  | 6,505              | 6,533        | 162,167                                |
|   | ii Individual- Annuity          |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              |  |
|   | From 0-10000                    | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 10,000-25,000              | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 25001-50,000               | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 50,001- 75,000             | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 75,000-100,000             | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 1,00,001 -1,25,000         | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | Above Rs. 1,25,000              | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | iii Group                       |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              |  |
|   | From 0-10000                    | 225     | 2                  | -            | -   | (48)    | 30                 | 8,430        | 3,866                                     | 226     | 42                 | 31,966       | 24,259                                 | (47)    | 69                 | 46,997       | 10,526                                 |
|   | From 10,000-25,000              |         | -                  | -            | -   | 2       | 9                  | 483          | 1,380                                     | 2       | 3                  | 187          | 673                                    | ` 3     | 10                 | 590          | 1,522                                  |
|   | From 25001-50,000               | 0       | -                  | -            | 0   | 7       | 11                 | 1,673        | 5,660                                     | 7       | 8                  | 836          | 2,675                                  | 12      | 20                 | 2,836        | 8,440                                  |
|   | From 50,001- 75,000             | -       | -                  | -            | -   | 10      | 9                  | 5,966        | 3,918                                     | 6       | 5                  | 1,160        | 2,416                                  | 15      | 12                 | 6,757        | 5,277                                  |
|   | From 75,000-100,000             | -       | -                  | -            | -   | 13      | 6                  | 475          | 4,157                                     | 8       | 2                  | 644          | 1,124                                  | 20      | 8                  | 1,260        | 5,378                                  |
|   | From 1,00,001 -1,25,000         | -       | -                  | -            | -   | 5       | 1                  | 48           | 960                                       | 7       | 1                  | 1,361        | 2,581                                  | 16      | 6                  | 2,441        | 4,985                                  |
|   | Above Rs. 1,25,000              | 202     | 55                 | 28,820       | 161,645                                   | 512     | 26                 | 31,120       | 239,222                                   | 901     | 74                 | 259,791      | 312,530                                | 841     | 41                 | 77,506       | 361,017                                |
|   | iv Group-Annuity                |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              |  |
|   | From 0-10000                    | -       | -                  | _            | -   | _       | -                  | -            | -   | -       | -                  | -            | _                                      | -       | _                  | _            | _                                      |
|   | From 10,000-25,000              | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 25001-50,000               | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 50,001- 75,000             | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 75,000-100,000             | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | From 1,00,001 -1,25,000         | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   | Above Rs. 1,25,000              | -       | -                  | -            | -   | -       | -                  | -            | -   | -       | -                  | -            | -                                      | -       | -                  | -            | -                                      |
|   |                                 |         |                    |              |   |         |                    |              |   |         |                    |              |  |         |                    |              |  |

Premium stands for premium amount.
 No. of lives means no. of lives insured under the policies.
 Premium collected for Annuity will be disclosed separately as stated above.



# FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

(Rs in Lakhs)

|         | Business Acquisition through different channels (Group) |                  | Q2 '13-14            |         | Q2 '12-13        |                      |         |                                       | YTD SEP '13  |         | YTD SEP '12                           |         |         |  |
|---------|---|------------------|----------------------|---------|------------------|----------------------|---------|---------------------------------------|--------------|---------|---------------------------------------|---------|---------|--|
| SI. No. | Channels  | No. of Policies/ | No. of Lives Covered | Promium | No. of Policies/ | No. of Lives Covered | Promium | No. of<br>Policies/ No.<br>of Schemes | No. of Lives | Premium | No. of<br>Policies/ No.<br>of Schemes |         | Premium |  |
| 1       | Individual agents                                       | 3                | 644                  | 22      | 1                | 572                  | 16      | 3                                     | 853          | 31      | or schemes                            | 828     | 18      |  |
| 2       | Corporate Agents-Banks                                  | Ō                | 0                    | 1       | Ó                | 12                   | 5       | ō                                     | 1            | 2       | 0                                     | 146     | 24      |  |
| 3       | Corporate Agents -Others                                | 0                | 28,856               | 31      | 0                | 23,709               | 16      | 0                                     | 57,817       | 61      | 0                                     | 29,151  | 38      |  |
| 4       | Brokers   | 3                | 4,448                | 64      | 13               | 8,418                | 87      | 6                                     | 7,003        | 70      | 23                                    | 17,241  | 155     |  |
| 5       | Micro Agents  | 0                | 0                    | 0       | 0                | 0                    | -       | 0                                     | 0            | 0       | 0                                     | 0       | -       |  |
| - 6     | Direct Business   | 13               | 335,664              | 3,004   | 15               | 74,468               | 1,446   | 31                                    | 618,397      | 9,692   | 24                                    | 146,752 | 12,809  |  |
|         | Total(A)  | 19               | 369,612              | 3,122   | 29               | 107,179              | 1,571   | 40                                    | 684,071      | 9,856   | 48                                    | 194,118 | 13,045  |  |
| 1       | Referral (B)  | 0                | 0                    | 0       | 0                | 0                    | (2)     | 0                                     | 0            | 0       | 0                                     | 61      | -       |  |
|         | Grand Total (A+B)                                       | 19               | 369,612              | 3,122   | 29               | 107,179              | 1,568   | 40                                    | 684,071      | 9,856   | 48                                    | 194,179 | 13,045  |  |



# FORM L-38 Business Acquisition through different channels (Individuals)

(Rs in Lakhs)

|       |                          |                 | Busine  | ess Acquisition throug | gh different channels ( | Individuals)    |         |                 |         |
|-------|--------------------------|-----------------|---------|------------------------|-------------------------|-----------------|---------|-----------------|---------|
|       |                          | Q2 '1:          | 3-14    | Q2 '                   | 12-13                   | YTD SEP         | '13     | YTD SEP         | '12     |
| S.No. | Channels                 | No. of Policies | Premium | No. of Policies        | Premium                 | No. of Policies | Premium | No. of Policies | Premium |
| 1     | Individual agents        | 6,500           | 2,587   | 11,436                 | 4,247                   | 11,630          | 4,359   | 21,377          | 7,245   |
| 2     | Corporate Agents-Banks   | 13,149          | 2,807   | 13,004                 | 4,396                   | 21,169          | 4,465   | 23,590          | 6,968   |
| 3     | Corporate Agents -Others | -               | 0       | (148)                  | (1)                     | -               | (4)     | 4,787           | 28      |
| 4     | Brokers                  | 152             | 33      | 661                    | 105                     | 404             | 84      | 1,664           | 235     |
| 5     | Micro Agents             | 452             | 1       | -                      | -                       | 865             | 2       | -               | -       |
| 6     | Direct Business          | 6,635           | 740     | 7,265                  | 915                     | 13,552          | 1,327   | 13,043          | 1,715   |
|       | Total (A)                | 26,888          | 6,169   | 32,218                 | 9,663                   | 47,620          | 10,233  | 64,461          | 16,190  |
| 1     | Referral (B)             | 7               | 1       | 46                     | 7                       | 7               | 1       | 89              | 12      |
|       | Grand Total (A+B)        | 26,895          | 6,169   | 32,264                 | 9,670                   | 47,627          | 10,234  | 64,550          | 16,203  |



# FORM L-39-Data on Settlement of Claims for the quarter ended 30 Sep 2013

Date: 30 Sep 2013

# Individual

|         | Ageing of Claims*         |                             |         |                 |                 |                      |          |                          |                         |  |  |  |  |  |
|---------|---------------------------|-----------------------------|---------|-----------------|-----------------|----------------------|----------|--------------------------|-------------------------|--|--|--|--|--|
|         |                           |                             |         | No. of cl       | aims paid       |                      |          |                          | Total amount of         |  |  |  |  |  |
| SI. No. | Types of Claims           | On or<br>before<br>maturity | 1 month | 1 - 3<br>months | 3 - 6<br>months | 6 months - 1<br>year | > 1 year | Total No. of claims paid | claims paid<br>(in'000) |  |  |  |  |  |
|         | 1 Maturity Claims         | -                           | 1,307   | 226             | 134             | 114                  | 101      | 1,882                    | 227,052                 |  |  |  |  |  |
| :       | 2 Survival Benefit        | -                           | 51      | 3               | 4               | 2                    | 11       | 71                       | 1,543                   |  |  |  |  |  |
| ;       | 3 for Annuities / Pension | -                           | 860     | 20              | 9               | 4                    | 2        | 895                      | 2,052                   |  |  |  |  |  |
|         | 4 For Surrender           |                             | 16,708  | 11              | -               | -                    | -        | 16,719                   | 2,284,979               |  |  |  |  |  |
|         | 5 Other benefits          | -                           |         |                 |                 |                      |          | -                        |                         |  |  |  |  |  |
|         | CI/PTD/ADP                | -                           | 1       | 2               | -               | -                    | -        | 3                        | 2,270                   |  |  |  |  |  |
|         | HCB                       | -                           | 8       | 3               | -               | -                    | -        | 11                       | 86                      |  |  |  |  |  |
|         | ADB                       | -                           | 16      | 8               |                 |                      |          | 24                       | 7,056                   |  |  |  |  |  |
|         | IB                        | -                           | 13      | -               | -               | -                    | -        | 13                       | 359                     |  |  |  |  |  |
|         | 6 Partial Withdrawals     |                             | 511     | -               | -               | -                    | -        | 511                      | 63,980                  |  |  |  |  |  |
|         | 7 Auto Foreclosure        |                             | 9,685   | 4               | -               | -                    | -        | 9,689                    | 480,212                 |  |  |  |  |  |
|         | 8 EL Surrender            |                             | 8,034   | 33              | -               | -                    | -        | 8,067                    | 69,143                  |  |  |  |  |  |
|         | 9 Death Claims            | -                           | 286     | 124             |                 |                      |          | 410                      | 201,431                 |  |  |  |  |  |

The figures for individual and group insurance business need to be shown separately

# Group

|         | Ageing of Claims*         |                             |         |                 |                 |                      |          |                          |                         |  |  |  |  |  |  |
|---------|---------------------------|-----------------------------|---------|-----------------|-----------------|----------------------|----------|--------------------------|-------------------------|--|--|--|--|--|--|
|         |                           |                             |         | Total amount of |                 |                      |          |                          |                         |  |  |  |  |  |  |
| SI. No. | Types of Claims           | On or<br>before<br>maturity | 1 month | 1 - 3<br>months | 3 - 6<br>months | 6 months - 1<br>year | > 1 year | Total No. of claims paid | claims paid<br>(in'000) |  |  |  |  |  |  |
|         | 1 Maturity Claims         | -                           | -       | -               | -               | -                    | -        | -                        | -                       |  |  |  |  |  |  |
| 2       | 2 Survival Benefit        | -                           | -       | -               | -               | -                    | -        | -                        | -                       |  |  |  |  |  |  |
| ;       | 3 for Annuities / Pension | -                           | -       | -               | -               | -                    | -        | -                        | -                       |  |  |  |  |  |  |
|         | 4 For Surrender           | -                           | 34      | -               | -               | -                    | -        | 34                       | 22,449                  |  |  |  |  |  |  |
|         | 5 Other benefits          |                             |         |                 |                 |                      |          | -                        |                         |  |  |  |  |  |  |
|         | 6 Foreclosure             | -                           | 43      | -               | -               | -                    | -        | 43                       | 414                     |  |  |  |  |  |  |
|         | 7 Gratuity                | -                           | 426     | -               | -               | -                    | -        | 426                      | 950,642                 |  |  |  |  |  |  |
| 8       | 8 Leave encashment        | -                           | 20      | -               | -               | -                    | -        | 20                       | 2,578                   |  |  |  |  |  |  |
|         | 9 ADB                     | -                           | 2       | -               | -               | -                    | -        | 2                        | 138                     |  |  |  |  |  |  |
| 10      | O Death Claims            | -                           | 718     | -               | -               | -                    | -        | 718                      | 43,736                  |  |  |  |  |  |  |

<sup>\*</sup>the ageing of claims, in case of the death of the claims will be computed from the date of completion of all the documentation. Data is on settlement basis



FOR L-40 : Quarterly Claims data for Life for the quarter ended 30 Sep 2013

Date: 30 Sep 2013

# Individual

No. of claims only

| SI. No | c. Claims Experience                                     | For<br>Death | for<br>Maturity | Survival<br>Benefit | For<br>Annuities/<br>Pension | For<br>Surrender | For Partial withdrawals | For Auto<br>Fore<br>Closure | For EL<br>Surrender | CI/ADD/PTD | Income<br>Benefit | нсв | ADB |  |
|--------|--|--------------|-----------------|---------------------|------------------------------|------------------|-------------------------|-----------------------------|---------------------|------------|-------------------|-----|-----|--|
| 1      | Claims O/S at the beginning of the period**              | -            | 1,487           | 31                  | 98                           | 334              | 9                       | 458                         | 270                 | -          | 4                 | -   | -   |  |
| 2      | Claims reported during the period*                       | 452          | 2,608           | 75                  | 831                          | 18,100           | 528                     | 9,927                       | 8,192               | 4          | 12                | 11  | 24  |  |
| 3      | Claims Settled during the period                         | 383          | 1,755           | 71                  | 813                          | 16,719           | 511                     | 9,689                       | 8,067               | 3          | 13                | 11  | 23  |  |
| 4      | Claims Repudiated during the period                      | 69           | -               | -                   | -                            | -                | -                       | -                           | -                   | 1          | -                 | -   | . 1 |  |
|        | Less than 2years from the date of a acceptance of risk   | 60           | -               | -                   | -                            | -                | -                       | -                           | -                   | 1          | -                 | -   | 1   |  |
|        | Grater than 2 year from the date of b acceptance of risk | 9            | -               | -                   | -                            | -                | -                       | -                           | -                   | -          | -                 | -   | -   |  |
| 5      | Claims Written Back                                      | -            | 573             | -                   | -                            | -                | -                       | -                           | -                   | -          | -                 | -   |     |  |
| 6      | Claims O/S at End of the period                          | -            | 1,767           | 35                  | 116                          | 1,715            | 26                      | 696                         | 395                 | -          | 3                 | -   | -   |  |
|        | Less than 3months  | -            | 1,269           | 23                  | 30                           | 1,715            | 26                      | 696                         | 395                 | -          | 1                 | -   | -   |  |
|        | 3 months to 6 months                                     | -            | 498             | 3                   | 34                           | -                | -                       | -                           | -                   | -          | 2                 | -   | -   |  |
|        | 6months to 1 year  | -            | -               | - 5                 | 26                           | -                | -                       | -                           | -                   | -          | -                 | -   | -   |  |
|        | lyear and above  | -            | -               | 4                   | 26                           | -                | -                       | -                           | -                   | -          | -                 | -   | -   |  |

No. of claims only

|         | 140. Of Cidil its Office                  |              |                 |                     |                              |                  |                   |     |          |                     |                             |
|---------|---|--------------|-----------------|---------------------|------------------------------|------------------|-------------------|-----|----------|---------------------|-----------------------------|
| SI. No. | Claims Experience                         | For<br>Death | for<br>Maturity | Survival<br>Benefit | For<br>Annuities/<br>Pension | For<br>Surrender | Other<br>Benefits | ADB | Gratuity | Leave<br>Encashment | For Auto<br>Fore<br>Closure |
| 1       | Claims O/S at the beginning of the period | -            | -               |                     |                              | -                | -                 | -   | -        | -                   | -                           |
| 2       | Claims reported during the period*        | 741          | -               |                     |                              | . 34             | -                 | 2   | 455      | 20                  | 43                          |
| 3       | Claims Settled during the period          | 741          | -               |                     |                              | . 34             | -                 | 2   | 423      | 20                  | 43                          |
| 4       | Claims Repudiated during the period       | -            | -               |                     |                              | -                | -                 | -   | -        | -                   | -                           |
|         | Less than 2years from the date of         | -            | -               |                     |                              | -                | -                 | -   | -        | -                   | -                           |
| (       | acceptance of risk                        |              |                 |                     |                              |                  |                   |     |          |                     |                             |
|         | Grater than 2 year from the date of       | -            | -               |                     |                              |                  | -                 | -   | -        | -                   | -                           |
| ı       | acceptance of risk                        |              |                 |                     |                              |                  |                   |     |          |                     |                             |
| 5       | Claims Written Back                       | -            | -               |                     |                              |                  | -                 | -   | -        | -                   | -                           |
| 6       | Claims O/S at End of the period           | -            | -               |                     |                              | -                | -                 | -   | 32       | -                   | -                           |
|         | Less than 3months                         | -            | -               |                     |                              |                  | -                 | -   | 32       | -                   | -                           |
|         | 3 months to 6 months                      | -            | -               |                     |                              | -                | -                 | -   | -        | -                   | -                           |
|         | 6months to 1 year                         | -            | -               |                     |                              |                  | -                 | -   | -        | -                   | -                           |
|         | lyear and above                           | -            | -               |                     |                              |                  | -                 | -   | -        | -                   | -                           |
|         |   |              |                 |                     |                              |                  |                   |     |          |                     |                             |

<sup>\*</sup>in case of death- the claims for which all the documentations have been completed needs to be shown here.

\*\* Partial Withdrawal - 1 case under Opening Balance of Current Quarter is Reversed during the period because Customer applied for cancellation of Partial Withdrawal Request.

\*\* AutoForeClosure - 21 cases under Opening Balance of Current Quarter is Reversed during the period because Customers Opted for continuation of policies.

\*\* Surrender - 11 cases under Opening Balance of Current Quarter is Reversed during the period because Customers Opted for continuation of policies.

\*\* EL Surrender - 2 cases under Opening Balance of Current Quarter is Reversed during the period because Customers Opted for continuation of policies.



FORM L-41 GREIVANCE DISPOSAL for the quarter ended 30 Sep 2013

Date: 30 Sep 2013

| GRIEVANCE DISPOSAL |                              |                      |           |                |                              |          |                    |   |
|--------------------|------------------------------|----------------------|-----------|----------------|------------------------------|----------|--------------------|---|
|                    | Particulars                  |                      |           |                | Complaints Resolved/ settled |          |                    | Total Complaints  |
| SI No.             |                              | Opening Balance<br>* | Additions | Fully Accepted | Partial<br>Accepted          | Rejected | Complaints Pending | registered upto<br>the quarter during<br>the financial year |
| 1                  | Complaints made by customers |                      |           |                |                              |          |                    |   |
| a)                 | ) Death Claims               | 1                    | 9         | 0              | 4                            | 5        | 1                  | 15  |
| b)                 | Policy Servicing             | 20                   | 272       | 21             | 183                          | 67       | 21                 | 596   |
| c)                 | Proposal Processing          | 5                    | 105       | 17             | 56                           | 27       | 10                 | 233   |
| d)                 | ) Survival Claims            | 5                    | 121       | 2              | 70                           | 46       | 8                  | 231   |
| e)                 | ) ULIP Related               | 3                    | 29        | 2              | 20                           | 9        | 1                  | 69  |
| f)                 | Unfair Business Practices    | 75                   | 1025      | 108            | 101                          | 848      | 43                 | 2126  |
| g)                 | ) Others                     | 0                    | 11        | 0              | 5                            | 6        | 0                  | 30  |
|                    | Total Number                 | 109                  | 1572      | 150            | 439                          | 1008     | 84                 | 3300  |

| 2 | Total No. of policies during previous year:   | 140204 |
|---|---|--------|
| 3 | Total No. of claims during previous year:   | 135098 |
| 4 | Total No. of policies during current year:  | 47667  |
| 5 | Total No. of claims during current year:  | 52728  |
| 6 | Total No. of Policy Complaints (current year) per 10,000 policies (current year):         | 640.69 |
| 7 | Total No. of Claim Complaints (current year) per 10,000 claims registered (current year): | 29.59  |

| 8 | Duration wise Pending Status | Complaints made<br>by customers | Complaints<br>made by<br>intermediaries | Total |
|---|------------------------------|---------------------------------|---|-------|
|   | a) Upto 7 days               | 75                              | 0                                       | 75    |
|   | b) 7-15 days                 | 9                               | 0                                       | 9     |
|   | c) 15-30 days                | 0                               | 0                                       | 0     |
|   | e) 90 days & Beyond          | 0                               | 0                                       | 0     |
|   | Total Number of Complaints   | 84                              | 0                                       | 84    |

 $<sup>\</sup>ensuremath{^*}$  Opening balance should tally with the closing balance of the previous financial year.

## Note

 $<sup>^{**}5</sup>$  complaints of open pending of last quarter have been moved to other categories basis investigation and redressal

<sup>\*\* 2</sup> complaint moved from unfair business practices to Death claims and policy servicing

<sup>\*\* 1</sup> complaint moved from Proposal processing to Policy Servicing

<sup>\*\*2</sup> complaint moved from Policy servicing to Unfair business practices and survival claims



A chapter on Valuation basis covering the following minimum criteria should also be displayed on the web-site of the Insurers.

## How the policy data needed for valuation is accessed.

The valuation data is extracted from the policy administration system in the pre-determined format. The data format includes all the fields relevant for the calculation of reserve. The extracted file is used by Data Conversion System (DCS), which is a part of the actuarial software called "Prophet".

## How the valuation bases are supplied to the system ь.

Prophet requires parameter file in the pre-set format. This format is flexible and user can add or delete the parameter fields depending upon the requirement of parameters for projections. Valuation bases are set through parameter files for each product.

# Interest : Maximum and minimum interest rate taken for each segment

| i. | Individual Busi | iness                                  | Mini  | mum   | , N   | Naximum                                       |
|----|-----------------|--|---|---|---|---|
|    | S. No.          | Product Category                       | Unit Res                                      | Non-Unit Res                                  | Unit Res  | Non-Unit Res                                  |
|    | 1.              | Life- Participating policies           | NA  | 6% for first 5 years<br>and 5.1% thereafter   | NA  | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 2.              | Life- Non-participating Policies       | NA  | 6% for first 5 years<br>and 5.1% thereafter   | NA  | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 3.              | Annuities- Participating policies      | NA  | NA  | NA  | NA  |
|    | 4.              | Annuities - Non-participating policies | NA  | 6% for first 5 years<br>and 5.1% thereafter   | NA  | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 5.              | Annuities- Individual Pension Plan     | NA  | 6% for first 5 years<br>and 5.1% thereafter   | NA  | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 6.              | Unit Linked                            | 6.8% for first 5 years<br>and 5.9% thereafter | 6% for first 5 years<br>and 5.1% thereafter   | 6.8% for first<br>5 years and<br>5.9%<br>thereafter | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 7.              | Health Insurance                       | NA  | 6% for first 5 years<br>and 5.1% thereafter   | NA  | 6% for first 5 years<br>and 5.1% thereafter   |
|    | 8.              | India Bond                             | NA  | 7.8% for first 5 years<br>and 6.9% thereafter | NA  | 7.8% for first 5 years<br>and 6.9% thereafter |

ii. Group Business Reserve on UPR basis
For single premium group term plan and group endownment type product the interest rate assumption is as for non par life product.

# Mortality Rates : the mortality rates used for each segment i. Individual Business (% of IALT 2006-08 Ultimate)

| S. No. | Product Category                       | Minimum | Maximum |
|--------|--|---------|---------|
| 1.     | Life- Participating policies           | 97.8%   | 97.8%   |
| 2.     | Life- Non-participating Policies*      | 80.5%   | 175.3%  |
| 3.     | Annuities- Participating policies      | NA      | NA      |
| 4.     | Annuities - Non-participating policies | 55.3%   | 55.3%   |
| 5.     | Individual Pension Plan                | 80.5%   | 97.8%   |
| 6.     | Unit Linked                            | 80.5%   | 97.8%   |
| 7.     | Health Insurance                       | 77.1%   | 81.7%   |

<sup>7. |</sup> Health Insurance
\* 97.8% is for Dhan Vriddhi and Dhan Varsha.
\* 101.3% is for Life Shield Advantage.

\* 101.3% is for LITE shield Advantage.

ii. Group Business

Reserve on UPR basis

For single premium group term plan and group endownment type product the interest rate assumption is as for non par life product.

For single premium group term plan and group endownment type product the mortality rate assumption varies from 129.8% to 155.8%.

Expense:

ii. Individual Business-Fixed expenses

| S. No. | Product Category                       | Minimum | Maximum |
|--------|--|---------|---------|
| 1.     | Life- Participating policies           | 540     | 540     |
| 2.     | Life- Non-participating Policies       | 36      | 540     |
| 3.     | Annuities- Participating policies      | NA      | NA      |
| 4.     | Annuities - Non-participating policies | 540     | 540     |
| 5.     | Individual Pension Plan                | 540     | 540     |
| 6.     | Unit Linked                            | 405     | 675     |
| 7.     | Health Insurance                       | 405     | 405     |

ii. Group Business Reserve on UPR basis
For single premium group term plan and group endowmwnt type product the fixed expense assumption is 79 to 380.

# Bonus:

| . Individual | Business                               |       |         |
|--------------|--|-------|---------|
| S. No.       | Product Category                       | Life  | Pension |
| 1.           | Life- Participating policies           | 4.00% | 3.00%   |
| 2.           | Life- Non-participating Policies       | NA    | NA NA   |
| 3.           | Annuities- Participating policies      | NA    | NA      |
| 4.           | Annuities - Non-participating policies | NA    | NA      |
| 5.           | Annuities- Individual Pension Plan     | NA    | NA      |
| 6.           | Unit Linked                            | 4.80% | 5.50%   |
| 7            | Health Insurance                       | NΔ    | NΔ      |

# ii. Group Business



Policyholders Reasonable Expectations:

PREC considerations are:

@ The policyholders can reasonably expect that the benefits, which they have purchased, be paid and that the company is financially strong enough to meet these promises. Aviva holds solvency ratio of 427% as on 30th Sep 2013. Further, in respect of with profit policies, where unit value is guaranteed (never to decrease), an additional provision based on formulia - [Unit Reserve (for UNP/PUWP) X max/ [p/x](0.015/PDMT of assets] + p2 x 3016], 38] where p1 and p2 are the proportion of fixed interest assets and equities receively backing the reserves as on the valuation date, is also kept besides the surplus available in policyholder's fund and for unit linked policies, where capital guarantees is provided to the extent of regular prenium amount invested in the Secure fund an additional provision equal to 0.25% of Unit reserve has been made in order to increase the level of maggiant in reserve against guarantees. For highest NAV guaranteed product the reserve has been kept based on formulia- Additional Charge For Guarantee X Fund Value as on Valuation Date X Elapsed Period (No. of

Ø Under With Profits plan policyholders expect the bonus rates to be in line with the returns available on other investments in the market Aviva considers this aspect when regular bonus rate is decided and the future rates of bonuse(s) has been allowed in reserve.

Ø In line with company's bonus policy, the regular bonus rates have been increased or decreased in the past and have been accepted by

## Taxation and Shareholder Transfers: 6)

© Tax rate is assumed to be 12.5% plus surcharge of 5% and education cess of 3%.

© Shareholder's Share in surplus of UWP fund is assumed to be 1/9th of the surplus distributed to the With Profits policyholders and 100% for Non Par policies

## Basis of provisions for Incurred but not reported (IBNR) 7)

bests or provisions for included busined reported (bent).

Linked Business

Keeping in view the flexibility provided in the policy for the reporting of a claim, following provisions have been made towards unreported claims
For Linked business

IBNR Reserves = Average Monthly Risk Charge \* Delay Months \* (1- Reinsurance ceded proportion)

## Non Linked Individual

IBNR Reserves = gx \* Sum at Risk \* Delay Months/12 \* (1- Reinsurance ceded proportion)

## For group business OYRGTA Business

IBNR Reserves = Gross Premium/12 \* Delay Months \* 1.25 \* (1 - Reinsurance ceded proportion)

For SP Group Term Business IBNR Reserves = qx\*(Sum Assured)/12 \* 1.25 \* (1 - Reinsurance ceded proportion)

Change in Valuation method or bases;
(1) Economic Assumptions
The following are the changes in economic assumptions since last year-

| Item   | Current                                       | Valuation 2011-12                           |
|--|---|---|
| Discount rate for non unit fund                      | 6% for first 5 years<br>and 5.1% thereafter   | 6% for first 5 years<br>and 5.1% thereafter |
| Discount rate for UWP                                | 6% for first 5 years<br>and 5.1% thereafter   | 6% for first 5 years<br>and 5.1% thereafter |
| Discount rate for conventional-other than India Bond | 6% for first 5 years<br>and 5.1% thereafter   | 6% for first 5 years<br>and 5.1% thereafter |
| Discount rate for conventional- India Bond           | 7.8% for first 5 years<br>and 6.9% thereafter |   |
| Discount rate for Health                             | 6% for first 5 years<br>and 5.1% thereafter   | NA  |

Per policy maintenance expenses used are based on projected expenses for the year when Insurer acquires a stable level of business. These best estimates were increased by margin of adverse deviation of 15% to arrive at the valuation assumptions for expenses

## Policy Maintenance Expenses (starting from 2<sup>nd</sup> policy month):

| S.No | Product Category                                      | Per Policy | % of Premium | % of SA | % of Reserves |
|------|---|------------|--------------|---------|---------------|
| 1    | All Term Assurance Type Products<br>(excluding iLife) | 352        | 0.79%        | -       | 0.0575%       |
| 2    | All Traditional Endowment Products                    | 469        | 0.92%        | -       | 0.0575%       |
| 3    | All UL Endowment (fully underwritten)                 | 587        | 1.32%        | -       | 0.2300%       |
| 4    | All UL Endowment (Simplified<br>Underwritten)         | 528        | 0.79%        | -       | 0.2300%       |
| 5    | All UL Pension Products                               | 528        | 1.19%        | -       | 0.2300%       |
| 6    | Single Premium UL Products                            | 352        | 0.00%        | -       | 0.2300%       |
| 7    | iLife (online term assurance)                         | 352        | 2.00%        |         | 0.0575%       |
| 8    | Rural Endowment                                       | 78         | 0.00%        |         | 0.00%         |
| 9    | Rural Term Assurance                                  | 32         | 0.00%        | -       | 0.00%         |
| 10   | Heath Insurance                                       | 352        | 2.00%        | -       | 0.0575%       |

In previous valuation, the best estimate renewal expense assumption ranged from 352 to 587 for unit linked business and for conventional business it ranged from 32 to 469